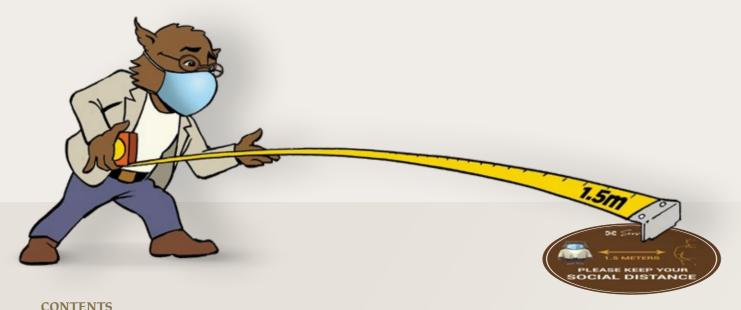
Annual Report 2020



Servcorp's fim

To be the world's finest Workspace Solutions provider; providing IT and commercial services second to none; giving our clients a commercial advantage; paying our people reasonable wages; and giving our shareholders an acceptable return on the funds they invest.



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Servcorp Limited ACN 089 222 506



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COVID AWARE \ SERVCORP.COM.AU





| 2016 \$'000 | 2017 \$'000 | 2018 \$'000 | 2019 \$'000 | 2020 \$'000 |
|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| 328,601 | 329,565 | 312,539 | 337,422 | 352,872 |
| 48,840 | 48,193 | 32,051 | 12,511 | 15,611 |
| nc | nc | 37,851 | 32,037 | 37,580 |
| 39,722 | 40,711 | 10,062 | 5,380 | 6,934 |
| nc | nc | 28,862 | 29,231 | 30,680 |
| 60,575 | 54,354 | 50,077 | 51,037 | 182,266 |
| 72,864 | 65,990 | 62,183 | 64,006 | 66,132 |
| 114,586 | 118,754 | 104,836 | 72,961 | 109,100 |
| 261,020 | 267,175 | 250,165 | 238,593 | 220,961 |
| \$0.404 | \$0.414 | \$0.102 | \$0.056 | \$0.072 |
| \$0.220 | \$0.260 | \$0.260 | \$0.230 | \$0.200 |







Other Information

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Dubai

Abu Dhabi

BELGIUM

European Quarter

Brussels

FRANCE

GERMANY

Paris

Berlin

TURKEY

Istanbul

KINGDOM OF BAHRAIN

> Levels 22 & 41, West Tower Bahrain

> Level 13, Diplomatic Commercial

> Levels 2 & 3, Louis Vuitton Building

> Levels 14 & 15, Commercialbank Plaza

KINGDOM OF SAUDI ARABIA

Manama

KUWAIT

Kuwait City

LEBANON

Beirut

QATAR

Al Khobar

leddah

Riyadh

Doha

Financial Harbour

Office Tower (DCO)

> Level 18, Sahab Tower

> Level 22, Tornado Tower

> Level 22, Al Hugayet Tower

> Level 26, King's Road Tower

> Level 7, Al Murjanah Tower

> Level 6, Gate D, Al Akaria Plaza

> Level 29, Olaya Towers Tower B

> Level 1, Building No. 7, The Business Gate

> Level 18, Al Faisaliah Center

> Ground Floor, Levels 1 & 2,

Riyadh Business Front

> Level 21, Al Khobar Gate Tower

> Level 21. Doha Tower

AUSTRALIA

Adelaide > Levels 24 & 30, Westpac House

Brisbane

> Level 19, 10 Eagle Street > Level 27, Santos Place

Canberra

> Level 1, The Realm > Level 9, Nishi Building

Hobart

> Level 6, Reserve Bank Building

Melbourne

- > Level 27, 101 Collins Street
- > Level 40, 140 William Street
- > Level 2, Riverside Quay, Southbank

Perth

- > Level 28, AMP Tower
- > Level 11, Brookfield Place

Sydney

- > Level 35, Tower One, Barangaroo
- > Level 29, Chifley Tower > Level 36, Gateway
- > Level 57, MLC Centre
- > Level 26, 44 Market Street
- > Level 32, 101 Miller Street, North Sydney
- > Level 22, Westfield Tower Two,
- Bondi Junction
- > Level 15, Deloitte Building, Parramatta
- > Level 9, Avaya House, Macquarie Park > Level 5, Nexus Norwest

NEW ZEALAND

Auckland

> Level 26, 188 Quay Street

Wellington

04

> Level 16, NTT Tower

GREATER CHINA Beijing

- > Level 24, Tower 3, China Central Place
- > Level 26, Fortune Financial Center
- Chengdu
- > Level 18, Shangri-La Office Tower
- Guangzhou > Level 54, Guangzhou IFC
- Shanghai > Level 23, Citigroup Tower
- > Level 40, One Museum Place

Hong Kong

- > Level 19, Two International Finance Centre
- > Level 9, The Hong Kong Club Building

Kowloon

> Level 12, One Peking

INDIA

- Hvderabad > Level 7, Maximus Towers
- Mumbai

> Level 8, Vibgyor Towers

MALAYSIA

Kuala Lumpur

- > Level 23. NU Tower 2
- > Level 33. Ilham Tower

PHILIPPINES

- Manila
- > Level 17, 6750 Ayala Avenue
- > Level 24, One Bonifacio High Street

SINGAPORE

- Singapore
- > Level 42, Suntec Tower Three
- > Level 30, Six Battery Road > Level 39, Marina Bay
- Financial Centre Tower 2
- > Level 8, The Metropolis Tower 2
- > Level 24, CapitaGreen

THAILAND

Bangkok

- > Level 11, Mercury Tower
- > Level 18, Park Ventures Ecoplex

SERVCORP \ ANNUAL REPORT 2020

- > Level 29, The Offices at Centralworld
- > Level 8, 1 Silom Road

JAPAN

Fukuoka

> Level 15, Fukuoka Tenjin Fukoku Seimei Building > Level 2, NMF Hakata Ekimae Building

Nagoya

> Level 40, Nagoya Lucent Tower > Level 4, Nagoya Nikko Shoken Building

Osaka

- > Level 9, Edobori Center Building
- > Levels 18 & 19, Hilton Plaza
- West Office Tower
- > Level 7, Honmachi Minami Garden City

Tokyo

- > Level 11, Aoyama Palacio Tower
- > Level 14, Hibiya Central Building
- > Level 20, Marunouchi Trust Tower
- > Levels 2 & 3, Marunouchi
- Nijubashi Building > Level 1, Yusen Building
- > Level 7, Wakamatsu Building
- > Level 8, Nittochi Nishi-Shinjuku Building
- > Level 9, Ariake Frontier Building Tower B
- > Level 28, Shinagawa Intercity Tower A
- > Level 32, Shinjuku Nomura Building
- > Level 21, Shiodome Shibarikyu Building

> Level 18, Yebisu Garden Place Tower

> Level 27, Shiroyama Trust Tower

> Level 27, Tokyo Sankei Building

> Level 8, Tri-Seven Roppongi

> Level 10, Hulic Minato Mirai

> Level 45, Sunshine 60

Yokohama







UNITED ARAB EMIRATES

> Level 23, Boulevard Plaza 2 > Levels 41 & 42, Emirates Towers > Level 21, Al Habtoor Business Tower > Level 54, Almas Tower

> Level 36, Etihad Towers > Level 17, World Trade Center

> Levels 20 & 21, Bastion Tower > Ground Floor, Levels 5 & 6, Schuman 3,

> Level 2, 21 Boulevard Haussmann

> Level 8, Linkstrasse 2 Potsdamer Platz

> Levels 5 & 6, Louis Vuitton Orjin Building > Level 8, Tekfen Tower

UNITED KINGDOM

London

- > Level 17, Dashwood House
- > Level 18, 40 Bank Street, Canary Wharf
- > Level 30, The Leadenhall Building
- > Level 1, Devonshire House, One Mayfair Place

UNITED STATES OF AMERICA

Chicago

- > Level 42, 155 North Wacker Drive
- > Level 17, River Point, West Loop

Houston

- > Level 39, TC Energy Center
- > Level 41, Williams Tower

New York City

- > Level 23, 1330 Avenue of the Americas
- > Level 40, 17 State Street
- > Level 85, One World Trade Center
- > Levels 4 & 5, 667 Madison Avenue

Washington D.C.

> Level 10, 1717 Pennsylvania Avenue





CEO's Message Corporate Governance

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Chairman's Nessage

The 2020 financial year has seen unprecedented challenges for the world, and the flexible workspace industry is not exempt from the associated economic disruption.

With the onset of the COVID-19 pandemic, we focused on maintaining strong cost control discipline, and unfortunately took the decision to stand down or make redundant more than 100 team members globally. The majority of remaining team members also agreed to reduce their salary, including the CEO and non-executive Directors. Servcorp has rapidly adapted to the present environment across our global footprint, with our priority being the health and safety of our people, and that of our clients who utilise our locations globally.

The first three quarters of the 2020 financial year delivered a solid start, however the subsequent spread of COVID-19 significantly impacted trading conditions from late March.

2020 revenue



an increase of 5% on 2019; a Servcorp record

THIS AREA IS

LOVID SAFE

Revenue for the year was \$352.9 million, an increase of 5% on 2019, and a Servcorp record.

Net profit before tax for the year was \$15.6 million, an increase of 25%. Net profit after tax was \$6.9 million, with earnings per share of 7.2 cents.

Net profit before tax was impacted by \$2.0 million in one-off restructure costs and write-offs, \$19.4 million of deconsolidation losses, and \$0.5 million of restricted losses. Excluding these significant items, which do not reflect the real operating performance of our business, underlying net profit before tax was \$37.5 million.

During the 2020 financial year, the business generated underlying free cash of \$66.1 million, up 3% on 2019. Cash and investment balances at 30 June 2020 were \$109.1 million, an increase of 49%; the Company has no external debt. Having strong cash balances provides Servcorp a buffer in handling the liquidity pressures resulting from COVID-19.

Directors have declared a final dividend of 9.0 cents per share, unfranked. Due to the current economic climate stemming from COVID-19, it was considered prudent to reduce the expected dividend per share. This final dividend brings total dividends for the 2020 financial year to 20.0 cents per share, resulting in a payout to shareholders of approximately \$19.3 million.

We have undertaken a detailed review of our business. Leading up to the COVID-19 pandemic Servcorp had already committed to and executed a global footprint consolidation. The pandemic forced further footprint reduction and, in June, we announced the closure of 12 locations in the USA by way of reorganisation. Our remaining footprint in the USA constitutes Chicago, Houston, New York City and Washington DC.

For the 2021 financial year we anticipate that, even at a low case, Servcorp will remain profitable; consequently, we expect the underlying business to continue to generate substantial underlying free cash. We expect COVID-19 to continue to significantly impact the way we live and work for the foreseeable future. When we emerge from the COVID-19 pandemic, we anticipate that flexible workspace solutions will be more important than ever, so we will continue to tailor our offering to serve those ever-evolving trends.

Despite the COVID-19 challenges we are facing, we remain optimistic due to our unique strategic positioning, global reach, technology platform, longstanding track record, strong cash generation and healthy net cash position; all of which reinforce our confidence in Servcorp's potential to continue to drive healthy returns for our shareholders, and maintain our position as the world's premium provider of Workspace Solutions.



On behalf of the Board I want to acknowledge the outstanding efforts of our CEO, Alf Moufarrige; our leadership group; and all the Servcorp team members, for their dedication and commitment during the past year of challenging and unpredictable times.

This financial year we also witnessed a major change to the Board membership, with long serving non-executive Directors Bruce Corlett and Rick Holliday-Smith standing down. Servcorp was privileged to have two businessmen of such high calibre on its Board for over 20 years, since its IPO. Following these departures, Tony McGrath has assumed the role as Chair of the Audit & Risk Committee and Wallis Graham as Chair of the Remuneration Committee.

Servcorp has proven, over the more than forty years of its existence, to be a robust business, and this remains the circumstance today. We are confident that Servcorp will emerge from the COVID-19 crisis in a financially sound position and full of determination.

We look to the future with optimism, and thank you, our shareholders, for your continuing support.

The Hon. Mark Vaile AO Chairman



Other Information Financial Report

CEO's Message

It has been such a tough year, but Servcorp due to our infrastructure, dedicated teams, IT solutions and with the help of many of our landlords, has survived and indeed we continue to be cash positive.

The lockdowns in Australia and New Zealand have had a greater impact on small businesses than the actions taken by any other government.

I must say we admire the Japanese mask wearing policy and lack of lock downs that has ensured small business, restaurant owners, retailers and bars are not decimated.

Our profits in Australia have dropped dramatically, but North Asia, the Middle East and the UK continue to produce free cash, and we can see some green shoots in South East Asia and China.

I have often read that there is no barrier to entry into the shared workspace business, but this has now proven to be false; you need infrastructure, a dedicated team and IT solutions to help your small clients succeed in a tough environment.

The USA has now been reorganised with Servcorp remaining in four locations in New York, two in Chicago, one in Washington and two in Houston. Within 12 months we are planning a USA turnaround.

It is my view that the overreaction of politicians, the press and many medical advisors is doing more damage than the virus itself. Be this as it may, Servcorp has always paid a dividend, and while the dividends will drop from an expected 11.0 cents to 9.0 cents, I anticipate that we will continue as a successful operating entity.

I take this opportunity to thank our dedicated team, many of our landlords for their understanding and help, and believe that we will enter the new calendar year stronger than ever and will commence expanding our global footprint in February 2021.

A G MOUFARRIGE AO CEO



We continue to be • •

even through this tough year

cash nns



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Our Nork Place

The world is dealing with some big challenges and the health of our community is our highest priority.

The majority of Servcorp locations remain open with additional measures implemented more frequently, including but not limited to, increased thorough cleaning and disinfecting of all floors and surfaces. Further to this, we have reinforced the importance of all team members and clients monitoring their health aligned with advice provided by Government.

Servcorp enforces social distancing, allowing 12 square metres per co-worker (three times the industry average), and our spacious floors have wide corridors.

Any Servcorp location that has closed, based on advice from the Government, is better positioned than any other operator to provide all facilities a business needs to operate remotely.

Many entrepreneurs are working from home yet still conquering the world.

Servcorp is perfectly able to continue answering telephone calls on behalf of clients, no matter where they are based, and forward them to wherever clients request. Call forwarding can be controlled by the client through remote access.

We are here to help you survive and thrive in these times of stress.

Stay well.





THE HISTORY

8-

Servcorp, since its inception in 1978, has always led the development of workspace solutions, and has grown organically since its IPO in 1999. At the time of the IPO, Servcorp operated in 8 countries with 35 floors. By June 2009, Servcorp operated in 14 countries, with 73 floors; in 10 years Servcorp had doubled its size.

In 2009 the global market conditions created an opportunity to secure leases on what was expected to be very favourable terms. This represented an attractive opportunity for aggressive expansion. During October and November 2009, Servcorp successfully undertook an equity capital raising of \$80 million to fund a global expansion program. During the 2010 and 2011 years Servcorp opened a further 53 floors and expanded into 26 new cities and 7 new countries.

At 30 June 2020, Servcorp operated 126 floors in 43 cities across 21 countries.

THE FUTURE

The flexible workspace industry has been impacted, along with most businesses, by the effects of COVID-19. That said, market research indicates potential strong growth in the future, as businesses evolve in the "new normal". Our focus is on survival, but we are also determined to stay ahead in this changing competitive landscape utilising our unparalleled technology platform, which provides the capability to adapt to the challenges with which the world is faced.

Competition may be fierce, but nobody has the focus of Servcorp on building the infrastructure that clients need to succeed in the digital age.

We select only the most premium buildings, in the most dynamic locations, so that our clients' business benefits from a recognisable CBD address. The spectacular views welcome clients and business partners as they arrive in the lobby; they get the 'wow' factor with highest standards of interior styling, hand-chosen original art-work, fine leather furniture and our signature checkerboard granite floor.

We have absolute confidence that our product is better; our team is motivated and the competition seems to target rogue warriors that work in coffee shops rather than the over 30-year-old entrepreneurs who plan to make their business work.



OUR NEW PLACES

During the year we opened three new floors and expanded existing capacity in our Hobart and Brisbane locations. Our new floors were Madison Avenue in New York and One Museum Place in Shanghai.

- > Our new location in New York, on Madison Avenue, soars at 25 stories high and overlooks Central Park. At the entrance to the building you are greeted with a ten-foot-tall Statue of Liberty by Frederic Auguste Bartholdi. The prestige building has museum-quality artwork permanently displayed in the lobby. You are in great company with New York's most exclusive shopping district in close walking distance to the building.
- One Museum Place is a newly opened iconic landmark located in the heart of Shanghai. The building boasts spectacular views of the famous Lujiazui skyline, with easy access to consulates, banks, five star hotels, luxury shops and restaurants. It is a state-of-the-art building, which won Best Green Development at the 2019 MIPIM Asia Awards.

WORK FROM HOME

Unprecedented times call for new ways to communicate and work from home.

As the world is battling COVID-19, Servcorp's solution for those that are working from home is a Virtual Office, because it allows businesses to continue operating using our team and tech; a dedicated receptionist, mail management, IT solutions, local phone number, Onefone and many other services.

Business operations do not have to stop just because they are working from home.



Year in Review Other Information Chairman's Message CEO's Message Corporate Governance Directors' Report Financial Report

Servcorp's Community

WHERE SERVCORP'S COMMUNITY AND **TECHNOLOGY MEET**

People to buy from and sell to online within the community.

Work from home or from your office in town.

Community and, while they consist of businesses from 43 major cities across the globe, they all share one location; Servcorp Home – a house in the cloud.

integrated technology platform; be you buy from or sell to, consult to or seek advice from.

Enablers, gives those Servcorp clients

Servcorp Home, maintained by our IT

through a Servcorp Rainforest on the

Staying @ Mome

TRUST EQUALS GROWTH

One of the fundamental aspects of doing business is being able to trust who you buy from, and who your customers are. In our 40 years we have seen this in our growth, but also in our customers' growth.

Servcorp's difference, compared to other business communities and service providers, is that every individual client has gone through a verification process.

The trust factor of doing business with other reputable businesses is one of the reasons why people prefer to engage within our community, compared to wasting thousands of hours and dollars in the open market.

To leverage this asset, our digital platforms serve as an enabler for high-value interactions and through that, we continue to see members connect and watch strangers become contacts, who then become customers.

CONNECTION AND TRANSACTION

The core focus for the Community in FY 20/21 is to increase the number of interactions that our customers have with each other.

To do that we continue to blend offline and online experiences, and adapt to what our customers and the market needs.

We have doubled-down on moving our thousands of global events to be online, and given our customers new tools that enable higher rates of attendance, thus a higher chance of sales conversion.

Companies attract business by listing on the global directory, promote their brand via articles, and upload customer benefits.

But this isn't a 1-way platform. We provide everyone instant connection and collaboration tools such as online 1:1 messaging, private and public groups, a global newsfeed, and calling via our global video phone network.







CREATING VALUE AND REVENUE

Servcorp Home continues to be the cornerstone of the Servcorp customer experience throughout FY 20/21. Though the global market is still reeling from the Coronavirus, our focus remains to be on creating value for our customers.

To do that our roadmap includes more streamlining of user journeys, more integration with our technology, with room to continue discovering more ways to increase our customers' revenue.





Information & Communication

1 echnology

In a Servcorp Information and Communication Technology (ICT) context, FY2019/2020 has proven to be a challenging yet rewarding year. A long history of investment and innovation in ICT has proven to deliver the following:

> Our purpose-built technology, which remains a key point of difference for our business and clients;

- > Diversification of products and revenue, allowing us to adapt to varying market conditions rapidly;
- > New revenue opportunities stemming from new products and services;
- > A global IT team to support the business 24 hours a day, 7 days a week delivering a stable and reliable service to clients; and
- > Exposure to innovative technology to ensure Servcorp, and subsequently Servcorp's clients, remain ahead of the curve.

Here are several key ICT initiatives and activities for FY2019/2020:

WI-FI SECURITY

We believe that to be able to run a business, you need a secure internet connection. Complementing our secure global network, we have invested heavily in providing an encrypted, user-based Wi-Fi solution - Unique Password Wi-Fi. While being the most secure internet product in the industry, we have also created a solution that is easy to use and provided via a flexible business model to our customers.

Unique Password Wi-Fi is currently operational across locations in Japan with further deployments earmarked for the current financial year.

OneAp

Our flagship proprietary mobile platform continues to grow and is a key element for our clients to access Wi-Fi, phones, meeting rooms, boardrooms and coworking spaces. This easy-to-use mobile experience is underpinned by a sophisticated automation platform making it easy for our customers to consume services wherever they travel to within Servcorp.

OneAp is currently being utilised by clients across Japan who are leveraging our Unique Password Wi-Fi. Development of OneAp is presently focused on the delivery of a self-service check-in experience to help manage client and guest attendance across Servcorp locations worldwide.

ONGOING ROLLOUT OF KEYLESS DOORS

We continue to roll out our global access control solution, giving our customers the ability to obtain access to space using only a card or OneAp. Our new location in Shanghai was the latest recipient of this technology.

SERVCORP WORKSPACE PLATFORM

The development of the Servcorp Workspace Platform (SWP) in FY2019/2020 saw the completion of a key foundational phase. In the coming year, SWP will see further development focused on system consolidation and workflow enhancements. The aim is to help achieve even greater efficiencies in processes and productivity while reducing both direct and indirect costs.

BUSINESS CONTINUITY PLAN

Due to COVID-19, Servcorp was required to enact its Business Continuity Plan (BCP) in locations where governments enforced lockdowns. All team members were able to transition with minimal disruption to a Work from Home (WFH) model with ongoing access to critical systems and communication services maintained. In addition, our Servcorp Receptionists were successfully setup with our proprietary Servcorp WorkSmart[™] software to maintain client services and most importantly continue answering calls on behalf of clients.







CHICAGO

NEW YORK CITY

WASHINGTON D.C.

LONDON

BERLIN BBUSSELS

ISTANBU

Global Communications Network

Stay at home and remain connected to the world

COVID AWARE \ SERVCORP.COM.AU









Our Environmental omnitment

Servcorp acknowledges the seriousness of climate change and the impact high concentrations of greenhouse gases in the atmosphere are having on our planet. There is growing need for businesses to become sustainable to ensure the protection of the environment from further damage. We have three distinct areas of focus; **Reduce, Offset and Educate.**

As a global company, we have a responsibility for taking a leadership role amongst both team members and clients worldwide to educate them on our values and attitude towards the environment. We will endeavour to make everyday changes, such as reducing paper use, recycling waste materials and using energy efficient processes, to help make a difference.

As Servcorp continues to grow and open new locations, we choose green buildings as another step in the right direction, and further reduce our impact on the environment.

Servcorp also takes a proactive approach to offsetting greenhouse emissions. Since 2007, Servcorp has supported The Green Offices Project as our global platform for these initiatives.

As part of The Green Offices Project, Servcorp plants a tree for every Virtual Office sold online through the Servcorp website. Virtual Offices, which are inherently environmentally friendly, continue to be a driving force behind the Green Offices Project.

The Project aims to reduce our carbon emissions, offset our existing footprint and educate our teams and clients about improving their day-to-day impact on the environment. As well as offsetting

greenhouse gas, this action is helping improve water quality, reduce soil degradation and provide essential habitat for native wildlife.

Servcorp has already planted more than 53,000 trees and the 'Servcorp forest' now covers approximately 480,000 square metres of regional land and is greater than the combined floor space occupied by our network of offices, globally.

The Servcorp forest will already remove more than 14,206 tonnes of carbon dioxide from the atmosphere during its lifespan. This is similar to removing 3,303 medium sized cars from the road for a whole year!

It is Servcorp's aim, over a 10 year period, to plant over 100 hectares of rainforest on the Atherton Tablelands in Far North Queensland, Australia. That would mitigate, on a per annum basis, approximately 500,000 tonnes of carbon.

Our aim is to cover the Servcorp total carbon footprint, which we estimate to be about 600,000 tonnes per annum at this time.

We are working with Greenfleet in an effort to accomplish this task, and would hope to have the first 20 of the 100 hectares planted by 30 June 2021.

The total cost of this project over 10 years will exceed \$1 million.



Servcorp forest' covers



Qatar- EPR, Servcorp sign MoU on environmental sustainability

Date 5/30/2020 4:06:01 AM

(MENAFN - The Peninsula) The Peninsula

In a joint effort to reduce waste accumulation and damage to the environment as well as improving the overall wellbeing of the community, Servcorp Qatar and Elite Paper Recycling (EPR) factory recently signed a memorandum of understanding (MoU).

The MoU was signed by Fabienne Moukheiber Hajjar, Senior Manager of Servcorp and Catina Aghayan, Communication Adviser of EPR.

It represents a step in the field of environmental sustainability as it aims to embody a mutual desire to promote awareness for a healthier and more aware society, and increased cooperation to encourage environmental sustainability and recycling efforts.

This includes working earnestly together to find solutions to the persistent environmental problems and instill the correct concepts in children all within the framework of their programmes and activities.

'At Servcorp, we acknowledge the seriousness of climate change and its impact on our planet. As a result, we have also previously launched The Green Offices Project — a global platform for proactive initiatives that reduce our impact on the environment and highlight green issues within our teams and client base. As we strive to provide the best workspace solutions for all stages of business in Qatar, and keeping in line with the Qatar National Vision 2030, we look forward to our joint efforts with Elite Paper Recycling factory to introduce our next three distinct areas of focus: reduce, offset and educate our teams and clients about improving their day-to-day impact on the environment, said Servcorp.

'We are very happy to sign this partnership with Servcorp Qatar and we are keen on uniting efforts and exchanging services. During the first step, we will provide cardboard indoor bin, 100 percent recycled box designed to throw paper waste and raise awareness regarding paper recycling. This is in line with the Qatar National Vision 2030, and there will be many future cooperation between us and the authority, especially green initiatives on various levels, said Abdullah Ibrahim Al Suwaidi, Chairman of EPR.

'Another milestone added to our SME, signing with Servcorp today is a great partnership with th gigantic multinational company.

'We have a solid agenda of joint community activities throughout the year on sustainability and environment awareness. Today businesses all over the world are evolving into 'Business with Value' and EPR as SME is pioneering the 'Circular Economy Business Model in Qatar.'

'We are very proud of this partnership, and together we will use aggressively our national and international platform to fight climate change and protect the planet's resources, said Aghayan.







check body & global temperature



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Servcorp has raised and donated in excess of

The other organisations we strongly supported globally this year included:

> Australian Red Cross

> Black Dog Institute

Medical Research

> Leukaemia Foundation

> Koalas in Care

> Mater Lives

> Everyday Hero

> Greenfleet

> Children Cancer Foundation

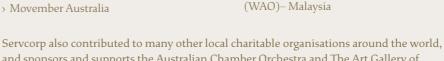
> Ingham Institute for Applied

- - > Rotary Club of Sydney
 - > Rural Fire Brigades
 - > Salvation Army
 - > Soldier On Australia
 - > St Vincent's Private Hospital
 - > University of NSW Library
 - > University of Sydney Dentistry for
 - the homeless
 - > Women's Aid Organisation
 - (WAO)– Malaysia

Servcorp supports continuing research into the prevention and cure of cancer and assisting young, seriously or terminally ill members of the community.

Servcorp holds charity functions and balls, runs raffles and undertakes donation drives all year round in all our locations. Every dollar that is raised by our teams on the ground is matched dollar for dollar by Servcorp. Over the year, Servcorp has raised and donated in excess of \$500,000 to help with many organisations around the world.

In Australia, Youngcare continues to be the main focus of our fundraising.



and sponsors and supports the Australian Chamber Orchestra and The Art Gallery of NSW. Servcorp is a racially diverse company, supporting Christian, Buddhist, Muslim and Jewish causes.

We are proud of the fact that as a global Company we work with our local communities to bring about real change for good. We thank our clients and those who contributed to the success of our fundraising for the year.







TRIBUTE TO FRONTLINE WORKERS TRIBUTE TO FRONTLINE WORKERS The Servcorp Community takes a moment to thank all of the dedicated Frontline Workers that are keeping our community safe and functioning. We express our heartfelt appreciation for all your hard work and efforts through these unprecedented and challenging times.

Without you, our recovery from this pandemic would not be as swift, or as smooth.

Thank you

> Murdoch Children's Research Institute

- > Malaysian Association for the Welfare of Mentally Challenged Children-Malaysia
- > Nayamba School in Africa-United Kingdom
- > Shanghai Children's Medical Center– China
- > Run for the Cure– Japan
- > ChildFund Australia- Japan
- > ShineOn! Kids– Japan
- > The Orphanage Saraburi Girls Home– Thailand





Our Directors & Executives

THE BOARD AND EXECUTIVES

The Hon. Mark Vaile AO – Chairman Wallis Graham – Non-executive Director Tony McGrath – Non-executive Director Alf Moufarrige AO – Executive Director, CEO Anton Clowes (BCom (Hons), CA) – Chief Financial Officer Greg Pearce (CA, AGIA, ACIS) – Company Secretary

OPERATIONAL EXECUTIVES

Olga Vlietstra (BA) – General Manager JapanDavid Godchaux (MSc Hons) – General Manager Europe, Middle East & IndiaJohn Henderson (CA, GAICD) – COO Australia & New Zealand, China and South East AsiaLesley Brice (BA (Hons)) – Senior Manager UK & GermanyFabienne Moukheiber Hajjar (PharmD) – Senior Manager Qatar & LebanonLiane Gorman – General Manager Australia & New ZealandAnna Chavez (BDesign(Hons), BA) – General Manager China and South East AsiaKrystle Sulway-Johansson – General Manager Hong Kong & PhilippinesColleen Susini – General Manager USA

HEAD OFFICE EXECUTIVES

Steve Gainer – Global Accounts – JapanMegan Gale – International Training & Development ManagerWarren James – Chief Property OfficerDaniel Kukucka (MBA, BE, DipEngPrac) – Chief Information OfficerJon Park (BBus) – Global Head of Online MarketingWarren Pohl (MA Int.Rel. BArch (Hons)) – PR & Marketing Manager – Japan

Financial Report Other Information

1 R. Work remotely... 6 Conquer the world from home Work alone yet still have: -8 6 COMMUNITY A TEAM TO DELEGATE TO TO WORK WITH E----RECEPTIONIST TO E-IT SOLUTIONS ANSWER YOUR THAT WORK SECURE, ROCKET-FAST, Ec-UNIQUE PASSWORD 6----WI-FI 8

Corporate Governance

The Board of Directors of Servcorp Limited (Servcorp or the Company) has responsibility for the long term financial health and prosperity of Servcorp. The Directors are responsible to the shareholders for the performance of the Company and the Consolidated Entity and to ensure that it is properly managed.

The Board is committed to the principles underpinning the ASX Corporate Governance Council Principles and Recommendations. The Board is continually working to improve Servcorp's governance policies and practices, where such practices will bring benefits or efficiencies to Servcorp.

Details of Servcorp's compliance are set out below, and in the ASX principles compliance statement on Servcorp's website; servcorp.com.au. The information in this statement is current as at 25 August 2020 and has been approved by the Board.

ROLE OF THE BOARD

The Board has adopted a formal statement of matters reserved for the Board. The central role of the Board is to set Servcorp's strategic direction and to oversee Servcorp's management and business activities.

Responsibility for management of Servcorp's business activities is delegated to the CEO and management.

The Board's primary responsibilities are:

- · the protection and enhancement of long term shareholder value;
- ensuring Servcorp has appropriate corporate governance structures in place;
- endorsing strategic direction;
- monitoring Servcorp's performance within that strategic direction;
- appointing the Chief Executive Officer and evaluating his performance and remuneration;
- monitoring business performance and results;
- mechanisms to manage those risks;
- establishing appropriate standards of ethical behaviour and a culture of corporate and social responsibility;
- approving senior executive remuneration policies;
- ratifying the appointment of the Chief Financial Officer and the Company Secretary; •
- monitoring compliance with continuous disclosure policy in accordance with the Corporations Act 2001 and the Listing Rules of the Australian Securities Exchange;
- · monitoring that Servcorp acts lawfully and responsibly;
- reporting to shareholders; •
- addressing all matters in relation to issued securities of the Company including the declaration of dividends;
- ensuring the Board is, and remains, appropriately skilled to meet the changing needs of Servcorp.

The Board Charter is available on Servcorp's website; servcorp.com.au

COMPOSITION OF THE BOARD

The size and composition of the Board is determined by the Board, subject to the limits set out in the Company's Constitution which requires a minimum of three Directors and a maximum of twelve Directors.

The Board comprises four Directors (one executive and three non-executive). All three non-executive Directors are considered to be independent.

The changes to the Board since the last annual report were the appointment of Mr Tony McGrath on 27 August 2019; the resignation of Mr Bruce Corlett on 13 November 2019; and the resignation of Mr Rick Holliday-Smith on 30 April 2020.

The Chairman of the Board, The Hon. Mark Vaile, is an independent non-executive Director.

The non-executive Directors bring to the Board an appropriate range of skills, experience and expertise to ensure that Servcorp is run in the best interest of all stakeholders. The skills, experience and expertise of each Director in office at the date of this annual report are set out on pages 30 and 31 of this annual report. The Board will continue to be made up of a majority of independent non-executive Directors. The performance of non-executive Directors was reviewed during the year.

The names of the Directors of the Company in office at the date of this annual report are set out in the table on the following page.



identifying areas of significant risk and seeking to put in place appropriate and adequate control, monitoring and reporting



Corporate Governance

DIRECTORS' INDEPENDENCE

It is important that the Board is able to operate independently of executive management.

The non-executive Directors are considered by the Board to be independent of management. Independence is assessed by determining whether the Director is free of any business interest or other relationship which could materially interfere with the exercise of their unfettered and independent judgement and their ability to act in the best interests of Servcorp.

NAMES OF DIRECTORS IN OFFICE AT THE DATE OF THIS ANNUAL REPORT

| DIRECTOR | FIRST APPOINTED | NON- EXECUTIVE | INDEPENDENT | RETIRING AT 2020 AGM | SEEKING RE-ELECTION |
|----------------|-----------------|-------------------|-------------|-------------------------|------------------------|
| A G Moufarrige | 24 August 1999 | No | No | No | N/A |
| M Vaile | 27 June 2011 | Yes | Yes | Yes | Yes |
| W Graham | 3 October 2017 | Yes | Yes | No | N/A |
| T McGrath | 27 August 2019 | Yes | Yes | No | N/A |

ELECTION OF DIRECTORS

The Company's Constitution specifies that an election of Directors must take place each year. One-third of the Board (excluding the Managing Director and rounded down to the nearest whole number), and any other Director who has held office for three or more years since they were last elected, must retire from office at each annual general meeting. The Directors are eligible for reelection. Directors may be appointed by the Board during the year. Directors appointed by the Board must retire from office at the next annual general meeting.

All Director appointments or changes are dealt with by the Nomination Committee.

CONFLICT OF INTEREST

In accordance with the Corporations Act 2001 and the Company's Constitution, Directors must keep the Board advised, on an ongoing basis, of any interest that would potentially conflict with those of Servcorp. Where the Board believes that an actual or potential significant conflict exists, the Director concerned, if appropriate, will not take part in any discussions or decision making process on the matter and will abstain from voting on the item being considered. Details of Director related entity transactions with the Company and the Consolidated Entity are set out in Note G2 to the Consolidated financial report.

INDEPENDENT PROFESSIONAL ADVICE

Each Director has the right to seek independent professional advice, at Servcorp's expense, to help them carry out their responsibilities. Prior approval of the Chairman is required, which will not be unreasonably withheld. A copy of any written advice received by the Director is made available to all other members of the Board.

ETHICAL STANDARDS

All Directors, managers and employees are expected to act with the utmost integrity and objectivity, striving at all times to enhance the reputation and performance of Servcorp.

Codes of conduct, outlining the standards of personal and corporate behaviour to be observed, form part of Servcorp's management and team on-line resources.

DIRECTOR AND OFFICER DEALINGS IN COMPANY SHARES

Servcorp policy prohibits Directors, officers and senior executives from dealing in Company shares or exercising options:

- · in the six weeks prior to the announcement to the ASX of the Company's half-year and full-year results; or
- whilst in possession of non-public price sensitive information.

Directors must discuss proposed purchases or sales of shares in the Company with the Chairman before proceeding. If the Chairman proposes to purchase or sell shares in the Company, he must receive approval from the next most senior non-executive Director before proceeding. Directors must also notify the Company Secretary when they buy or sell shares in the Company. This is reported to the Board.

In accordance with the provisions of the Corporations Act 2001 and the Listing Rules of the ASX, each Director has entered into an agreement with the Company that requires disclosure to the Company of all information needed for it to comply with the obligation to notify the ASX of Directors' holdings and interests in its securities.

The Company's Securities Trading Policy is available on Servcorp's website; servcorp.com.au

Corporate Governance

AUDITOR INDEPENDENCE

November 2003.

Deloitte rotate their audit engagement partner every five years.

Deloitte have established policies and procedures designed to ensure their independence, and provide the Audit and Risk Committee with an annual confirmation as to their independence.

DIVERSITY

Servcorp has a culture that both embraces and achieves diversity in its global operations.

Servcorp is culturally diverse in its employment practices and has a global culture of employing the best qualified available talent for any position regardless of gender, age, race or religion. Servcorp benefits from the diversity of its team members and has training programs to assist with developing their skills and with career advancement. Servcorp travels team members to work in its global locations, giving them exposure to and understanding of various differing cultures and marketplaces.

Servcorp has a high participation of women across all employment levels. The proportion of women employees in the whole organisation, senior executive positions and on the Board is set out in the following table

| FULL TIME EMPLOYEES | TOTAL NO. | WOMEN % | MEN % |
|------------------------|--------------|------------|----------|
| Consolidated entity | 694 | 84% | 16% |
| Senior executive | 18 | 50% | 50% |
| Board | 4 | 25% | 75% |

"Senior executive" are general managers, senior managers and head office executives who report directly to the CEO.

Under the Workplace Gender Equality Act 2012 (WGE Act), any employer with 100 or more employees must submit an Annual Compliance Report detailing the composition of its workplace profile in Australia. Servcorp has lodged its WGE Report for 2020 with the WGE Agency and has received notice that the Company and its Australian subsidiaries are compliant with the WGE Act.

Shareholders may access the report on Servcorp's website; servcorp.com.au

CONTINUOUS DISCLOSURE

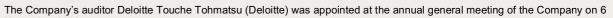
Servcorp is committed to ensuring that all shareholders and investors are provided with full and timely information and that all stakeholders have equal and timely access to material information concerning Servcorp. Procedures are in place to ensure that all price sensitive information is disclosed to the ASX in accordance with the continuous disclosure requirements of the Corporations Act 2001 and ASX Listing Rules.

The Company Secretary has been appointed as the person responsible for communications with the ASX.

COMMITTEES

The Board does not delegate major decisions to Committees. Committees are responsible for considering detailed issues and making recommendations to the Board. The Board has established three Committees to assist in the implementation of its corporate governance practices. Details of these Committees are set out on the following pages.







Corporate Governance

AUDIT AND RISK COMMITTEE

The members of the Audit and Risk Committee during the year were:

- Mr T McGrath (Chair) (appointed 4 December 2019)
- Mrs W Graham
- The Hon. M Vaile (ceased 4 December 2019) (re-appointed 27 May 2020)
- Mr R Holliday-Smith (ceased 30 April 2020)

All three current members are independent non-executive Directors.

The Chairman of the Audit and Risk Committee is independent and is not the Chairman of the Board.

The primary function of the Audit and Risk Committee is to assist the Board to meet its oversight responsibilities in relation to:

- · ensuring the Company adopts, maintains and applies appropriate accounting and financial reporting processes and procedures:
- reviewing and monitoring the integrity of the Company's financial reports and statements;
- ensuring the Company maintains an effective risk management framework and internal control systems;
- · monitoring the performance and independence of the external audit process and addressing issues arising from the audit process.

It is the Committee's responsibility to maintain free and open communication between the Committee and the external auditor and the management of Servcorp

The external auditors attend all meetings of the Committee. The Chief Executive Officer, the Chief Financial Officer and other senior management attend Committee meetings by invitation.

The Audit and Risk Committee met four times during the year. The Committee meets with the external auditors without management being present before signing off its reports each half year. The Committee Chairman also meets with the auditors at regular intervals during the year.

The responsibilities of the Audit and Risk Committee, as stated in its charter, include:

- reviewing the financial reports and other financial information distributed externally;
- · reviewing the Company's policies and procedures for compliance with Australian equivalents to International Financial Reporting Standards;
- monitoring the procedures in place to ensure compliance with the Corporations Act 2001, ASX Listing Rules and all other regulatory reguirements:
- assisting management in improving the quality of the accounting function;
- monitoring the internal control framework and compliance structures and considering enhancements;
- overseeing the risk management framework;
- · reviewing external audit reports to ensure that, where major deficiencies or breakdown in controls or procedures have been identified, appropriate and prompt remedial action is taken by management;
- · reviewing reports on any major defalcations, frauds and thefts from the Company;
- · considering the appointment and fees of the external auditor;
- · reviewing and approving the terms of engagement and fees of the external auditor at the start of each audit;
- considering and reviewing the scope of work, reports and activities of the external auditor;
- establishing appropriate policies in regard to the independence of the external auditor and assessing that independence;
- · liaising with the external auditor to ensure that the statutory annual audit and half-yearly review are conducted in an effective manner:
- · addressing with management any matters outstanding with the auditors, taxation authorities, corporate regulators, Australian Securities Exchange and financial institutions;
- monitoring the establishment of appropriate ethical standards.

The Audit and Risk Committee Charter is available on Servcorp's website; servcorp.com.au

Corporate Governance

NOMINATION COMMITTEE

The Nomination Committee members during the year were:

- The Hon. M Vaile (Chair)
- Mrs W Graham
- Mr T McGrath (appointed 4 December 2019)
- Mr B Corlett (ceased 13 November 2019)

The primary function of the Nomination Committee is to support and advise the Board in fulfilling its responsibility to shareholders in ensuring the Board is comprised of individuals who are best able to discharge the responsibilities of Directors. Specifically, this will include establishing and reviewing the following matters for non-executive Directors on the Board and Board Committees

- necessary and desirable competencies and experience;
- · processes to review Director contributions and the performance of the Board as a whole;
- succession plans;
- induction programs;
- assessment of the independence of Directors;
- gender diversity.

The Nomination Committee met two times during the year.

The Nomination Committee Charter is available on Servcorp's website; servcorp.com.au

REMUNERATION COMMITTEE

The Remuneration Committee members during the year were:

- Mrs W Graham (Chair) (appointed 4 December 2019)
- The Hon. M Vaile
- Mr T McGrath (appointed 4 December 2019)
- Mr B Corlett (ceased 13 November 2019)
- Mr R Holliday-Smith (ceased 4 December 2019)

The primary function of the Remuneration Committee is to assist the Board in adopting remuneration policy and practices that:

- supports the Board's overall strategy and objectives;
- attracts and retains key employees;
- links total remuneration to financial performance and the attainment of strategic objectives.

Specifically, this will include:

- the Chief Executive Officer and senior executives who report to the Chief Executive Officer;
- developing and recommending to the Board short term and long term incentive programs;
- monitoring superannuation arrangements for the Company;
- · reviewing recruitment, retention and termination strategies and procedures;
- regulatory requirements for both local and foreign jurisdictions;
- requirements and is accurate.

The Remuneration Committee shall ensure the Company is committed to the principles of accountability and transparency and to ensuring that remuneration arrangements achieve a balance between shareholder and executive rewards.

The Remuneration Committee reviews the executive remuneration structures each year to ensure they continue to be appropriate. Details are included in the Remuneration Report on pages 40 to 51 of this annual report.

The Remuneration Committee met two times during the year. The Chief Executive Officer attends Committee meetings by invitation to assist the Committee in its deliberations.

The Remuneration Committee Charter is available on Servcorp's website; servcorp.com.au





· processes for identification of suitable candidates for an appointment or re-election to the Board, and selection procedures;

· making recommendations to the Board on appropriate remuneration, in relation to both the amount and its composition, for

· ensuring the total remuneration policy and practices are designed with proper consideration of accounting, legal and

· reviewing the Remuneration Report for the Company and ensuring that publicly disclosed information meets all legal



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Corporate Governance

Directors' Report

Financial Report Other Information

Directors' Report

The Directors of Servcorp Limited ("the Company") present their report together with the Consolidated financial report of the "Consolidated Entity", being the Company and its controlled entities, for the financial year ended 30 June 2020.

DIRECTORS

The Directors of the Company at any time during or since the end of the financial year are:

| ALF MOUFARRIGE AO | THE HON. MARK VAILE AO | WALLIS GRAHAM |
|---|---|--|
| Managing Director | Chair | Independent Non-executive Director |
| | Independent Non-executive Director | GAICD |
| | FAICD | |
| Appointed August 1999 | Appointed June 2011 | Appointed October 2017 |
| | Member of Audit and Risk Committee | Member of Audit and Risk Committee |
| Chief Executive Officer | Member of Remuneration Committee | Chair of Remuneration Committee |
| | Chair of Nomination Committee | Member of Nomination Committee |
| Alf is one of the global leaders in the serviced office industry, with over 40 years of experience. Alf is primarily responsible for Servcorp's expansion, profitability, cash generation and currency management. Directorships of listed entities in the last three years: | Mark had a distinguished career as an Australian Federal Parliamentarian from 1993 to 2008. Ministerial Portfolios held by Mark during his five terms in Federal Parliament include Minister for Transport and Regional Development, Minister for Agriculture, Fisheries and Forestry, Minister for Trade, and Minister for Transport and Regional Services. | Wallis has had over 20 years of experience in finance, including funds management, corporate finance, private equity, and investment banking. Her responsibilities have spanned multiple industries, including business services, and she has a strong understanding of emerging technologies and the digital landscape. |
| • None. | Mark also served as Deputy Prime Minister of Australia from July 2005 through to December 2007. He was instrumental in securing or initiating a range of free trade agreements between Australia and the United States, Singapore, Thailand, China, Malaysia and the ASEAN countries. Since leaving the Federal Parliament in July 2008, Mark has embarked on a career in the private sector utilising his extensive experience across a number of portfolio areas. His current Directorships include StamfordLand Limited and Chair of Whitehaven Coal Limited. Mark is Chair of the Australian American Leadership Dialogue, a Director/ Trustee of Hostplus Superfund Limited and is Chair of Palisade Investment Partners Advisory Board. Directorships of listed entities in the last three years: SmartTrans Holdings Limited (SMA) from April 2016 to June 2018 (Chair); StamfordLand Corporation Ltd (SLC - listed on SGX) since August 2009; Virgin Australia Holdings Limited (VAH) from September 2008 to December 2018; Whitehaven Coal Limited (WHC) since May 2012 (Chair). | Wallis has involvement with many community and charitable organisations. She is currently a Director of Wenona School Limited, the Garvan Research Foundation, the Sydney Youth Orchestras, the Wenona Foundation and the John Brown Cook Foundation. Directorships of listed entities in the last three years: • None. |

MR TONY MCGRATH

Appointed August 2019

Directors' Report

BRUCE CORLETT AM Independent Non-executive Director

and maritime.

three years:

None.

Chair of Audit and Risk Committee

Independent Non-executive Director

BBus (Accounting and Finance) CA

Member of Remuneration Committee

Member of Nomination Committee

Tony has many years of experience in the For more than 30 years Bruce has been Australian financial sector, specialising in corporate restructuring and governance advisory related matters. During his career Tony has undertaken some of Australia's largest and most complex insolvencies and restructurings.

Tony's initial career was with KPMG many community and charitable where he led the Sydney restructuring organisations. He is currently a Director team. In 2004 Tony founded of the Mark Tonga Perpetual Relief Trust McGrathNicol, a national restructuring and the Buildcorp Foundation and is an and insolvency practice. Tony retired as a partner of McGrathNicol in 2018 and remains a consultant to the firm.

Tony has a range of experience with governance issues, advising boards and undertaking roles on audit committees. Over the last 5 years Tony has developed a range of specific board skills in undertaking non-executive roles in both the corporate and NFP sectors.

Directorships of listed entities in the last three years:

None.

BA, LLB Appointed October 1999

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Resigned 13 November 2019

RICK HOLLIDAY-SMITH

Independent Non-executive Director

BA (Hons), CA, FAICD

Appointed October 1999

Resigned April 2020

a Director of many public listed and unlisted companies. He has an extensive business background involving a range of industries including banking, property

Bruce has a lifetime involvement with Ambassador of The Australian Indigenous Education Foundation.

Directorships of listed entities in the last

Rick spent over 11 years in Chicago in the roles of Divisional President of global trading and sales for NationsBank, N.A. and, prior to that, Chief Executive Officer of Chicago Research and Trading Group Limited. Rick also spent over four years in London as Managing Director of Hong Kong Bank Limited, a wholly owned merchant banking subsidiary of HSBC Bank

Rick is currently Chair of ASX Limited and Cochlear Limited Rick has a Bachelor of Arts (Hons) from Macquarie University, has a Chartered Accountant gualification and is a Fellow of the Australian Institute of Company Directors.

Directorships of listed entities in the last three years:

- ASX Limited (ASX) since July 2006 (Chair since March 2012);
- Cochlear Limited (COH) since . March 2005 (Chair since July 2010).

GREGORY PEARCE

Company Secretary

BCom, CA, FGIA, FCIS

Appointed August 1999

Greg joined Servcorp in 1996 as Financial Controller and was appointed to his current role of Company Secretary during the Company's IPO in 1999.

Prior to joining Servcorp, Greg spent 10 years working in the Information Technology business and the 11 years prior to that working in Audit and Business Services.

Greg is a member of Chartered Accountants Australia and New Zealand and is a Fellow of the Governance Institute of Australia.



Directors' Report

DIRECTORS' MEETINGS HELD AND ATTENDANCES AT MEETINGS

The number of Directors' and Board Committee meetings held, and the number of meetings attended by each of the Directors of the Company during the financial year is set out in the following table. Only those Directors who are members of the relevant Committees have their attendance recorded. Other Directors do attend Committee meetings from time to time.

| DIRECTOR | BOARD | AUDIT & RISK COMMITTEE | REMUNERATION COMMITTEE | NOMINATION COMMITTEE |
|-----------------------------|-------|---------------------------|---------------------------|-------------------------|
| Number of meetings held | 7 | 4 | 2 | 2 |
| NUMBER OF MEETINGS ATTENDED | | | | |
| A G Moufarrige | 7 | | | |
| M Vaile | 7 | 3 | 2 | 2 |
| W Graham | 7 | 4 | 1 | 2 |
| T McGrath (i) | 5 | 2 | 1 | |
| B Corlett (ii) | 3 | | 1 | 1 |
| R Holliday-Smith (iii) | 5 | 3 | 1 | |

Note:

i Mr T McGrath was appointed as a non-executive Director on 27 August 2019 The attendance recorded is only for meetings held during his directorship.

ii Mr B Corlett ceased as a non-executive Director on 13 November 2019. The attendance recorded is only for meetings held during his directorship period.

iii Mr R Holliday-Smith ceased as a non-executive Director on 30 April 2020. The attendance recorded is only for meetings held during his directorship period.

The details of the function and membership of the Committees are presented in the Corporate Governance statement on pages 28 and 29.

DIRECTORS' INTERESTS

The relevant interest of each Director in the share capital of the companies within the Consolidated Entity, as notified by the Directors to the Australian Securities Exchange in accordance with s205G(1) of the Corporations Act 2001, at the date of this report is set out in the following table.

ORDINARY SHARES IN SERVCORP LIMITED

| DIRECTOR | DIRECT | INDIRECT | OPTIONS OVER ORDINARY SHARES |
|----------------|---------|------------|---------------------------------|
| M Vaile | - | 20,600 | - |
| A G Moufarrige | 547,436 | 51,090,669 | - |
| W Graham | - | - | - |
| T MGrath | - | - | - |

DIRECTORS' BENEFITS

Since the end of the previous financial year, no Director of the Consolidated Entity has received or become entitled to receive a benefit (other than a benefit included in the aggregate amount of emoluments received or due and receivable by Directors shown in the Consolidated financial report, or the fixed salary of a full-time employee of the Consolidated Entity or of a related entity) by reason of a contract made by the Consolidated Entity or a related entity with the Director or with a firm of which a Director is a member, or with an entity in which a Director has a substantial financial interest.

Directors' Report

OPTIONS GRANTED

During the year, or since the end of the financial year, no Options over unissued ordinary shares of the Company were issued (2019; 1, 281, 000)Options granted to Directors or the five most highly remunerated officers of the Company as part of their remuneration are

detailed in the Remuneration report on page 47.

OPTIONS ON ISSUE

At the date of this report, unissued ordinary shares of the Company under option are:

| Number of shares | 160,000 | - |
|------------------|------------|---------------|
| Exercise price | \$7.00 | \$3.01 |
| Expiry date | 2 May 2021 | 22 March 2024 |

The Options do not entitle the holder to participate in any share issue of the Company or any other body corporate.

OPTIONS EXPIRED

During the year, 172,250 Options over unissued shares expired or were cancelled (2019: 135,000).

Since the end of the financial year, 1,108,750 Options over unissued shares lapsed, as the EPS Performance of the Company did not meet the applicable Vesting Percentage.

SHARES ISSUED ON THE EXERCISE OF OPTIONS

During the year, or since the end of the financial year, the Company has not issued any shares as a result of the exercise of an option over unissued shares.

SHARE BUY-BACK

During the year, or since the end of the financial year, the Company has not bought back any shares.

On 18 March 2020, the Company announced it was establishing an on-market buy-back program to enable the Company to repurchase shares in itself from 2 April 2020 for a maximum period of 6 months. No shares were bought back. On 12 May 2020 the Company announced it had ceased the share buy-back. During the previous financial year, the Company did not buy back any shares

INDEMNIFICATION AND INSURANCE OF DIRECTORS AND OFFICERS

The constitution of the Company provides that the Company must indemnify, on a full indemnity basis and to the full extent permitted by law, each current and former Director, alternate Director or executive officer against all losses or liabilities incurred in that capacity in defending any proceedings, whether civil or criminal, in which judgement is given in their favour or in which they are acquitted or in connection with any application in relation to any such proceedings in which relief is granted under the Corporations Act 2001.

The Company has agreed to indemnify the following current and former Directors of the Company, Mr A G Moufarrige, Mr B Corlett, Mr R Holliday-Smith, The Hon. M Vaile, Mrs W Graham, Mr T McGrath, Mr T Moufarrige and Mrs J King against any loss or liability that may arise from their position as Directors of the Company and its controlled entities, except where the liability arises out of conduct involving a wilful breach of duty. The agreement stipulates that the Company will meet the full amount of any such liabilities to the extent permitted by law, including reasonable costs and expenses.

The Company has not, during or since the financial year, indemnified or agreed to indemnify an auditor of the Company.

During the financial year the Company has paid insurance premiums in respect of Directors' and officers' liability and legal expenses insurance contracts, for current and former Directors, secretaries and officers of the Company and its controlled entities. The insurance policies prohibit disclosure of the nature of the liability insured against and the amount of the premiums.

CORPORATE GOVERNANCE

A statement of the Board's governance practices is set out on pages 25 to 29 of this annual report and on Servcorp's website, servcorp.com.au/en/about-us/corporate-governance/







Directors' Report

STATE OF AFFAIRS

There were no significant changes in the state of affairs of the Consolidated Entity during the financial year.

PRINCIPAL ACTIVITIES

The principal activities of the Consolidated Entity during the financial year were the provision of Executive Serviced and Virtual Offices. Coworking and IT. Communications and Secretarial Services.

There were no significant changes in the nature of the activities of the Consolidated Entity during the year.

CONSOLIDATED RESULTS

Net profit after tax for the financial year was \$6.93 million (2019: \$5.38 million). Underlying net profit after tax was \$30.06 million (2019: \$29.20 million). Operating revenue was \$352.87 million (2019: \$337.42 million). Basic and diluted earnings per share was 7.2 cents (2019: 5.6 cents).

| | 2020 \$'000 | 2019 \$'000 |
|--------------------------------------|----------------|----------------|
| Revenue & other income | 352,872 | 337,422 |
| Net profit before tax | 15,611 | 12,511 |
| Underlying net profit before tax (i) | 37,580 | 32,037 |
| Net profit after tax | 6,934 | 5,380 |
| Underlying free cash (ii) | 66,132 | 64,000 |
| Net operating cash flows | 182,266 | 51,037 |
| Cash & investment balances | 109,100 | 72,961 |
| Net assets | 220,961 | 238,593 |
| Earnings per share | \$0.072 | \$0.056 |
| Dividends per share | \$0.200 | \$0.230 |

Notes:

i Underlying net profit before tax is the statutory net profit before tax adjusted for significant items that are one-off in nature and that do not reflect the underlying performance of the business. In the 2020 financial year it excludes restructure costs and write-offs of \$2.0 million (2019: \$1.9 million), deconsolidation loss of \$19.4 million (2019: \$nil) and restricted losses of \$0.5 million generated by a member of the Consolidated Entity operating in a politically restricted country with exchange controls (2019: restricted earnings of \$1.1 million). In the 2019 financial year it also excluded impairment of leasehold improvements and goodwill of \$18.7 million incurred during the year

ii. Underlying free cash is net operating cash flows before tax paid, adjusted for significant items (before tax) which relate to the reported financial year however, because of timing, occurred in the preceding financial year or will occur in the subsequent financial year

DIVIDENDS PAID AND DECLARED

Dividends totalling \$19.36 million have been paid or declared by the Company in relation to the financial year ended 30 June 2020 (2019: \$22.27 million). Information relating to dividends in respect of the prior and current financial year, including dividends paid or declared by the Company since the end of the previous year, is set out in the following table.

| DIVIDEND | | CENTS PER SHARE | TOTAL AMOUNT \$'000 | DATE OF PAYMENT | FRANKED % | TAX RATE FOR FRANKING CREDIT |
|-----------------------------|------------------------|-----------------------|---------------------------|--------------------|--------------|------------------------------------|
| In respect of year: 2019 | the previous financial | | | | | |
| Interim | Ordinary shares | 13.00 | 12,586 | 3 April 2019 | 40% | 30% |
| Final | Ordinary shares | 10.00 | 9,681 | 2 October 2019 | 60% | 30% |
| In respect of year: 2020 | the current financial | | | | | |
| Interim | Ordinary shares | 11.00 | 10,650 | 2 April 2020 | 25% | 30% |
| Final | Ordinary shares | 9.00 | 8,714 | 1 October 2020 | 0% | 30% |

Directors' Report

REVIEW OF OPERATIONS

Revenue and other income from ordinary activities for the twelve months ended 30 June 2020 was \$352.87 million, an all-time Servcorp record, up 4.6% from the twelve months ended 30 June 2019. The Australian dollar continued to weaken during the year, particularly in the last quarter. In constant currency terms, like for like revenue increased by approximately 5.0% compared to the 2019 year.

Net profit before tax for the twelve months to 30 June 2020 was \$15.61 million, up 24.8% from \$12.51 million in the prior year.

incurred during the year and restricted losses of \$0.5 million, was \$37.58 million.

Net profit after tax for the twelve months to 30 June 2020 was \$6.93 million, up from \$5.38 million in the prior year.

Underlying net profit after tax for the 12 months to 30 June 2020 was \$30.60 million.

Cash and investment balances were \$109.10 million at 30 June 2020 (30 June 2019: \$72.96 million).

The business generated strong net operating cash flows during the 2020 financial year of \$182.27 million, up 257.1% compared to the 2019 financial year (2019: \$51.04 million). Free cash generated during the 2020 financial year was \$80.43 million (2019: \$62.11 million). After adjusting for restructure costs and write-offs, and for the timing differences with respect to lease rental payments, the underlying free cash generated during the 2020 financial year was \$66.13 million (2019: \$64.00 million).

COVID-19

The consequences of the COVID-19 pandemic for the flexible workspace industry have been unprecedented. In response, Servcorp has rapidly adapted to the present environment across our global footprint, with the first priority being to protect the health and safety of our team and clients.

While the first three quarters of the 2020 financial year delivered a solid start, the subsequent spread of COVID-19 severely impacted trading conditions from late March. Since this time, occupancy has been materially impacted, falling seven percentage points from its highest point at 76% to 69% at 30 June 2020. Virtual office clients were also affected, however this client base has now somewhat stabilised. There has been a severe impact to coworking and we expect the recovery to take significantly longer than our serviced and virtual office offerings.

We have been sympathetic to the impact COVID-19 has had on the way we live and work, and continue to work closely with our clients who have been genuinely impacted, to provide them with the necessary support to manage through the pandemic and bevond.

Leading up to the COVID-19 pandemic, management had already committed and executed a global footprint consolidation. The pandemic forced some further footprint reduction, particularly in the USA, where we closed 12 locations in June. We believe our consolidated global footprint will allow us to better navigate the current and future economic uncertainty stemming from the COVID-19 pandemic, as well as capitalise on the recovery.

Servcorp is well positioned to manage through a range of potential recovery scenarios:

- million in cash and no external debt
- · Tightly controlled operating expenditure; implementation of cost reduction initiatives across our operations were enacted executive Directors and executives.
- Strict capital expenditure allocation; other than maintenance, all capital expenditure programs have been temporarily recovery period within each market.
- Unique technology platforms; Servcorp's technology platforms are market-unique and well placed to attract new clients post a day as directed, thereby minimising the impact of any potential loss of business.

Despite the COVID-19 challenges, we remain cautiously optimistic due to our unique positioning, global reach, technology platforms, longstanding record of accomplishment and cash generation ability.



- Underlying net profit before tax, excluding restructure costs and write offs of \$2.0 million, deconsolidation losses of \$19.4 million

 A strong liquidity position; since 2010 Servcorp has conservatively maintained a strong balance sheet. This conservatism will provide a buffer in handling the liquidity pressures brought on by COVID-19. Currently we have in excess of \$100.00

promptly in March, resulting in a lower operating cost base. We believe in sharing the financial downside of the COVID-19 pandemic impact with our landlords through rental abatements, deferrals or other type of rental relief. Negotiations continue with all landlords, with approximately 26% of our portfolio resolved favourably to date. Our global headcount has been reduced by approximately 20% and there have been temporary salary reductions of up to 20% in place, including the non-

suspended. That said, we do see medium term opportunities for growth, particularly in mature markets with proven management performance. Any future allocation of capital will ultimately depend on the certainty of the post COVID-19

COVID-19. In particular, our best-in-market virtual product makes working from home seamless. Through our OneFone technology, clients have uninterrupted access to landline telephone infrastructure, and our team will answer calls 24 hours



Directors' Report

SERVCORP FOOTPRINT

In the 2020 financial year, net capacity decreased by 749 offices, including 271 in the USA. During the year three floors were opened and 29 floors were closed, including 12 floors closed as part of the restructure in the USA in June 2020.

During the 2020 financial year we opened new locations at Madison Avenue in New York and One Museum Place in Shanghai. In addition, two floors were expanded in Hobart and Brisbane locations.

Occupancy of like for like floors open at 30 June 2020 was 69% (30 June 2019: 73%). All floor occupancy was 69%.

As at 30 June 2020, Servcorp operated 126 floors in 43 cities across 21 countries.

FLEXIBLE WORKSPACE INDUSTRY

Recent growth in the flexible workspace industry has been underpinned by the expansion of coworking spaces. The COVID-19 pandemic has had a significant impact on coworking. Given the nature of coworking, and its inherent lack of social distancing, it is expected to take significantly longer to recover from COVID-19.

We are still of the view that coworking is an important part of not only our offering but the industry too, and that our investment in reshaping our portfolio for coworking will realise a return on investment in the longer term.

AUSTRALIA, NEW ZEALAND AND SOUTHEAST ASIA (ANZ/ SEA)

Like for like segment profit in ANZ/ SEA was up 8% in the 2020 financial year, slowed in the third quarter of the financial year as a result of the impact of the COVID-19 pandemic.

Like for like cash earnings were up 8% in the 2020 financial year compared to 2019.

We closed seven floors in the region in the 2020 financial year.



NORTH ASIA

Despite the impact of COVID-19, North Asia as a whole produced a solid result, with the drag on profit attributed to China and Hong Kong. Like for like revenue was up 18% in the 2020 financial year, from \$110.8 million to \$130.9 million. Like for like cash earnings increased 14% in the 2020 financial year compared to 2019.

We closed five floors in the region in the 2020 financial year, including four in China. Through the year, management has focused on consolidating our footprint in China and, depending on the COVID-19 recovery trajectory, we expect to see China return to healthy profitability in the 2021 financial year.

Like for Like Revenue

FY20



FY19

Like for Like Segment Profit & Cash Earnings



Directors' Report

EUROPE AND THE MIDDLE EAST (EME)

and Qatar, partially offset by a poor performance from France. Like for like segment profit and revenue were up 19% and 147% respectively in the 2020 financial year. Like for like cash earnings doubled in the 2020 financial year compared to 2019.



USA

During the 2020 financial year, significant structural changes were implemented in our USA business. We replaced the Vice President; Ms Colleen Susini being appointed as General Manager in April, based in New York. Ms Susini brings extensive flexible workspace industry experience. We are excited to have Ms Susini on the team.

The restructure resulted in the closure of 12 locations across eight cities. The restructure resulted in a deconsolidation loss of \$14.3 million (\$4.5 million cash loss and \$9.8 million non-cash loss). This smaller footprint, focused on three cities on the East coast and in Houston, will allow management to focus on improving performance. Any improvement in trading conditions in the short to medium term are heavily dependent on the COVID-19 recovery path, but we feel the current size of our operations will be better able to withstand near term uncertainty.

On a like for like basis, revenue and cash earnings were both down in the 2020 financial year compared to the 2019 performance.

Like for Like Revenue



36

COVID AWARE \ SERVCORP.COM.AU



Despite the impact of COVID-19, EME produced an outstanding result with significant contributions from Saudi Arabia, the UAE



Like for Like Segment Loss & Cash Earnings



Directors' Report



Directors' Report

NEW LOCATIONS

New locations opened by the Consolidated Entity during the course of the financial year are set out in the following table.

| CITY | LOCATION | OFFICES | OPENED |
|----------|----------------------------------|---------|---------------|
| New York | Levels 4 & 5, 667 Madison Avenue | 43 | July 2019 |
| Shanghai | Level 40, One Museum Place | 116 | February 2020 |

In addition, the following locations were expanded by the Consolidated Entity during the course of the financial year.

| CITY | LOCATION | ADDITIONAL OFFICES | OPENED |
|----------|--------------------------------|-----------------------|---------------|
| Hobart | Level 6, Reserve Bank Building | 33 | November 2019 |
| Brisbane | Level 27, Santos Place | 15 | November 2019 |

EVENTS SUBSEQUENT TO BALANCE DATE

Dividend

On 25 August 2020 the Directors declared a unfranked final dividend of 9.00 cents per share, payable on 1 October 2020.

The financial effect of the above transaction has not been brought to account in the financial statements for the year ended 30 June 2020.

Options

Since the end of the financial year, 1,108,750 Options over unissued shares lapsed, as the EPS Performance of the Company did not meet the applicable Vesting Percentage.

The Directors are not aware of any matter or circumstance, other than that referred to above or in the financial statements or notes thereto, that has arisen since the end of the year that has significantly affected, or may significantly affect, the operations of the Consolidated Entity, the results of those operations, or the state of affairs of the Consolidated Entity, in future financial years.

LIKELY DEVELOPMENTS

The Consolidated Entity will continue to pursue its policy of seeking to increase the profitability and market share of its major business sectors during the next financial year.

ENVIRONMENTAL MANAGEMENT

The Consolidated Entity's operations are not subject to any particular and significant environmental regulation under a law of the Commonwealth or of a State or Territory.

ROUNDING OFF

The Company is of a kind referred to in ASIC Corporations (Rounding in Financial/ Directors' Reports) Instrument 2016/191 dated 24 March 2016 and, in accordance with that Instrument, amounts in the Financial Report and the Directors' Report have been rounded off to the nearest thousand dollars, unless otherwise stated.

Directors' Report

NON-AUDIT SERVICES

During the year Deloitte Touche Tohmatsu, the Company's auditor, has performed certain "non-audit services" in addition to their statutory duties.

The Board of Directors has considered the non-audit services provided during the year by the auditor and, in accordance with written advice provided by resolution of the Audit and Risk Committee, is satisfied that the provision of those non-audit services, during the year, by the auditor is compatible with the general standard of independence for auditors imposed by, and did not compromise the auditor independence requirements of, the Corporations Act 2001 for the following reasons:

- by the Audit and Risk Committee; and

· The non-audit services provided do not undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants as they did not involve reviewing or auditing the auditor's own work, acting in a management or decision making capacity for the Company or jointly sharing risks and rewards.

A copy of the auditor's independence declaration as required under Section 307C of the Corporations Act 2001 is set out on page 52 and forms part of this report.

Details of the amounts paid or payable to the auditor of the Company, Deloitte Touche Tohmatsu and its related practices for audit and non-audit services provided during the year are set out in Note G4 to the Consolidated financial report.

REMUNERATION REPORT

The Remuneration Report for the financial year ended 30 June 2020 is set out on pages 40 to 51 and forms part of this report.

Signed in accordance with a resolution of the Directors pursuant to section 298(2) of the Corporations Act 2001.



A G Moufarrige AO Managing Director and CEO Dated at Sydney this 25th day of August 2020



· Non-audit services were subject to the corporate governance procedures adopted by the Company and have been reviewed

Remuneration Report

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44 **EXECUTIVE REMUNERATION**

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Provides details regarding Servcorp's employee equity plans including that information required by the Corporations Act 2001 and applicable accounting standards.

48 **EMPLOYMENT AGREEMENTS**

Provides details regarding the contractual arrangements between Servcorp and the executives whose remuneration details are disclosed.

49 NON-EXECUTIVE DIRECTOR REMUNERATION TABLE

Provides details of the nature and amount of each element of the remuneration of each non-executive Director of Servcorp Limited for the year ended 30 June 2020.

50 EXECUTIVE KMP REMUNERATION TABLE

Provides details of the nature and amount of each element of the remuneration of each executive KMP of Servcorp Limited for the year ended 30 June 2020.

Remuneration Report

INTRODUCTION

Servcorp is a geographically diverse business. Our global footprint provides leverage to exploit our brand, take advantage of new market opportunities and diversify our risk. It is acknowledged that the markets in which we operate are subject to changing economic factors and often these may be counter cyclical to the Australian market. For the financial year ended 30 June 2020, the percentage of offshore revenue as a proportion of total revenue was more than 80%.

Skilled, experienced local management in each jurisdiction, supported by Servcorp's market leading IT platform and proprietary product offerings, are critical to our continued success.

The Board's philosophy and approach to executive remuneration is to balance fair remuneration for skills and expertise with a risk and reward framework attuned to local market conditions, which supports the growth aspirations of Servcorp as a global business.

The Board undertook a comprehensive review of executive remuneration during the 2014 financial year. The key initiatives implemented following this review, supported by independent external advice, which continue to be applied include:

- achieved
- we operate and the costs of implementation outweigh the benefits;
- the Board has retained a limited ability to exercise discretion; •
- is satisfied that the Company's existing incentive and retention strategies are appropriate;
- remuneration of these key positions meets external expectations. This remains an ongoing process;
- the Board meets with shareholders and proxy advisors as required in relation to these matters.

The response from shareholders to the comprehensive review were positive. The changes adopted in the 2014 financial year are reviewed annually.

The Board introduced two new executive remuneration components in the 2016 financial year:

- under the terms of the Servcorp Limited Executive Share Option Scheme.

In the 2020 financial year:

- the Board has not introduced any new executive remuneration components;
- the 2021 financial year.

The Board believes Servcorp's approach to non-executive Director and executive KMP remuneration is balanced, fair and equitable and designed to achieve an alignment of interests between executive reward and shareholder expectations and wealth.

The Board will continue to welcome feedback from shareholders on Servcorp's remuneration practices or on the communication of remuneration matters in the Remuneration Report for the financial year ended 30 June 2020 and beyond.

This Remuneration Report sets out, in accordance with the relevant Corporations Act 2001 (Corporations Act) and accounting standard requirements, the remuneration arrangements in place for KMP of Servcorp during the financial year ended 30 June 2020.



• an STI opportunity for executive KMP with the targets aligned to the Consolidated Entity's global and region earnings;

· a global gateway net profit before tax is imposed whereby any global STI is not paid unless a predetermined threshold is

· the deferral of STI was considered but not introduced, because it is an unfamiliar concept in many of the countries in which

• the reintroduction of a long term incentive (LTI) scheme was considered but it was decided that the cost / benefit of offering equity in multiple taxation and securities law jurisdictions to individual executives was unnecessarily complex and the Board

· selected Board and executive KMP remuneration were benchmarked to relevant local market comparisons to ensure the

· an additional STI opportunity was introduced to provide incentive for executive KMP to outperform their targets. Executive KMP with a region target will receive an extra STI amount if they outperform their region target by an amount, which will be set each year. Further, if the global target is exceeded by more than a set percentage executive KMP will receive an extra

• in recognition of the need to have a deferred STI component, the Board issued Options to certain KMP. These were issued

· in recognition of the profit expectations going forward, the Board has not reset the global gateway net profit before tax for



Remuneration Report

KEY MANAGEMENT PERSONNEL

Key management personnel have authority and responsibility for planning, directing and controlling the activities of Servcorp and comprise the non-executive Directors, and executive KMP (being the Executive Directors and other senior executives named in this report). Details of the KMP during the year are provided in the following table.

| NAME | TITLE | CHANGE IN 2020 | | |
|-------------------------|---|---|--|--|
| Non-executive Directors | | | | |
| The Hon. Mark Vaile | Chairman | Full year No change | | |
| | Member, Audit & Risk Committee | | | |
| | Member, Remuneration Committee | | | |
| | Chair, Nomination Committee | | | |
| Wallis Graham | Director | Full year No change | | |
| | Member, Audit & Risk Committee | | | |
| | Chair, Remuneration Committee | | | |
| | Member, Nomination Committee | | | |
| Tony McGrath | Director | Appointed 27 August 2019 | | |
| | Chair, Audit & Risk Committee | | | |
| | Member, Remuneration Committee | | | |
| | Member, Nomination Committee | | | |
| Bruce Corlett | Chairman | Resigned as Director effective 13 November 2019 | | |
| | Member, Remuneration Committee | | | |
| | Chair, Nomination Committee | | | |
| Rick Holliday-Smith | Director | Resigned as Director effective 30 April 2020 | | |
| | Chair, Audit & Risk Committee | | | |
| | Member, Remuneration Committee | | | |
| Executive Director | | | | |
| Alf Moufarrige | Chief Executive Officer | Full year No change | | |
| Other executive KMP | | | | |
| Anton Clowes | Chief Financial Officer | Full year No change | | |
| David Godchaux | CEO Middle East, Europe & India | Full year No change | | |
| Liane Gorman | General Manager - Australia & New Zealand | Full year No change | | |
| Colleen Susini | General Manager - USA | Commenced effective 14 April 2020 | | |
| Olga Vlietstra | General Manager - Japan | Full year No change | | |

Remuneration Report

REMUNERATION GOVERNANCE

This section explains the role of the Board and the Remuneration Committee, and use of remuneration consultants when making remuneration decisions in respect of non-executive Directors and executive KMP.

Role of the Board and the Remuneration Committee

The Board is responsible for Servcorp's global remuneration strategy and policy. Consistent with this responsibility, the Board has established the Remuneration Committee which comprises solely non-executive Directors, all being independent.

The role of the Remuneration Committee is set out in its Charter, which is reviewed annually. In summary, the Remuneration Committee's role includes:

- Directors, executive Directors, direct reports to the CEO, Board Committees and the Board as a whole;
- relevant guidelines;
- ensure that Servcorp adopts, monitors and applies appropriate remuneration policies and procedures;
- accounting standard requirements;
- development; and retention and termination policies and procedures for senior management; and
- as required by law.

Further information on the Remuneration Committee's role, responsibilities and membership are contained in the Corporate Governance section on page 29.

Use of remuneration consultants

During the 2020 financial year, no remuneration consultancy contracts were entered into by Servcorp.

During the 2019 financial year, remuneration consultancy contracts were entered into by Servcorp with respect to the grant and valuation of Options

| SERVICES PROVIDED |
|---|
| Review of the Servcorp Limited Executive |
| Options Scheme and general advice on participant guides and supporting documentation. |
| |

Key questions regarding use of remuneration consultants

| | QUESTION | ANSWER |
|---|---|---|
| | Did the remuneration consultant provide remuneration recommendations in relation to any of the executive KMP for the 2019 financial year? | No. |
| - | How much was the remuneration consultant paid by Servcorp for remuneration related and other services? | Remuneratio |
| | | Other service |
| | What arrangements did Servcorp make to ensure that the making of the remuneration recommendations would be free from undue influence by the executive KMP? | Servcorp ma relating to KM engagement remuneration recommenda |
| | Is the Board satisfied that the remuneration information provided was free from any such undue influence? | Yes, the Boa |
| | What are the reasons for the Board being so satisfied? | The Chairma remuneration remuneration |

Resigned effective 9 April 2020

Senior Vice President - USA

Charles Robinson



• ensure that the appropriate procedures exist to assess the remuneration levels of the Chairman, other non-executive

· ensure that Servcorp meets the requirements of ASX Corporate Governance Principles and Recommendations, and other

· ensure that reporting disclosures related to remuneration meet the Board's disclosure objectives and all relevant legal and

· develop, maintain and monitor appropriate talent management programs including succession planning, recruitment,

· develop, maintain and monitor appropriate superannuation and other relevant pension benefit arrangements for Servcorp

| D | REMUNERATION CONSULTANT FOR THE PURPOSE OF THE CORPORATIONS ACT |
|------------------------|---|
| imited Executive Share | No |

on services: Crichton + Associates Pty Ltd \$14,023;

ces: Nil.

aintains a protocol which governs the procedure for procuring advice MP remuneration. The protocol includes a process for the t of the remuneration consultant, the provision of information to the on consultant and the communication of remuneration lations.

ard is satisfied

an of the Remuneration Committee had oversight of all requests for on information, and the protocol with respect to the procurement of on related advice remains in place.



NON-EXECUTIVE DIRECTOR REMUNERATION

Fees and payments to non-executive Directors reflect the demands which are made on, and the responsibilities of, the Directors. Non-executive Directors' fees and payments are reviewed by the Board. The Board ensures non-executive Directors' fees and payments are appropriate and in line with the market. Non-executive Directors are not employed under a contract and do not receive share options or other equity based remuneration.

Directors' Report

Directors' fees

Non-executive Directors' fees are determined by the Board within an aggregate Directors' fees limit approved by shareholders.

The fees limit currently stands at \$500,000 per annum inclusive of payments for superannuation. This limit was approved at the 2011 annual general meeting.

The most recent review of Directors' fees was effective 1 July 2013. Directors' fees had not increased since 1 January 2010. Effective 1 July 2013, Non-executive Directors' fees were set as:

- Chair \$175,000 per annum including superannuation;
- Non-executive \$100,000 per annum including superannuation;
- Chair of the Audit and Risk Committee an additional \$10,000 per annum including superannuation.

Additional fees are not paid for membership of Board committees other than as referred to in the previous paragraph.

In response to the COVID-19 pandemic, effective 1 April 2020, all non-executive Directors agreed to a 20% reduction of Directors' fees.

Retirement allowances for Directors

Non-executive Directors are not entitled to retirement allowances.

Details of remuneration

Details of the nature and amount of each element of the remuneration of each non-executive Director of Servcorp Limited for the year ended 30 June 2020 are set out in the table on page 49.

Minimum shareholding requirement

Servcorp does not have a minimum shareholding requirement for non-executive Directors. It is noted, however, that one nonexecutive Director is a shareholder of the Company.

EXECUTIVE REMUNERATION

Remuneration philosophy and principles

The Board recognises that the Consolidated Entity's performance is dependent on the quality and contribution of its employees, particularly the executive KMP. To achieve its financial and operating objectives, Servcorp must be able to attract, retain and motivate appropriately qualified and skilled executives.

The objective of the executive reward framework is to ensure reward for performance is competitive and appropriate for the results delivered. The framework aligns executive reward with achievement of Servcorp's strategic objectives particularly its short, medium and long term earnings

Executive remuneration is balanced between fixed and incentive pay. In determining the appropriate balance, regular reviews are undertaken that involve cross-referencing position descriptions to reliable accessible remuneration data in the markets in which Servcorp operates

Servcorp's executive remuneration policy and principles are designed to ensure that the Consolidated Entity:

- provides competitive rewards that attract, retain and motivate our key executives;
- encourages loyalty and commitment to Servcorp;
- builds a structure for growth and includes appropriate succession planning;
- · structures remuneration at a level that reflects the executive's duties and accountabilities and is competitive in the markets in which it operates:
- complies with applicable legal requirements and appropriate standards of governance.

Remuneration structure and elements

The executive KMP remuneration and reward framework at Servcorp currently has three components:

- fixed remuneration:
- short term incentives; and
- options.

The combination of these comprises the executive KMP total targeted remuneration opportunity.

Remuneration Report

Fixed remuneration

Fixed remuneration is reviewed each year and adjusted to changes in job role, promotion, market practice, internal relativities and performance. Remuneration for the 2020 financial year and changes from 2020 are set out in the table on pages 50 and 51.

Short term incentives

Short term incentives (STI) are awarded based on achievement against targets set at the beginning of each financial year. The basis of the STI scheme was established for the 2014 financial year and has been applied consistently in subsequent financial years. It is noted that Alf Moufarrige, the CEO, founder and major shareholder, has elected not to participate in the STI scheme.

Under the STI scheme, an STI dollar value is set for each executive KMP which represents the target STI that can be awarded for achieving target for the relevant year. The target STI opportunity for the 2020 financial year ranged between \$84,000 and \$200,000. The target STI opportunity as a percentage of fixed remuneration ranged between 18% and 36% with the average being 32%. The target STI opportunity range for achieving target and percentage of fixed remuneration will be similar for the 2021 financial year.

STI targets will be set in advance each year and will be challenging. The STI targets for the 2020 financial year were determined based on a matrix of Consolidated Entity net profit before tax (global STI target) and region operating profit (region STI target), where appropriate. Where executive KMP have a direct responsibility for a region, their total STI potential was allocated between their region STI target and the global STI target. Their region STI allocation, for all executive KMP, was 50% of their total potential STI.

A gateway consolidated net profit before tax needed to be achieved before any global STI pay out. It is intended that a similar approach to STI will be applied for the 2021 financial year. In recognition of the impact of COVID-19, the gateway consolidated net profit before tax will remain unchanged, as provided in the following table.

| FINANCIAL YEAR ENDING 30 JUNE | 2020 | 2020 | 2021 | |
|---|---------|--------|---------|--|
| | GATEWAY | ACTUAL | GATEWAY | |
| Consolidated net profit before tax (\$ million) | 38.0 | 15.6 | 38.0 | |

Global STI will be calculated as follows:

- if consolidated net profit before tax meets the global gateway 50% of the global STI opportunity;
- if consolidated net profit before tax falls between the global gateway and target the global STI paid will be calculated as a profit before tax is to gateway and target.

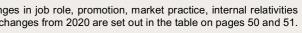
Region STI will only be paid if the region STI target is met. There will be no gateway.

- executive KMP with a region target can receive an extra \$50,000 for each \$2.0 million by which they out-perform their region results with additional STI payments;
- if the global target is exceeded by more than \$5.0 million, executive KMP will receive double their global STI opportunity. If net profit before tax is to target and out-perform;
- The total additional STI opportunity if all executive KMP outperform their region and global target is \$579,000.

Long term equity incentives

The Board, after detailed consideration, has decided not to offer long term equity incentives (LTI) to any executive KMP. The reason for this decision is that

- to these executive KMP outweighs the benefit to shareholders, in the Board's opinion;
- · Servcorp has a very strong culture, and most executive KMP are long serving employees. The Board does not consider offering an LTI is necessary or desired for executive KMP to achieve the Company's long term strategic objectives.



if consolidated net profit before tax meets the global target - 100% of the global STI opportunity;

percentage between 50% and 100% of global STI opportunity on an incremental basis, in the same proportion as the net

There are also additional STI opportunities to provide incentive for executive KMP to out-perform their targets:

operating profit target. In addition, the Board has discretion to reward executive KMP who achieve 'super out-perform' region

consolidated net profit before tax falls between the global target and global out-perform, the global STI paid will be calculated as a percentage between 100% and 200% of global STI opportunity on an incremental basis, in the same proportion as the

· Servcorp has a small number of executive KMP in many geographic locations and the cost and complexity of offering equity

Remuneration Report

Deferred short term incentives

As stated above, an LTI component is not considered best practice for Servcorp. The Board, following due consideration, has however decided to introduce a deferred STI component for executive KMP. The most effective method to achieve this was considered to be the utilisation of the Servcorp Limited Executive Share Option Scheme (ESOS). From time to time, the Board will grant Options to senior executives to encourage and reward superior business performance.

Options were granted during the 2019 financial year. The previous grant was in the 2016 financial year. A summary of the terms of the Options are as follows

| Grant date | 31 March 2016 | 25 February 2019 |
|--------------------|--|---|
| Issue date | 2 May 2016 | 22 March 2019 |
| Exercise price | \$7.00 per Option | \$3.01 per Option |
| Vesting conditions | EPS performance hurdle of 15% growth in the financial year of issue | EPS performance hurdle of 15% pa cumulative growth between the 2018 and 2020 financial years |
| · | Continuous service until 2 May 2019 | Continuous service until 22 March 2022 |
| Vesting date | 2 May 2019 | 22 March 2022 |
| Exercise period | Two years from vesting date to expiry date | Two years from vesting date to expiry date |
| Expiry date | 2 May 2021 | 22 March 2024 |
| Option value | \$0.9589 | \$0.7756 |

Since the end of the financial year, the Options issued on 22 March 2019 lapsed, as the EPS Performance of the Company did not meet the applicable Vesting Percentage.

Termination benefits

There are no termination of employment agreements in place for executive KMP. Any termination benefit paid to executive KMP would be limited to 12 months remuneration as required by law and in most cases would be determined based on statutory minimum requirements, years of service and the nature of the termination.

Clawback

Servcorp has no policy on clawback but will ensure compliance with any legal or ASX requirements in this regard. There have been no circumstances where clawback would have applied.

Minimum shareholding requirements

Servcorp does not have a minimum shareholding requirement for executive KMP.

Relationship between Consolidated Entity performance and executive KMP remuneration

The relationship between Consolidated Entity performance and executive KMP remuneration is important to ensure that there is a clear and appropriate correlation and alignment of interests between shareholders and executive KMP.

Key financial indicators

Servcorp's principal activities and financial performance are explained in detail in the Review of Operations section of the Directors' Report on pages 34 to 38.

A summary of Servcorp's financial performance over the last five years is provided in the following table.

| | FINANCIAL YEAR ENDED 30 JUNE | | | | | | | |
|-----------------------------------|------------------------------|--------|--------|--------|--------|--|--|--|
| MEASURE | 2016 | 2017 | 2018 | 2019 | 2020 | | | |
| Total revenue (\$million) | 329 | 330 | 312 | 337 | 352 | | | |
| Net profit before tax (\$million) | 48.8 | 48.2 | 32.1 | 12.5 | 15.6 | | | |
| Net profit after tax (\$million) | 39.7 | 40.7 | 10.1 | 5.4 | 6.9 | | | |
| Basic earnings per share (cents) | 40.4 | 41.4 | 10.2 | 5.6 | 7.2 | | | |
| Dividend per share (cents) | 22.0 | 26.0 | 26.0 | 23.0 | 20.0 | | | |
| Share price as at 30 June (\$) | \$6.91 | \$5.70 | \$4.16 | \$3.51 | \$2.32 | | | |
| Offices | 5,397 | 5,751 | 5,615 | 5,788 | 5,039 | | | |
| Number of locations | 134 | 138 | 135 | 137 | 126 | | | |

Remuneration Report

Executive KMP remuneration in comparison to Consolidated Entity performance

For the financial years from 2015 to 2017, Servcorp had achieved significant increases in profitability; year on year net profit after tax increased on average 18% per annum. The 2018 financial year was challenging, with net profit after tax decreasing to \$10.1 million after a one-off, non-cash adjustment to income tax of \$13.0 million. The 2019 financial year continued to be challenging, with net profit after tax decreasing to \$5.4 million after charges of \$1.92 million for non-recurring restructure costs and write-offs, \$18.7 million for the impairment of leasehold improvements and goodwill and the exclusion of restricted earnings of \$1.1 million. Revenues for the 2019 financial year were at a record level and Directors' were encouraged by a strong second half profit.

The first three quarters of the 2020 financial year continued the improvement shown in the second half of the 2019 financial year. The Company's strong performance was evident across all key metrics including occupancy, operating margins, net profit after tax and free cash, with record revenues recorded, despite a very challenging competitive environment. COVID-19 impacted on trading conditions in the last quarter, however the Company still recorded a strong underlying performance; revenue and other income was up 5%, underlying net profit before tax was up 17% and underlying free cash was up 3%.

Underlying cash flows have remained strong, and the interim dividend paid with respect to the 2020 financial year was 10% higher than initially forecast. Given the current economic environment stemming from the COVID-19 pandemic, the final dividend to be paid with respect to the 2020 financial year has been reduced.

Servcorp's share price had decreased due to the reduced profits in 2017, 2018 and 2019, however the improved performance in the second half of the 2019 financial year and first half of the 2020 financial year had been reflected in a steady increase in share price during the first three quarters of the 2020 financial year. The uncertainties created by COVID-19 have significantly affected the share market, and this has had an impact on Servcorp's share price. Despite a lower share price at 30 June 2020, we are confident that Servcorp will emerge from the COVID-19 crisis in a financially sound position and will return to higher profit levels, which will result in a satisfactory total shareholder return (TSR) performance over the coming years.

The COVID-19 pandemic has impacted the Consolidated Entity's performance, share price and the dividend to be paid to shareholders, however in response, effective 1 April 2020, most executive KMP agreed to a 20% reduction in base salary. The CEO reduced his salary by 50%.

With the decreased earnings in the 2020 financial year, global net profit before tax targets were not achieved. Four regions met their targets.

The table below sets out the STI awarded to each executive KMP. Three executive KMP met their individual region targets and two out-performed their target, and in the Board's opinion achieved 'super out-perform' profits, resulting in a payment in excess of their target opportunity. One executive KMP was paid a portion of their STI, at the discretion of the Board, in recognition of their overall contribution in a difficult environment. The variable pay opportunity for executive KMP paid out represents 112.2% of the maximum opportunity due to certain regions achieving 'super out-perform' profits. The individual 'at risk' rewards paid in the 2020 financial year to executive KMP and the percentage of their maximum opportunity is provided in the following table.

| EXECUTIVE KMP | STI AWARDED \$ | % OF TARGET OPPORTUNITY | OPTIONS AWARDED NO. |
|------------------|----------------------|-------------------------------|---------------------------|
| Anton Clowes | 30,000 | 35.7% | - |
| David Godchaux | 150,000 | 150.0% | - |
| Liane Gorman | 70,000 | 50.0% | - |
| Olga Vlietstra | 338,112 | 169.1% | - |
| Charles Robinson | - | 0% | - |

Servcorp has a very strong culture focusing on sales and generation of shareholder wealth. Our executive KMP include a balance of long-serving employees together with new executive talent, who reflect Servcorp's investment in the future. All executive KMP are aware of the need to perform. Each executive is involved in the target setting for the business and accepts the challenging targets set.

If our forward net profit before tax targets are met, then shareholders, in the opinion of the Board, will be satisfied with the Consolidated Entity's performance and executive KMP will receive the maximum remuneration opportunity

If executive KMP fail to meet their targets, the 'at risk' component of executive KMP remuneration will be heavily discounted. In this way the alignment of Consolidated Entity performance and executive KMP remuneration will be in direct correlation and be unambiguous.





Remuneration Report

EMPLOYEE SHARE SCHEME AND OTHER EQUITY INCENTIVE INFORMATION

As mentioned earlier in this report, the Board introduced a deferred STI component in the 2016 financial year. This was achieved by issuing Options under the Servcorp Limited Executive Share Option Scheme (ESOS).

The ESOS was introduced in 1999 and was first approved by shareholders on 19 October 1999 and subject to various amendments until November 2008. The ESOS was amended by the Board on 24 March 2016 to update it to comply with current legislation.

In the 2016 financial year, the Directors granted 255,000 Options to executive KMP.

In the 2019 financial year, the Directors granted 1,281,000 Options under the ESOS to senior executives, 475,000 to executive KMP. Options were issued to KMP taking into account performance and length of service, as recommended by the CEO and adopted by the Remuneration Committee and the Board.

It is proposed to grant Options in the 2021 financial year, subject to similar vesting conditions as the Options granted in the 2019 financial year.

Details of Options granted, on issue and lapsed are provided in the Directors' Report on page 33.

Other than the Options issued as detailed above, at the date of this report there are no shares, rights, options or other equity incentives held by executive KMP and subject to vesting restrictions.

Future offers under the ESOS or an alternative employee share scheme may be considered by the Board in the future.

SPECIAL RETENTION INCENTIVE

During the 2017 financial year, the Board identified that the retention of Ms Olga Vlietstra as General Manager in Japan was critical to the success of this key region, which contributes significantly to the profit of the Consolidated Entity.

The Board decided to offer Ms Vlietstra a special retention incentive, subject to service conditions. Ms Vlietstra was provided with an option to purchase from Servcorp an apartment currently owned in Tokyo.

In July 2020, the Board resolved to extend the expiry date of the incentive for an additional two years, on the condition that Ms Vlietstra remain in continuous service for an additional two years. A summary of the terms of the option are as follows:

| Service condition | Ms Vlietstra must remain employed in continuous service in Japan until 30 June 2022 |
|------------------------------------|--|
| Reward if service condition is met | Option to purchase Servcorp's Tokyo apartment at its market value at time of offer, adjusted for inflation |
| Vesting date | 1 July 2019 |
| Market value | JPY373,000,000 |
| Exercise period | Four years, from vesting date to expiry date |
| Expiry date | 30 June 2023 |

EMPLOYMENT AGREEMENTS

There are no fixed term employment agreements in place for any executive KMP.

Remuneration Report

NON-EXECUTIVE DIRECTOR REMUNERATION

| Amount in AUD | | Short term benefits | |
|------------------------------|------|------------------------|---|
| Name & title | Year | Fees | S |
| M Vaile | 2020 | 129,947 | |
| Non-Executive Director | 2019 | 91,325 | |
| W Graham | 2020 | 86,759 | |
| Non-Executive Director | 2019 | 91,325 | |
| T McGrath | 2020 | 72,943 | |
| Non-Executive Director (iii) | | | |
| B Corlett | 2020 | 59,932 | |
| Non-Executive Director (iv) | 2019 | 159,818 | |
| R Holliday-Smith | 2020 | 82,040 | |
| Non-Executive Director (v) | 2019 | 100,457 | |
| Aggregate | 2020 | 431,621 | |
| -990 9900 | 2019 | 442,925 | |

Notes

i. Directors' and officers' indemnity insurance has not been included in the above figures since it is impractical to determine an appropriate allocation basis. ii. Non-executive Directors do not participate in any short term or long term incentive schemes

iii. T McGrath was appointed as a non-executive Director effective 27 August 2019.

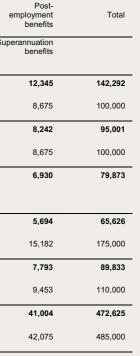
iv. B Corlett ceased as non-executive Director effective 13 November 2019.

v. R Holliday-Smith ceased as non-executive Director 30 April 2020.

vi. In response to the COVID-19 pandemic, effective 1 April 2020, all non-executive Directors agreed to a 20% reduction of Director fees.









CEO's Message Corporate Governance

Remuneration Report

KEY MANAGEMENT PERSONNEL REMUNERATION

| Amount in AUD | | Short term benefits | | | Post-employment | | Other long term benefits | Term- ination benefits | Share based payments | Total | % of performance related remuneration |
|---------------------|-----------|---------------------|-------------|------------------------------|---------------------------------|---------------------------------------|-----------------------------------|------------------------------|----------------------------|-----------|--|
| Name & title | - Year | Salary | Cash STI | Non- monetary benefits | Super- annuation benefits | Other post- employment benefits | Long service leave | | Options | | |
| A G Moufarrige (v) | 2020 | 424,794 | - | 25,501 | 24,938 | - | - | - | - | 475,233 | 0.0% |
| CEO | 2019 | 458,856 | - | 24,870 | 28,500 | - | - | - | - | 512,226 | 0.0% |
| A Clowes | 2020 | 282,150 | 30,000 | - | 28,215 | - | - | - | 14,322 | 354,687 | 27.1% |
| CFO | 2019 | 276,750 | - | - | 26,291 | - | - | - | 4,931 | 307,972 | 27.7% |
| D Godchaux | 2020 | 490,468 | 150,000 | 22,395 | 29,759 | - | - | - | 9,548 | 702,170 | 18.4% |
| GM EMEI | 2019 | 499,236 | 21,739 | 17,541 | 31,549 | - | - | - | 3,287 | 573,352 | 9.1% |
| L Gorman | 2020 | 356,000 | 70,000 | - | 35,625 | - | - | - | 19,097 | 480,722 | 35.7% |
| GM AUNZ | 2019 | 350,000 | 15,000 | - | 33,250 | - | - | - | 19,549 | 417,799 | 36.5% |
| C Susini (vi) | 2020 | 94,380 | - | 2,268 | - | - | - | - | - | 96,648 | 0.0% |
| GM USA | | | | | | | | | | | |
| O Vlietstra | 2020 | 771,647 | 338,112 | 21,635 | - | - | - | - | 38,193 | 1,169,587 | 25.2% |
| GM Japan | 2019 | 621,328 | 250,000 | 29,397 | - | - | - | - | 31,314 | 932,039 | 26.9% |
| C Robinson (vii) | 2020 | 295,256 | • | 49,507 | - | - | - | 75,890 | | 420,653 | 0.0% |
| Senior VP USA | 2019 | 356,481 | - | 44,758 | - | - | - | - | 3,287 | 404,526 | 12.5% |
| T Moufarrige (viii) | | | | | | | | | | | |
| Executive Director | 2019 | 270,621 | - | 60,397 | 23,750 | 27,688 | - | - | - | 382,456 | 49.3% |
| M Moufarrige (viii) | | | | | | | | | | | |
| COO | 2019 | 335,000 | - | 388,423 | 31,825 | 75,621 | 256,798 | 670,000 | - | 1,757,667 | 23.8% |
| L Lahdo (viii) | | | | | | | | | | | |
| GM Middle East | 2019 | 209,695 | - | 12,961 | 52,640 | 54,003 | - | 209,695 | - | 538,994 | 18.2% |
| Aggrogato | 2020 | 2,714,695 | 588,112 | 121,306 | 118,537 | - | - | 75,890 | 81,160 | 3,699,700 | 17.7% |
| Aggregate | 2019 | 3,377,967 | 286,739 | 578,347 | 227,805 | 157,312 | 256,798 | 879,695 | 62,368 | 5,827,031 | 21.6% |

Notes:

i. In response to the COVID-19 pandemic, effective 1 April 2020, most executive KMP agreed to a 20% reduction in base salary. The CEO agreed to a 50% reduction in base salary.

ii. Amounts disclosed as short term cash STI in the 2020 year represent STI paid in August 2020 based on 2020 financial year global and region targets.

iii. Amounts disclosed as short term cash STI in the 2019 year represent STI paid in August 2019 based on 2019 financial year global and region targets.

iv. Amounts disclosed as share based payments relate to Options issued on 2 May 2016 and 22 March 2019. Details are set out on page 46 of this annual report.

v. The salary of A G Moufarrige includes a component paid in Yen, and the amount disclosed above will vary based on the foreign currency exchange rates.

vi. C Susini commenced employment with Servcorp effective 14 April 2020.

vii. C Robinson ceased employment with Servcorp effective 9 April 2020.

viii. T Moufarrige, M Moufarrige and L Lahdo ceased employment with Servcorp effective 31 December 2018.

Remuneration Report

KEY MANAGEMENT PERSONNEL REMUNERATION

| | | Short term incentive grants | | | | | |
|--------------------|------|-----------------------------|-----------------|-----------|---------------|--|--|
| | | | | | Maximum | | |
| | | STI paid | STI Accrued | STI | future value | | |
| Name & title | Year | in cash | and not yet due | forfeited | of vested STI | | |
| | | % | % | % | \$ | | |
| A G Moufarrige | 2020 | - | - | - | - | | |
| CEO | 2019 | - | - | - | - | | |
| A Clowes | 2020 | 35.7% | 0.0% | 64.3% | - | | |
| CFO | 2019 | 0.0% | 0.0% | 100.0% | - | | |
| D Godchaux (ix) | 2020 | 150.0% | 0.0% | 50.0% | - | | |
| GM EMEI | 2019 | 43.5% | 0.0% | 56.5% | - | | |
| L Gorman | 2020 | 50.0% | 0.0% | 50.0% | - | | |
| GM AUNZ | 2019 | 10.7% | 0.0% | 89.3% | - | | |
| C Susini | 2020 | - | - | - | - | | |
| GM USA | | | | | | | |
| O Vlietstra (ix) | 2020 | 169.1% | 0.0% | 50.0% | - | | |
| GM Japan | 2019 | 142.9% | 0.0% | 42.9% | - | | |
| C Robinson | 2020 | 0.0% | 0.0% | 100.0% | - | | |
| Senior VP USA | 2019 | 0.0% | 0.0% | 100.0% | - | | |
| T Moufarrige | | | | | | | |
| Executive Director | 2019 | 0.0% | 0.0% | 100.0% | - | | |
| M Moufarrige | | | | | | | |
| C00 | 2019 | 0.0% | 0.0% | 100.0% | - | | |
| L Lahdo | | | | | | | |
| GM Middle East | 2019 | 0.0% | 0.0% | 100.0% | - | | |
| | 2020 | 112.2% | 0.0% | 52.3% | - | | |
| Aggregate | 2019 | 31.7% | 0.0% | 84.9% | - | | |
| | | | | | | | |

Notes:

ix. D Godchaux and O Vlietstra both forfeited their global STI opportunity, which equated to 50% of their potential total STI target opportunity. Both KMP achieved 'super out-perform' profits for their region and as a result achieved greater than 100% of their region STI opportunity.



Short term incentive grants

Other Information Financial Report

Deloitte

The Board of Directors Servcorp Limited Level 63, MLC Centre 19 Martin Place Sydney, NSW 2000

25 August 2020

Dear Board Members

Auditor's Independence Declaration to Servcorp Limited

In accordance with section 307C of the Corporations Act 2001, I am pleased to provide the following declaration of independence to the directors of Servcorp Limited.

As lead audit partner for the audit of the financial report of Servcorp Limited for the year ended 30 June 2020, I declare that to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- (ii) any applicable code of professional conduct in relation to the audit.

Yours faithfully

Delittle Touche Tohnetsv

DELOITTE TOUCHE TOHMATSU

S C Gustafson Partner **Chartered Accountants**

Liability limited by a scheme approved under Professional Standards Legislation. Member of Deloitte Asia Pacific Limited and the Deloitte organisation.

Deloitte Touche Tohmatsu ABN 74 490 121 060

Grosvenor Place 225 George Street Sydney NSW 2000 PO Box N250 Grosvenor Place Sydney NSW 1217 Australia

Tel: +61 (0) 2 9322 7000

Consolidated Financial Statement

For the year ended 30 June 2020

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Consolidated Statement of Profit or Loss and Other Comprehensive Income For the year ended 30 June 2020

| | Note | 2020 \$'000 | 2019 \$'000 |
|---|------|----------------|----------------|
| Revenue | B3 | 349,116 | 334,875 |
| Other revenue & income | B3 | 3,756 | 2,547 |
| | | 352,872 | 337,422 |
| Service expenses | | (81,435) | (83,191) |
| Marketing expenses | | (20,670) | (20,418) |
| Occupancy expenses | | (166,369) | (174,975) |
| Finance costs attributable to lease liability | | (18,698) | - |
| Rent – fixed annual impact | B4 | - | (342) |
| Administrative expenses | | (29,895) | (27,042) |
| Share of gains/(losses) of joint venture | | 383 | (627) |
| Loss from deconsolidation of subsidiaries | B2 | (19,429) | - |
| Net foreign exchange gain (realised & unrealised) | | 1,555 | 1,297 |
| Impairment of goodwill | B4 | - | (1,030) |
| Impairment of property, plant & equipment | B4 | - | (17,679) |
| Borrowing expenses | | (1) | (5) |
| Other expenses | | (2,702) | (899) |
| Total expenses | | (337,261) | (324,911) |
| Profit before income tax expense | B1 | 15,611 | 12,511 |
| Income tax expense | B6 | (8,677) | (7,131) |
| Profit for the year | | 6,934 | 5,380 |

Other comprehensive income

| Translation of foreign operations (item may be reclassified subsequently to profit o loss) | or | 11,208 | 8,178 |
|--|----|--------|--------|
| Other comprehensive income for the year (net of tax) | | 11,208 | 8,178 |
| Total comprehensive income for the year | | 18,142 | 13,558 |
| | | | |
| Earnings per security | | Cents | Cents |
| Basic and diluted EPS | B7 | 0.07 | 0.06 |

The Consolidated statement of profit or loss and other comprehensive income is to be read in conjunction with the notes to the Consolidated financial statements.

Consolidated Statement of Financial Position As at 30 June 2020

| 5 | | 0000 | 0040 |
|---|------|----------------|----------------|
| | Note | 2020 \$'000 | 2019 \$'000 |
| Current assets | | | |
| Cash and cash equivalents | C1 | 99,887 | 65,091 |
| Trade and other receivables | C2 | 31,090 | 46,420 |
| Other financial assets | C3 | 10,736 | 9,385 |
| Current tax assets | B6 | 2,179 | 1,408 |
| Prepayments and other assets | C4 | 7,185 | 16,137 |
| Total current assets | | 151,077 | 138,441 |
| Non-current assets | | | |
| Other financial assets | C3 | 45,666 | 47,170 |
| Property, plant and equipment and right of use asset | C5 | 476,362 | 145,554 |
| Deferred tax assets | B6 | 37,047 | 27,093 |
| Goodwill | C6 | 13,775 | 13,775 |
| Total non-current assets | | 572,850 | 233,592 |
| Total assets | | 723,927 | 372,033 |
| Current liabilities | | | |
| Trade and other payables | C7 | 44,755 | 59,831 |
| Other financial liabilities | C8 | 32,744 | 35,025 |
| Lease liabilities | C9 | 104,398 | - |
| Provisions | C10 | 9,963 | 7,774 |
| Total current liabilities | | 191,860 | 102,630 |
| Non-current liabilities | | | |
| Trade and other payables | C7 | - | 28,219 |
| Other financial liabilities | C8 | - | 530 |
| Lease liabilities | C9 | 309,954 | - |
| Provisions | C10 | 1,122 | 854 |
| Deferred tax liabilities | B6 | 30 | 1,207 |
| Total non-current liabilities | | 311,106 | 30,810 |
| Total liabilities | | 502,966 | 133,440 |
| Net assets | | 220,961 | 238,593 |
| | | | |
| Equity | | | |
| Contributed equity | E2 | 151,594 | 151,594 |
| Reserves | | 8,323 | (3,085) |
| Retained earnings | | 61,044 | 90,084 |
| Total equity attributable to equity holders of the parent | | 220,961 | 238,593 |

The Consolidated statement of financial position is to be read in conjunction with the notes to the Consolidated financial statements.







Other Information

Consolidated Statement of Changes in Equity

For the year ended 30 June 2020

| | Issued Capital | Share Buy-Back Reserve | Foreign Currency Translation Reserve | Employee Equity Settled Benefits Reserve | Retained Earnings | Total |
|--|-------------------|------------------------------|---|--|----------------------|----------|
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Balance 1 July 2018 | 151,594 | (4,733) | (6,772) | 199 | 109,877 | 250,165 |
| Profit for the period | - | - | - | - | 5,380 | 5,380 |
| Translation of foreign operations (net of tax) | - | - | 8,178 | - | - | 8,178 |
| Total comprehensive income for the period | - | - | 8,178 | - | 5,380 | 13,558 |
| Share-based payments | - | - | - | 43 | - | 43 |
| Payment of dividends | - | - | - | - | (25,173) | (25,173) |
| Balance 30 June 2019 | 151,594 | (4,733) | 1,406 | 242 | 90,084 | 238,593 |
| Balance 1 July 2019 | 151,594 | (4,733) | 1,406 | 242 | 90,084 | 238,593 |
| Adjustment resulting from adoption of AASB16 (i) | - | - | - | - | (15,642) | (15,642) |
| Balance 1 July 2019 - restated | 151,594 | (4,733) | 1,406 | 242 | 74,442 | 222,951 |
| Profit for the period | - | - | - | - | 6,934 | 6,934 |
| Translation of foreign operations (net of tax) | - | - | 11,208 | - | - | 11,208 |
| Total comprehensive income for the period | - | - | 11,208 | - | 6,934 | 18,142 |
| Share-based payments | - | - | - | 200 | - | 200 |
| Payment of dividends | - | - | - | - | (20,332) | (20,332) |
| Balance 30 June 2020 | 151,594 | (4,733) | 12,614 | 442 | 61,044 | 220,961 |

The Consolidated statement of changes in equity is to be read in conjunction with the notes to the Consolidated financial statements.

Note

i Refer to Adoption of new and revised accounting standards note.

Consolidated Statement of Cash Flows

For the year ended 30 June 2020

| | Note | 2020 \$'000 | 2019 \$'000_ |
|--|------|----------------|-----------------|
| Cash flows from operating activities | | | |
| Receipts from customers (inclusive of GST) | | 384,279 | 363,621 |
| Payments to suppliers and employees (inclusive of GST) | | (174,155) | (304,419) |
| | | 210,124 | 59,202 |
| Franchise fees received | | 158 | 575 |
| Tax paid | | (9,365) | (11,069) |
| Interest and other items of similar nature received | | 1,402 | 2,334 |
| Payments for deconsolidation of subsidiaries | | (1,355) | - |
| Interest and other costs of finance paid | | (18,698) | (5) |
| Net operating cash inflows | G3 | 182,266 | 51,037 |
| | | | |
| Cash flows from investing activities | | | |
| Payments for variable rate bonds | | (1,504) | (660) |
| Payments for strategic initiatives | | - | (640) |
| Payments for property, plant and equipment | | (19,233) | (50,572) |
| Payments for landlord lease deposits | | (2,151) | (5,265) |
| Proceeds from sale of variable rate bonds | | - | 4,290 |
| | | 4,922 | 767 |
| Proceeds from refund of lease deposits | | | |

Cash flows from financing activities

Dividends paid

Repayment of lease liabilities relating to current period occupar

Repayment of lease liabilities relating to future occupancy period

Proceeds from surrender of leases

Borrowings

Landlord capital incentives received

Net financing cash outflows

Net increase/ (decrease) in cash and cash equivalents

Cash and cash equivalents at the beginning of the financial year

Effects of exchange rate changes on cash transactions in foreig

Cash and cash equivalents at the end of the year

The Consolidated statement of cash flows is to be read in conjunction with the notes to the Consolidated financial statements.

Note:

i Refer to Adoption of new and revised accounting standards note.



| | | (20,332) | (25,173) |
|---------------|----|-----------|----------|
| incy (i) | | (111,199) | - |
| ods (i) | | (7,345) | - |
| | | 4,959 | - |
| | | - | (317) |
| | | 967 | 1,133 |
| | | (132,950) | (24,357) |
| | | | |
| | | 31,350 | (25,400) |
| ar | | 65,091 | 93,444 |
| gn currencies | | 3,446 | (2,953) |
| | C1 | 99,887 | 65,091 |



For the year ended 30 June 2020

A BASIS OF PREPARATION

STATEMENT OF COMPLIANCE

The financial report is a general purpose financial report which has been prepared in accordance with the Corporations Act 2001, Australian Accounting Standards and Interpretations, and complies with other requirements of the law.

For the purposes of preparing the consolidated financial statements, the Company is a for-profit entity.

Compliance with Australian Accounting Standards ensures that the financial statements and notes of the Consolidated Entity comply with International Financial Reporting Standards ('IFRS') as issued by the International Accounting Standards Board (IASB). Consequently, this financial report has been prepared in accordance with and complies with IFRS as issued by the IASB.

The financial statements were authorised for issue by the directors on 25 August 2020.

BASIS OF PREPARATION

The financial report has been prepared on the basis of historical cost, except for financial instruments that are measured at their fair value as explained in Note J. Cost is based on the fair value of the consideration given in exchange for assets. All amounts are presented in Australian dollars, unless otherwise noted. The consolidated financial statements comprise the financial statements of the Company and all its subsidiaries. An entity, including a structured entity, is considered a subsidiary of when we determine that the Company has control over the entity. Control exists when the Consolidated Entity is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The Consolidated Entity assess power by examining existing rights that give the Company the current ability to direct the relevant activities of the entity. The effect of all transactions between entities in the Consolidated Entity have been eliminated on consolidation.

The Company is of a kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191 dated 24 March 2016 and, in accordance with that Instrument, amounts in the Financial Report and the Directors' Report have been rounded off to the nearest thousand dollars, unless otherwise stated.

GOING CONCERN

These Consolidated Financial Statements are prepared on the going concern basis. The impact of COVID-19 pandemic has resulted in unprecedented restrictions to economic activity including limiting office access and travel bans being imposed by various governments. There has been a fall in demand and intake of serviced offices with uncertainty surrounding the timing of rebound which has impacted the Consolidated Entity's operations.

The Consolidated Entity has prepared an assessment of its ability to continue as a going concern, taking into account information available up to the date of signing the financial report. The Directors have also considered that the Consolidated Entity is in a net current asset deficiency position of \$40.8 million at balance date.

Whilst the economic impacts of COVID-19 pandemic are uncertain and evolving, the Directors remain confident that the Consolidated Entity will be able to continue as a going concern. This assumes the Consolidated Entity will be able to continue trading, realise assets and discharge liabilities in the ordinary course of business for at least 12 months from the date of the financial statements. In reaching this position, the following factors have been considered:

- The Consolidated Entity has cash and cash equivalents totalling \$99.9 million;
- The Consolidated Entity has positive cash from operations of \$182.3 million (\$68.8 million on a like for like basis ٠ adjusted for the adoption of AASB 16 Leases which has classified repayments of lease liabilities into Financing activities, 2019; \$52.1 million);
- Net current liabilities are impacted by the current portion of lease liabilities of \$104.4 million which is forecast to be funded out of operating cash flows, while the related Right of Use Asset is classified as non-current asset in full;
- The Consolidated Entity has no external debt and capital expenditure programs have been suspended;
- The Consolidated Entity has net Equity of \$221.0 million as at balance sheet date;
- The Consolidated Entity took immediate steps to introduce a number of resiliency protocols, including redundancies. introduction of salary cuts, curbing discretionary spending and maintaining a strong focus on cost control;
- Globally there have been various support measures including government grants (e.g. JobKeeper) and tax deferrals which the Consolidated Entity has qualified for and will continue to monitor.

On the basis of these factors, the Directors believe that the going concern basis of preparation is appropriate and that the Consolidated Entity will be able to pay its debts as and when they fall due

ADOPTION OF NEW AND REVISED ACCOUNTING STANDARDS

In the current year, the Consolidated Entity has adopted AASB 16 Leases (AASB 16) for the first time on 1 July 2019. The impact of the adoption of the new standard have been explained below.

Notes to the Consolidated financial statements For the year ended 30 June 2020

ADOPTION OF NEW AND REVISED ACCOUNTING STANDARDS (CONTINUED)

At the date of authorisation of the financial report, AASB 16 "Leases" relevant to the Consolidated Entity was adopted:

| Accounting tandard | AASB 16 Leases |
|-----------------------|---|
| lature of hange | AASB 16 sets out the principles for the recognition standard brings all major leases on balance sheet. |
| | AASB 16 replaces existing leases guidance, inclu Arrangement Contains a Lease, SIC-15 Operating of Transactions Involving the Legal Form of a Leas |
| mpact on | Impact on lessor accounting |
| nancial tatements | AASB 16 does not change substantially how a less to classify leases as either finance leases or ope differently. However, AASB 16 has changed and how a lessor manages the risks arising from its intermediate lessor accounts for the head lease an lessor is required to classify the sublease as a finan arising from the head lease (and not by reference) |
| | The Consolidated Entity's principal activities are Coworking and IT, Communications and Secretari arrangements for its properties and, consistent wi account for these leases as operating sublease ag with customers in the capacity as lessor, is accoun according to contractual terms, the average term b has not resulted in any required changes to the fin |
| | Impact on lessee accounting |
| | On adoption of AASB 16, the Consolidated Entity previously been classified as 'operating leases' u were measured at the present value of the re- incremental borrowing rate as of 1 July 2019. The applied to the lease liabilities on 1 July 2019 was 4 |
| | The adoption of AASB 16 resulted in the rec corresponding lease liabilities as well as the re depreciation on the right of use asset during the pe |
| | The Consolidated Entity adopted the modified curr profits on 1 July 2019 for the net effect of AASB 16 of the existing straight-line lease and incentive liab |
| | The pattern of expense recognition will change g lease as a result of the interest expense being de term. The recognition of these balances will not imp generation per share although the operating cash f the different classification of lease payments as inte lease payments). The adoption of AASB 16 has not lease negotiations, growth or financing arrangement |

On adoption, under the cumulative catch-up method of AASB 16, the Right of Use Asset has been accounted for as if AASB 16 has always applied since the commencement of the lease.



measurement, presentation and disclosure of leases. This

uding AASB 117 Leases, IFRIC 4 Determining whether an g Leases – Incentives and SIC-27 Evaluating the Substance ase

sor accounts for leases. Under AASB 16, a lessor continues perating leases and account for those two types of leases expanded the disclosures required, in particular regarding ts residual interest in leased assets. Under AASB 16, an nd the sublease as two separate contracts. The intermediate ance or operating lease by reference to the right-of-use asset to the underlying asset as was the case under AASB 117).

the provision of Executive Serviced and Virtual Offices, rial Services. The Consolidated Entity enters into sub-lease vith the practice under AASB 117. continues to classify and greements under AASB 16. Rental revenue from sub-leases nted for in accordance with AASB 16 on a straight line basis being less than 12 months. The implementation of AASB 16 nancial statements and its disclosures.

recognised lease liabilities in relation to leases which had under the principles of AASB 117 Leases. These liabilities emaining lease payments, discounted using the lessee's The weighted average lessee's incremental borrowing rate 4.8%

cognition of significant right-of-use assets together with recognition of interest expense on the lease liability and period.

mulative catch-up approach, which adjusts opening retained 6 for the first time, adjusted for deferred tax and the reversal bility

going forward with higher costs in the earlier stages of the letermined on a lease liability that amortises over the lease npact the actual cash flows of the Consolidated Entity or cash flows in the cash flow statement have been impacted due to terest and repayment as lease liability (rather than operating ot impacted on the Consolidated Entity's strategy, commercial ents

For the year ended 30 June 2020

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The impact of adopting AASB 16 is set out below. Impact on

| Recognised as at 1 July 2019 | Notes | \$'000 |
|---|-------|-----------|
| Property, plant and equipment | C5 | 389,955 |
| Current lease liabilities | | (111,454) |
| Non-current lease liabilities | | (341,833) |
| Removal of previously capitalised costs | | (2,350) |
| Removal of prepaid rent | | (5,476) |
| Removal of deferred rent incentive | | 37,136 |
| Tax | | 10,864 |
| Removal of fixed rent increase | | 7,164 |
| Other | | 352 |
| Net impact on Retained Earnings (i) | | 15,642 |

Note

i The opening balance adjustment has been refined through the year from the number disclosed in the 31 December 2019 half year financial

As at 30 June 2019 the off balance sheet operating lease commitments totalled \$588 million. The impact of AASB 16 Leases on retained earnings as at 1 July 2019 totalled \$436 million. The difference between the two amounts is attributable to the present value of items included under AASB 16 which were previously recognised separately under the old standard:

| | \$'000 |
|---|----------|
| Operating lease commitments at 30 June 2019 | 588,295 |
| Effect of discounting commitments previously disclosed on a gross basis | (78,901) |
| Reassessment of lease terms on adoption of AASB 16 | (8,016) |
| Non-lease service expenses previously included in commitments | (39,995) |
| Prepaid rent previously presented gross of commitments | (5,476) |
| Other | (2,620) |
| Lease liabilities recognised at 1 July 2019 | 453,287 |

In applying AASB 16 for the first time, the Consolidated Entity has used the following practical expedients permitted by the standard:

- Reliance on previous assessments on whether leases are onerous;
- The accounting for operating leases with a remaining lease term of less than 12 months as at 1 July 2019 as short-term leases:
- The exclusion of initial direct costs for the measurement of the right-of use asset at the date of initial application;
- The use of hindsight in determining the lease term where the contract contains options to extend or terminate the lease: and
- Elected not to reassess whether a contract is, or contains a lease at the date of initial application.

With the exception of one lease with a total lease term of less than 12 months, Servcorp's leases fall within scope of AASB 16 Leases. This does not impact the flexibility of our leases. The majority of Servcorp's leases remain 'flexible', meaning that they are terminable at our option within six months.

Notes to the Consolidated financial statements

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Significant judgement in determining the lease term of contracts with renewal options

The Consolidated Entity leases various offices and properties around the world. Lease terms are determined as the non-cancellable term of the lease, together with periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease if it is reasonably certain not to be exercised.

Rental contracts are typically made for fixed periods of 2 to 10 years but may have extension options. The Consolidated Entity applies judgement in evaluating whether it is reasonably certain to exercise the option to renew. That is, it considers all relevant factors that create an economic incentive for it to exercise the renewal. After the commencement date, the Consolidated Entity reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise (or not to exercise) the option to renew.

Until the 2020 financial year, leases were classified as either finance or operating leases. Payments made under operating leases (net of any incentives received from the lessor) were charged to profit or loss on a straight-line basis over the period of the lease.

New accounting policies under AASB 16

The Consolidated Entity as lessee

The Consolidated Entity assesses whether a contract is or contains a lease, at inception of the contract. For lease arrangements in which the Consolidated Entity is a lessee, a right-of-use asset and a corresponding liability is recognised at the date at which the leased asset is available for use by the Consolidated Entity.

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Consolidated Entity's estimate of the amount expected to be payable under a residual value guarantee, or if the Consolidated Entity changes its assessment of whether it will exercise a purchase, extension or termination option.

Each lease payment is allocated between the liability and finance cost. The finance cost is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- Fixed payments, less any lease incentives receivables;
- Variable lease payment that are based on an index or a rate;
- •
- and

Payments of penalties for terminating the lease, if the term reflects the lessee exercising that option.

The lease liability is presented as a separate line in the consolidated statement of financial position.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be determined, the lessee's incremental borrowing rate is used, being the rate that the lessee would have to pay to borrow the funds necessary to obtain an asset of similar value in a similar economic environment with similar terms and conditions.

The lease liability is subsequently measured by increasing the carrying amount to reflect interest on the lease liability (using the effective interest method) and by reducing the carrying amount to reflect the lease payments made

The Consolidated Entity recognises right-of-use assets at the commencement date of the lease (i.e. the date the underlying assets is available for use), measured at cost.

The cost of right of use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Right of use assets are subsequently measured at cost, less any accumulated depreciation and impairment losses, and are adjusted for any remeasurement of lease liabilities.

Whenever the Consolidated Entity incurs an obligation for costs to dismantle and remove a leased asset, restore the site on which it is located or restore the underlying asset to the condition required by the terms and conditions of the lease, a provision is recognised and measured under AASB 137. To the extent that the costs relate to a right-of-use asset, the costs are included in the related right-of-use asset.

Right-of-use assets are depreciated over the shorter period of lease term and useful life of the underlying asset. If a lease transfers ownership of the underlying asset or the cost of the right-of-use asset reflects that the Consolidated Entity expects to exercise a purchase option, the related right-of-use asset is depreciated over the useful life of the underlying asset. The depreciation starts at the commencement date of the lease.

Right-of-use assets are subject to impairment in accordance with AASB 136 Impairment of Assets. Any identified impairment loss is accounted for in line with our accounting policy for 'Property, plant and equipment'.



Amounts expected to be payable by the lessee under residual value guarantees;

The exercised price of a purchase option if the lessee is reasonably certain to exercise that option;



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The Consolidated Entity as lessor

The Consolidated Entity enters into sub-lease agreements as a lessor with respect to some of its leased properties. As an intermediate lessor, it accounts for the head lease and the sublease as two separate contracts. The sublease is classified as a finance or operating lease by reference to the right-of-use asset arising from the head lease.

Leases for which the Consolidated Entity is a lessor are classified as finance or operating leases. Whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee, the contract is classified as a finance lease. All other leases are classified as operating leases.

Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised on a straight-line basis over the lease term.

Amounts due from lessees under finance leases are recognised as receivables at the amount of the Consolidated Entity's net investment in the leases. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the Consolidated Entity's net investment outstanding in respect of the leases.

When a contract includes lease and non-lease components, the Consolidated Entity applies AASB 15 to allocate the consideration under the contract to each component.

COVID-19

The Consolidated Entity as lessee

The Consolidated Entity is currently party to a lease portfolio of 118 leases as lessee. As a result of the COVID-19 pandemic, the Consolidated Entity negotiated a range of concessions and modifications to lease terms with the lessors. The resultant outcome of concessions and varied lease terms fall in two categories:

- Reduced rentals for a period of time ranging from 1 to 12 months and no amendments to any other contractual terms of the lease (Rent Reductions); and
- Reduced rentals for a period of time ranging from 1 to 36 months, but with several other changes to terms negotiated resulting in substantive modifications to the original lease agreement (Modifications).

The COVID-19 pandemic has resulted in amendments to accounting standards to provide lessees with a practical expedient not to assess whether COVID-19 related rent concessions are lease modifications and allows lessees to account for such rent concessions as if they were not lease modifications. The practical expedient utilised by the Consolidated Entity only applies to rent concessions as a consequence of COVID-19 that meet all of the following conditions:

- The change in lease payments results in revised consideration for the lease that is substantially the same as, or less than, the consideration for the lease immediately preceding the change:
- Any reduction in lease payments affects only payments originally due on or before 30 June 2021;
- There is no substantive change to other terms and conditions.

The Consolidated entity applied the practical expedient to the lease agreements where Rent Reductions were negotiated and accounted for the forgiveness or waiver of lease payments as a variable lease payment. The Consolidated Entity has therefore derecognised that part of the lease liability that has been extinguished by the forgiveness of lease payments with a corresponding credit in profit or loss, presented in occupancy expense, the timing of which will depend on the facts and circumstances.

Multiple lease term amendments (referred to Modifications as described above) has been accounted for as a lease modification to the existing lease by remeasuring the lease liability using a revised discount rate with the corresponding change in lease liability reflected against the right of use asset.

The Consolidated Entity is also still in the process of negotiating with landlords for a number of leases in the portfolio. The accounting for these leases remain unchanged until such time as the renegotiated terms are agreed between the parties.

The Consolidated Entity as lessor

Due to the short-term nature of lease agreements where the Consolidated Entity is the lessor, no modifications to contractual lease terms were negotiated with tenants as a result of the impact of COVID-19.

Notes to the Consolidated financial statements For the year ended 30 June 2020

CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

In the application of the accounting policies, management is required to make judgements, estimates and assumptions about carrying values of assets and liabilities that are not readily apparent from other sources.

The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements. Actual results may differ from these estimates

These estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

The following are the critical judgements that management has made in the process of applying the accounting policies and that have the most significant effect on the amounts recognised in the financial statements

Impairment

In assessing impairment, management estimates the recoverable amount of each asset or cash-generating unit based on expected future cash flows and uses an interest rate to discount them. Estimation uncertainty relates to assumptions about future operating results and the determination of a suitable discount rate.

As a consequence of the COVID-19 pandemic significant judgement has been exercised in determining key assumptions for impairment testing and their sensitivity to change.

In relation to the impairment of financial assets, AASB 9 requires an expected credit loss model as opposed to an incurred credit loss model under AASB 139. The expected credit loss model requires the Consolidated Entity to account for expected credit losses and changes in those expected credit losses at each reporting date to reflect changes in credit risk since initial recognition of the financial assets. In other words, it is no longer necessary for a credit event to have occurred before credit losses are recoanised.

To assess for any expected credit losses under AASB 9, there is consideration around the probability of default upon initial recognition of the asset, and subsequent consideration as to whether there have been any significant increases in credit risk on an ongoing basis at each reporting period. To assess whether there is a significant increase in credit risk the Consolidated Entity compares the risk of a default occurring on the asset as at the reporting date with the risk of default as at the date of initial recognition.

In particular, AASB 9 requires the Consolidated Entity to measure the loss allowance for a financial instrument at an amount equal to the lifetime expected credit losses (ECL) if the credit risk on that financial instrument has increased significantly since initial recognition, or if the financial instrument is a purchased or originated credit-impaired financial asset. However, if the credit risk on a financial instrument has not increased significantly since initial recognition (except for a purchased or originated creditimpaired financial asset), the Consolidated Entity is required to measure the loss allowance for that financial instrument at an amount equal to 12-months ECL. AASB 9 also allows a simplified approach for measuring the loss allowance at an amount equal to lifetime ECL for trade receivables, contract assets and lease receivables in certain circumstances.

Useful lives of property, plant and equipment

Make good provisions

At each reporting date, management review leases that are expected to terminate within 18 months to determine the present obligation in relation to floor closure costs including make good.

Tax losses and uncertain tax matters

Deferred tax assets for the carry forward of unused tax losses are recognised to the extent that it is probable that future taxable profits will be available against which the unused tax losses and unused tax credits can be utilised. This is assessed at each reporting date. Further information is set out in Note B6.

The Consolidated Entity operates across many tax jurisdictions. Application of tax law can be complex and requires judgement to assess risk and estimate outcomes. Judgements are required about the application of income tax legislation and its interaction with income tax accounting principles. There are no material uncertain tax positions that we are aware of as at the date of this report.

Executive share option scheme

To calculate the expense for equity-settled share based payments, the fair value of the equity instruments at grant date has to be estimated. The fair value is determined using the Binomial Tree option pricing model. Key judgements and assumptions include exercise price, vesting and performance criteria, security price at grant date, volatility, distribution yield and risk-free interest rate. These judgements and assumptions relating to fair value measurement may impact the expense taken to profit or loss and reserves. Refer to note E4 and the Remuneration Report.



The Consolidated Entity reviews the estimated useful lives of property, plant and equipment at each reporting period.



For the year ended 30 June 2020

Lease term and incremental borrowing rates

The Consolidated Entity leases various offices and properties around the world. Lease terms are determined as the noncancellable term of the lease, together with periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease if it is reasonably certain not to be exercised.

Rental contracts are typically made for fixed periods of 2 to 10 years but may have extension options. The Consolidated Entity applies judgement in evaluating whether it is reasonably certain to exercise the option to renew. That is, it considers all relevant factors that create an economic incentive for it to exercise the renewal. After the commencement date, the Consolidated Entity reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise (or not to exercise) the option to renew.

The Consolidated entity estimates the incremental borrowing rates applicable to each lease by assessing the financial position of the entity to which the lease is signed. There is judgement in applying the credit rating applicable to the entity in relation to the remaining lease term. Refer to note C9.

a. Basis of consolidation

The Consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company (its subsidiaries). Control is achieved when the Company has the power, rights to variable returns and the ability to use its power to affect the amount of the returns. Consistent accounting policies are employed in the preparation and presentation of the Consolidated financial statements.

On acquisition, the assets, liabilities and contingent liabilities of a subsidiary are measured at their fair values at the date of acquisition. Any excess in the cost of acquisition over the fair value of the identifiable net assets acquired is recognised as goodwill. If, after reassessment, the fair value of the identifiable net assets acquired exceeds the cost of acquisition, the difference is credited to the Statement of profit or loss and other comprehensive income in the period of acquisition.

The Consolidated financial statements include the information and results of each subsidiary from the date on which the Company obtains control, and until such time as the Company ceases to control an entity. In preparing the Consolidated financial statements, all intercompany balances and transactions, and unrealised profits arising are eliminated in full. Refer to Note B2 for details of loss of control in a politically restricted country and twelve USA operations.

b. Goodwill

Goodwill arising on acquisition is recognised as an asset and initially recognised at cost, representing the excess of the cost of acquisition over the net fair value of the identifiable assets, liabilities and contingent liabilities acquired. Goodwill is not amortised, but is tested for impairment at each reporting date and whenever there is an indication that goodwill may be impaired. Any impairment of goodwill is recognised immediately in the Statement of profit or loss and other comprehensive income and is not subsequently reversed.

For the purpose of impairment testing, goodwill is allocated to each of the Consolidated Entity's cash-generating units (CGUs), or groups of CGUs, expected to benefit from the synergies of the business combination. Each CGU or group of CGUs to which the goodwill is allocated represents the lowest level within the entity at which the goodwill is monitored for internal management purposes, and is not larger than an operating segment of the Consolidated Entity. CGUs (or groups of CGUs) to which goodwill has been allocated are tested for impairment annually, or more frequently if events or changes in circumstances indicate that goodwill might be impaired.

If the recoverable amount of the CGU (or group of CGUs) is less than the carrying amount of the CGU, the impairment loss is allocated to reduce the carrying amount of any goodwill allocated to the CGU (or group of CGUs) and then to the other assets of the CGUs pro-rata on the basis of the carrying amount of each asset in the CGU (or group of CGUs). On disposal of an operation within a CGU, the attributable amount of goodwill is included in the determination of the profit or loss on disposal of the operation.

c. Impairment of tangible and intangible assets excluding goodwill

At each reporting date, the Consolidated Entity reviews the carrying values of its tangible and intangible assets, to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the Consolidated Entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Intangible assets with indefinite useful lives and intangible assets not yet available for use are tested for impairment at each reporting date and whenever there is an indication that the asset may be impaired.

The recoverable amount is the higher of fair value less costs to sell and value in use. In assessing the value in use, the estimated future cash flows are discounted to their present value by using a pre-tax discount rate that reflects the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or CGU) is estimated to be less than its carrying amount, the carrying amount of the asset (or CGU) is reduced to its recoverable amount.

Where an impairment loss subsequently reverses, the carrying amount of the asset (or CGU) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or CGU) in prior years. A reversal of the impairment loss is recognised in the Statement of profit or loss and other comprehensive income immediately.

Notes to the Consolidated financial statements For the year ended 30 June 2020

d. Revenue recognition

Rental and services revenue

Rental revenue from leases with customers in the capacity as lessor, is accounted for in accordance with AASB 16 Leases on a straight line basis according to contractual terms. The Consolidated entity adopted AASB 16 for the first time on 1 July 2019. The revised accounting policies and details on the adoption of AASB16 has been outlined in the section on "Adoption of new and revised Accounting Standards"

Services revenue, communications revenue and franchise fees are accounted for according to AASB 15 Revenue from Contracts with Customers (AASB 15).

Service revenue comprises revenue earned from telephone, communications, service and franchise fees net of the amount of goods and services tax from the provision of services to entities outside the Consolidated Entity. Services revenue are typically invoiced in advance and are recognised in the period in which the services are provided. The services provided under contract are provided over time as the customer simultaneously receives and consumes the benefit of the service. The contract liability associated with consideration received in advanced has been presented as deferred contract liabilities in the trade and other payables balance on the statement of financial position.

The application of AASB 15 has not had a significant impact on the financial position and/or financial performance of the Consolidated Entity and as such not restatement was required on adoption of AASB 15.

Revenue from leasing is in accordance with AASB 117 Leases until AASB16 Leases is effective. No balances in respect of this revenue stream is accounted for in accordance with AASB 15 Revenue from Contracts with Customers.

e. Other income/ expense

Interest income

Disposal of assets

The profit and loss on disposal of assets is brought to account when the significant risks and rewards of ownership are passed to a party external to the Consolidated Entity.

Government grants

Government grants are not recognised until there is reasonable assurance that the Consolidated Entity will comply with the conditions attaching to them and that the grants will be received. They are separately recognised as other income.

f. Foreign currency transactions

Transactions

Foreign currency transactions are translated to Australian currency at the rates of exchange ruling at the dates of the transactions. Amounts receivable and payable in foreign currencies at balance date are translated at the rates of exchange ruling on that date.

Foreign currency monetary items at reporting date are translated at the exchange rates existing at reporting date. Non-monetary assets and liabilities carried at fair value that are denominated in foreign currencies are translated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not re-translated

Exchange differences are recognised in profit and loss in the period in which they arise except exchange differences on monetary items receivable from or payable to a foreign operation for which settlement is neither planned or likely to occur, which form part of the net investment in a foreign operation. Such exchange differences are recognised in the foreign currency translation reserve and in the profit and loss on disposal of the net investment.

When a foreign operation is deconsolidated or borrowings that form part of the net investment are repaid, the cumulative exchange differences are recognised in the Consolidated statement of profit or loss and other comprehensive income as part of the gain or loss on sale.

Translation of controlled foreign entities

The individual financial statements of each controlled foreign entity are presented in its functional currency, being the currency of the primary economic environment in which the entity operates. For the purpose of the Consolidated financial statements, the results and financial position of each entity are expressed in Australian dollars, which is the functional currency of the Company and the presentation currency for the Consolidated financial statements.

The assets and liabilities of overseas operations are translated at the rates of exchange ruling at the balance sheet date.

Income and expense items are translated at the average exchange rate for the period. Exchange differences arising on translation are taken directly to the foreign currency translation reserve.

The balance of the foreign currency translation reserve relating to an overseas operation that is disposed of is recognised in the profit and loss in the period of disposal.



Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable.



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g. Borrowing costs

Borrowing costs include interest, amortisation of discounts or premiums relating to borrowings, and amortisation of ancillary costs using the effective interest rate method in connection with the arrangement of borrowings. Borrowing costs are expensed to the Statement of profit or loss and other comprehensive income as incurred.

Directors' Report

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h. Taxation

Current tax

Current tax is calculated by reference to the amount of income tax payable or recoverable in respect of the taxable profit or loss for the period. Income tax is calculated using tax rates and tax laws that have been enacted or substantively enacted by the reporting date. Current tax for current and prior periods is recognised as a liability or asset to the extent that it is unpaid or refundable

Deferred tax

Deferred tax is accounted for using the comprehensive balance sheet liability method in respect of temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base of those items

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arises from the initial recognition of assets and liabilities, other than as a result of a business combination, which affects neither taxable income nor accounting profit. Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

Deferred tax liabilities are recognised for taxable temporary differences arising on investments in subsidiaries, branches and associates except where the Consolidated Entity is able to control the reversal of the temporary differences and it is probable that the temporary differences will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with these investments are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise benefits of the temporary differences and they are expected to reverse in the foreseeable future.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the assets and liabilities giving rise to them are realised or settled, based on tax rates and tax laws that have been enacted or substantially enacted by the reporting date.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Consolidated Entity expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when they relate to income taxes levied by the same taxation authority and the Consolidated Entity intends to settle its current tax assets and liabilities on a net basis.

Current and deferred tax for the period

Current and deferred tax is recognised as an expense or income in the Statement of profit or loss and other comprehensive income, except when it relates to items credited or debited directly to equity, in which case the deferred tax is also recognised in equity.

Tax consolidation

The Company and all its wholly-owned Australian resident entities are part of a tax consolidated group under Australian taxation law. Servcorp Limited is the head entity in the tax consolidated group. Tax expense/ income, deferred tax liabilities and deferred tax assets arising from temporary differences of the members of the tax consolidated group are recognised in the separate financial statements of the members of the tax consolidated group using the 'separate tax payer within group' approach. Current tax liabilities and assets and deferred tax assets arising from unused tax losses and tax credits of the members of the tax consolidated group are recognised by the Company. Under this method, each entity is subject to tax as part of the tax consolidated aroup.

Due to the existence of a tax funding arrangement between entities in the tax consolidated group, amounts are recognised as payable to or receivable by the Company, and each member of the tax consolidated group in relation to the tax contribution amounts paid or payable between the parent entity, and the other members of the tax consolidated group in accordance with the arrangement. Where the tax contribution amount recognised by each member of the tax consolidated group for a particular period is different to the aggregate of the current tax liability or asset and any deferred tax asset arising from unused tax losses and tax credits in respect of that period, the difference is recognised as a contribution from (or distribution to) equity participants.

Goods and services tax

Revenues, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Tax Office (ATO). In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of expense.

Receivables and payables are stated inclusive of GST.

The net amount of GST recoverable from or payable to the ATO is included as a current asset or liability in the Statement of financial position.

Cash flows are included in the Statement of cash flows on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from or payable to the ATO are classified as operating cash flows.

Notes to the Consolidated financial statements

For the year ended 30 June 2020

i. Receivables

Trade debtors to be settled within 30 days are carried at amounts due. AASB 9 impairment requirements use forward-looking information when determining expected credit losses. The expected credit loss model requires the Group to account for expected credit losses and changes in those expected credit losses at each reporting date to reflect changes in credit risk since initial recognition of the financial assets. In other words, it is no longer necessary for a credit event to have occurred before credit losses are recognised.

Under AASB9 Financial Instruments the expected loss model under the new standard does not require a trigger event before the recognition of an impairment provisions.

Refer to note I. Financial assets below for the expected credit loss policy.

j. Derivative financial instruments

The Consolidated Entity enters into derivative financial instruments to manage its exposure to fluctuations in foreign exchange rates. Further details of derivative financial instruments are disclosed in Note D3 to the Consolidated financial report.

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently remeasured to their fair value at each reporting date. The resulting gain or loss is recognised immediately in the profit or loss.

k. Share based payments

The Board may grant options to eligible executives in accordance with the Servcorp Executive Share Option Scheme. These equity-settled-share-based payments are non-market based and have earnings per share performance hurdles for the vesting of options

Equity-settled share-based payments with employees are measured at the fair value of the equity instrument at the grant date. Fair value is measured by use of a Binomial Tree model. The expected life used in the model has been adjusted, based on management's best estimate for the effects of non-transferability, exercise restrictions, and behavioural considerations

The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight line basis over the vesting period, based on the Company's estimate of equity instruments that will eventually vest.

At each reporting date, the Company revises its estimate of the number of equity instruments that are expected to vest. The impact of the revision of the original estimates, if any, is recognised in profit or loss, with a corresponding adjustment to the equitysettled employee benefits reserve.

I. Financial assets

All recognised financial assets that are within the scope of AASB 9 are required to be initially recognised at fair value and subsequently measured at amortised cost or fair value on the basis of the entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets.

The classification of financial assets depends on the nature and purpose of the financial assets and is determined at the time of initial recognition

Financial assets at fair value through profit or loss are stated at fair value, with any gains or losses arising on remeasurement recognised in profit or loss. The net gain or loss recognised in profit or loss incorporates any dividend or interest earned on the financial asset. Fair value is determined in the manner described in Note D4.

Other financial assets are classified into the following specified categories:

Loans and receivables

Trade receivables, loans and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as 'Loans and receivables' and carried at amortised cost. The Group recognises a loss allowance for expected credit losses on trade receivables, loans and other receivables that are measured at amortised cost and, where applicable, contract assets. Changes in those expected credit losses at each reporting date reflect changes in credit risk since initial recognition of the financial assets. It is no longer necessary for a credit event to have occurred before credit losses are recognised.

Impairment of financial assets

The Consolidated Entity recognises a loss allowance for expected credit losses on financial assets that are measured at amortised cost. The amount of expected credit losses is updated at each reporting date to reflect changes in credit risk since initial recognition of the respective financial instrument.

Effective interest method

The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that will exactly discount estimated future cash receipts (including all fees paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial asset or, where appropriate, a shorter period.





For the year ended 30 June 2020

m. Property, plant and equipment

Acquisition

Items of property, plant and equipment acquired are capitalised when it is probable that the future economic benefits associated with the item will flow to the entity and the cost can be measured reliably. Where these costs represent separate components of a complex asset, they are accounted for as separate assets and are separately depreciated over their useful lives. Rent incurred in bringing floors to a state of operational readiness is capitalised to leasehold improvements and depreciated over the useful life of the asset

Costs incurred on property, plant and equipment, which does not meet the criteria for capitalisation are expensed as incurred.

Property, plant and equipment, leasehold improvements and equipment under finance lease are stated at cost less accumulated depreciation, less impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the item.

Depreciation

Items of property, plant and equipment, including buildings and leasehold property but excluding freehold land, are depreciated using the straight line method over their estimated useful lives. Leasehold improvements are depreciated over the useful life of the asset using the straight line method.

The estimated useful lives used for each class of asset are as follows:

| 40 years |
|--------------------------|
| Useful life of the asset |
| 7.7 years |
| 3-4 years |
| 3.7 years |
| 6.7 years |
| |

Depreciation rates and methods are reviewed annually and, where changed, are accounted for as a change in accounting estimate. Where depreciation rates or methods are changed, the net written down value of the asset is depreciated from the date of the change in accordance with the new depreciation rate or method.

Assets are depreciated from the date of acquisition or from the time an asset is completed and ready for use.

n. Leased assets

The Consolidated entity adopted AASB 16 for the first time on 1 July 2019. The revised accounting policies and details on the adoption of AASB16 has been outlined in the section on "Adoption of new and revised Accounting Standards".

o. Pavables

Liabilities are recognised for amounts payable in the future for goods or services received, whether or not billed to the Consolidated Entity. Trade accounts payable are normally settled within 60 days.

p. Borrowing costs

Borrowings are recorded initially at fair value, net of transaction costs. Any difference between the initial recognised amount and the redemption value is recognised in the Statement of profit or loss and other comprehensive income over the life of the borrowings using the effective interest rate method.

q. Employee benefits

Wages, salaries and annual leave

The provision for employee benefits in respect of wages, salaries and annual leave represents the amount which the Consolidated Entity has a present obligation to pay resulting from employees' services provided up to the reporting date. Provisions made in respect of employee benefits expected to be settled within twelve months, are measured at their nominal values using the remuneration rate expected to apply at the time of settlement.

Long service leave

The provision for employee benefits in respect of long service leave represents the present value of the estimated future cash outflows to be made by the Consolidated Entity resulting from employees' services provided up to the reporting date.

Provisions for employee benefits which are not expected to be settled within twelve months are discounted using the rates attaching to national government securities at the reporting date which most closely match the terms of maturity of the related liabilities

In determining the provision for employee benefits, consideration has been given to future increases in wage and salary rates, and the Consolidated Entity's experience with staff departures. Related on-costs have also been included in the liability.

Contributions to Australian superannuation funds

The Company and other Australian controlled entities contribute to defined contribution superannuation plans. Contributions are charged to the Statement of profit or loss and other comprehensive income as they are incurred.

Notes to the Consolidated financial statements For the year ended 30 June 2020

r. Earnings per security (EPS)

Basic earnings per security

Basic EPS is calculated by dividing the net profit attributable to members of the Consolidated Entity for the reporting period by the weighted average number of ordinary shares of the Company.

Diluted earnings per security

Diluted EPS is calculated by adjusting the basic EPS earnings by the effect of conversion to ordinary shares of the associated dilutive potential ordinary shares. The notional earnings on the funds that would have been received by the entity had the potential ordinary shares been converted are not included.

The diluted EPS weighted average number of shares includes the number of shares assumed to be issued for no consideration in relation to dilutive potential ordinary shares.

The identification of dilutive potential ordinary shares is based on net profit or loss from continuing ordinary operations and is applied on a cumulative basis, taking into account the incremental earnings and incremental number of shares for each series of potential ordinary shares. There is no impact on diluted EPS resulting from shares under option.

s. Debt and equity instruments

Debt and equity instruments are classified as either liabilities or as equity in accordance with the substance of the contractual arrangement.

t. Cash and cash equivalents

Cash comprises cash on hand and demand deposits. Cash equivalents are short term, highly liquid investments that are readily convertible to known amounts of cash, which are subject to an insignificant risk of changes in value and have a maturity of six months or less

u. Investment in joint venture

A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint arrangement. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The results and assets and liabilities of a joint venture is incorporated in these consolidated financial statements using the equity method of accounting. Under the equity method, an investment in a joint venture is initially recognised in the consolidated Statement of financial position at cost and adjusted thereafter to recognise the Consolidated Entity's share of profit or loss and other comprehensive income of the joint venture.

An investment in a joint venture is accounted for using the equity method of accounting from the date on which the investee becomes a joint venture

The requirements of AASB9 'Financial Instruments' are applied to determine whether it is necessary to recognise any impairment loss with respect to the Consolidated Entity's investment in a joint venture. When necessary, the entire carrying amount of the investment is tested for impairment in accordance with AASB136 'Impairment of Assets' as a single asset by comparing its recoverable amount (higher of value in use and fair value less costs to sell) with its carrying amount. Any impairment loss recognised forms part of the carrying amount of the investment. Any reversal of that impairment loss is recognised in accordance with AASB136 to the extent that the recoverable amount of the investment substantially increases.

v. Comparative information

Where applicable, comparative information has been reclassified or restated where there has been a retrospective restatement, or reclassification of items in the financial statements in order to comply with current period disclosure requirements.

B RESULTS FOR THE YEAR

This section explains the results and performance of the Consolidated Entity, including segmental analysis and detailed breakdowns

B1 SEGMENT INFORMATION

The Consolidated Entity identifies its operating segments based on the internal reporting provided to the Executive Leadership Team, who are the Consolidated Entity's chief operating decision makers.

Servcorp provides flexible workspace solutions that are fully-managed, fully-furnished office suites in prime locations, with a receptionist, meeting rooms, IT infrastructure and support services available. Servcorp Virtual Office provides the services, facilities and IT to businesses without the cost of a physical office.

The information reported to the Board of Directors is based on each segment manager directly responsible for the functioning of the operating segment. The segment manager has regular contact with members of the Board of Directors to discuss operating activities, forecasts and financial results. Segment managers are also responsible for disseminating management planning materials as directed by the Chief Operating Decision Maker. The segment manager motivates and rewards team members who meet or exceed sales targets. Four reportable operating segments have been identified: Australia, New Zealand and Southeast Asia (ANZ/SEA); USA; Europe and Middle East (EME); North Asia and Other which reflect the segment requirements under AASB 8 'Operating Segments'.







Notes to the Consolidated financial statements

For the year ended 30 June 2020

B1 SEGMENT INFORMATION (CONTINUED)

The Consolidated Entity's reportable operating segments under AASB 8 'Operating Segments' are presented below. The accounting policies of the reportable operating segments are the same as the Consolidated Entity's accounting policies. Revenue from contracts with customers has been disaggregated into geographical regions. All revenue from contracts with customers relate to services for which revenue is recognised over time.

| | - | | | | | | | |
|---|------------------|-------------------------------|------------------|------------------|-------------------------------|------------------|----------|----------------------|
| | Lease revenue | Contract revenue ¹ | Total revenue | Lease revenue | Contract revenue ¹ | Total revenue | Segme | nt profit/ (loss) |
| | 2020 | 2020 | 2020 | 2019 | 2019 | 2019 | 2020 | 2019 |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Continuing operations | | | | | | | | |
| Australia, New Zealand & Southeast Asia | 60,987 | 18,499 | 79,486 | 62,452 | 19,589 | 82,042 | 10,347 | 9,451 |
| USA | 17,717 | 5,319 | 23,036 | 19,606 | 4,853 | 24,458 | (6,888) | (3,918) |
| Europe & Middle East | 65,132 | 26,470 | 91,602 | 57,210 | 20,021 | 77,231 | 21,652 | 8,781 |
| North Asia | 99,031 | 31,881 | 130,912 | 83,511 | 27,286 | 110,797 | 12,127 | 21,008 |
| Other | 1,647 | 794 | 2,441 | 225 | 601 | 826 | 256 | 169 |
| | 244,514 | 82,963 | 327,477 | 223,004 | 72,350 | 295,354 | 37,494 | 35,491 |
| Closed floors | | | | | | | | |
| Australia, New Zealand & Southeast Asia | 2,532 | 777 | 3,309 | 6,560 | 2,116 | 8,676 | 1,864 | (2,450) |
| USA | 9,705 | 1,263 | 10,968 | 11,320 | 3,336 | 14,656 | (6,309) | (3,208 |
| Europe & Middle East | 1,719 | 619 | 2,338 | 5,215 | 2,718 | 7,933 | (650) | (990) |
| North Asia | 3,774 | 1,092 | 4,866 | 5,922 | 1,764 | 7,686 | 2,781 | (418 |
| | 17,730 | 3,751 | 21,481 | 29,017 | 9,934 | 38,951 | (2,314) | (7,065 |
| Franchise Fee income | | 158 | 158 | | 570 | 570 | 158 | 570 |
| Consolidated total | 262,244 | 86,871 | 349,116 | 252,021 | 82,854 | 334,875 | 35,338 | 28,996 |
| Finance costs | | | | | | | _ | (5) |
| Interest revenue | | 1,343 | 1,343 | | 2,071 | 2,071 | 1,343 | 2,071 |
| Foreign exchange gains | | 1,040 | 1,010 | | 2,011 | 2,071 | 1,555 | 1,297 |
| Centralised unrecovered head office overheads | | | | | | | (13) | 388 |
| Rent – fixed rent increase (i) | | | | | | | - | (342 |
| Share of profit/ (losses) of joint venture | | | | | | | 383 | (627) |
| Loss on asset disposal | | | | | | | (2,740) | 265 |
| Restructure costs (ii) | | | | | | | (2,740) | (1,167 |
| Loss from deconsolidation (v) | | | | | | | (19,429) | (1,107 |
| Impairment of goodwill (iii) | | | | | | | (13,423) | (1,030 |
| Impairment of property, plant & | | | | | | | | (17,679) |
| equipment (iv) Unallocated | | (246) | (246) | | 476 | 476 | (826) | 344 |
| Profit before tax | | (243) | (243) | | 110 | 110 | 15,611 | 12,511 |
| Income tax expense | | | | | | | (8,677) | (7,131 |
| Consolidated segment revenue and | | | | | | | | |
| profit for the period | 262,244 | 87,968 | 350,213 | 252,021 | 85,401 | 337,422 | 6,934 | 5,380 |

¹ Contract revenue refers to AASB 15 Revenue from contracts with customers.

Notes to the Consolidated financial statements

For the year ended 30 June 2020

B1 SEGMENT INFORMATION (CONTINUED)

The revenue reported above represents revenue generated from external customers. Intersegment sales were eliminated in full. For the 12 months ended 30 June 2020, the Consolidated Entity's Virtual Office revenue and Serviced Office revenue were \$96.9 million and \$252.2 million respectively (2019: \$93.8 million and \$241.1 million, respectively).

Notes

- i Refer to Note B4
- ii Key personnel resigned during the financial year. These were one-time voluntary attrition expenses.
- for France in the Europe and Middle East segment was impaired. Refer to Note C6 for further details.
- following segments North Asia \$1.0 million, Australia, New Zealand and Southeast Asia \$2.6 million, Europe and Middle East \$3.7 million, USA \$10.5 million.
- v The Consolidated entity lost control of an entity in a politically restricted country and 8 entities in the USA and lost the power to govern the financial and operating policies of these entities on 31 May 2020 and 26 June 2020 respectively. Therefore, the Consolidated entity deconsolidated these entities from the Consolidated financial statements from that date. Refer to note B2.

B2 DECONSOLIDATION OF SUBSIDIARIES DUE TO LOSS OF CONTROL

On 31 May 2020 the consolidated entity lost control of an entity in a politically restricted country and deconsolidated. Limitations from the imposition of sanctions have placed restrictions on the Consolidated entity's ability to operate and effective 31 May 2020 the landlord is now operating the location. Servcorp Limited as the ultimate parent entity lost control when the landlord assumed control of the operational activities and bank accounts including making all management decisions.

On 26 June 2020, the Consolidated entity lost control of 7 USA entities and these entities were deconsolidated. The USA in general has performed poorly and several attempts to remedy the operation have failed. Following negotiations with landlords and in context of the COVID-19 pandemic, a decision was made to close twelve USA locations. The USA locations closed include Atlanta (2), Boston (1), Dallas (2), Los Angeles (2), Miami (1), Philadelphia (1), San Francisco (2) and Washington DC (1). The closure method selected was an Assignment for the Benefit of Creditors. Under this approach, an independent assignee was selected and is charged with liquidating the companies' assets for the benefit of creditors. The process consists of asset sales followed by wind-down of each entity in accordance with state law, supervised by a state court process.

The Consolidated Entity recognised a total loss on deconsolidation of \$19.4 million for an entity in a politically restricted country and the 7 entities in the USA. The loss represents the carrying value of net assets included in the consolidated financial statements in respect of these entities at the date of deconsolidation

Details of the loss of control of the subsidiaries:

Total consideration

Carrying amount of net assets

Loss before income tax

Income tax expense

Loss on loss of control of subsidiaries after income tax



iii During the financial year ended 30 June 2019 the Consolidated Entity assessed the recoverable amount of goodwill and determined that \$1.0 million of the full goodwill

iv During the financial year ended 30 June 2019, the Consolidated Entity carried out a review of loss making entities and the recoverable amount of property, plant and equipment. The review of the assets' value in use less net book value, led to the recognition of an impairment loss of \$17.8 million. The impairment impacted the

| 2020 \$'000 |
|----------------|
| (19,429) |
| (19,429) |
| - |
| (19,429) |



Notes to the Consolidated financial statements

For the year ended 30 June 2020

B2 DECONSOLIDATION OF SUBSIDIARIES DUE TO LOSS OF CONTROL (CONTINUED)

Net assets of the entities at the time of loss of control were as follows:

| | \$'000 |
|------------------------------|----------|
| Current assets | |
| Cash and cash equivalents | 131 |
| Other current assets | 4,150 |
| Total current assets | 4,281 |
| Property Plant and Equipment | 9,266 |
| Other assets | 24,090 |
| Total non current assets | 33,356 |
| Total assets | 37,637 |
| Payables | (49,988) |
| Current tax liability | (630) |
| Other current liabilities | (6,001) |
| Total current liabilities | (56,619) |
| Non current liabilities | (16,591) |
| Total liabilities | (73,210) |
| Net liabilities | (35,573) |

Impact of loss on deconsolidation in Statement of profit or loss and other comprehensive income:

| Write-off of net liabilities | 35,573 |
|---|----------|
| Intercompany receivable write-off in relation to deconsolidated subsidiaries and costs of deconsolidation | (55,002) |
| Loss before income tax | (19,429) |
| Income tax expense | - |
| Loss on loss of control of subsidiaries after income tax | (19,429) |

B3 REVENUE & OTHER INCOME

The Consolidated Entity has four main revenue streams: lease, communications, service and franchise fee income.

| | 2020 | 2019 |
|--|---------|---------|
| | \$'000 | \$'000 |
| Revenue | | |
| Lease revenue | 262,245 | 252,223 |
| Communications revenue | 40,790 | 38,177 |
| Service revenue | 45,923 | 43,905 |
| Revenue from contracts with customers | 86,713 | 82,082 |
| Franchise fee income | 158 | 570 |
| Total revenue | 349,116 | 334,875 |
| Other income | | |
| Interest income – bank deposits | 1,343 | 2,071 |
| JobKeeper payments received from Australian Government | 1,073 | - |
| Other income | 1,340 | 476 |
| Total other income | 3,756 | 2,547 |

| Notes to the Consolidated financial | sta |
|-------------------------------------|-----|
| For the year ended 30 June 2020 | |

B4 EXPENSES

Expenses and outgoings

Expenses and outgoings include rates and taxes and are recognised on an accruals basis.

Depreciation

Depreciation on property, plant and equipment and the right of use asset is calculated on a straight-line basis over the estimated useful life of the asset

| | 2020 \$'000 | 2019 \$'000 |
|--|----------------|----------------|
| Profit before income tax was arrived at after charging/ (crediting) the following from/(to) continuing operations: | | |
| Amortisation of right of use assets | 121,262 | - |
| Depreciation of leasehold improvements | 19,858 | 18,324 |
| Depreciation of property, plant and equipment | 11,353 | 9,262 |
| Loss/ (gain) on disposal of property, plant & equipment | 2,659 | 196 |
| Loss/ (gain) on disposal of financial assets | 81 | (105) |
| (Increase)/ decrease in fair value of financial assets classified as fair value through the profit & loss | (723) | 652 |
| Bad debts written off | 2,529 | 2,350 |
| Rent – fixed annual impact (i) | - | 342 |
| Impairment of goodwill (ii) | - | 1,030 |
| Loss on deconsolidation (v) | 19,429 | - |
| Impairment of property, plant & equipment (iii) | - | 17,679 |
| Restructure costs (iv) | 2,035 | 1,167 |
| Interest on bank overdrafts and loans | - | 5 |

Notes:

i For the financial year ended 30 June 2019 the rent fixed annual impact represents the straight-lining of fixed annual increases ranging between 0% and 10% in accordance with AASB117. Under AASB16 fixed annual increases are included in the present value of lease liabilities. Refer to note C5.

ii In the financial year ended 30 June 2019 the Consolidated Entity assessed the recoverable amount of goodwill and determined that \$1.0 million of the full goodwill for France was impaired. Refer to Note C6 for further details.

iii During the financial year ended 30 June 2019, the Consolidated Entity carried out a review of the recoverable amount of property, plant and equipment. The review led to the recognition of an impairment loss of \$17.7 million. Refer to Notes B1 and C5 for further details.

iv Key personnel redundancy costs during the financial year

v The Consolidated entity recognised a loss on deconsolidation of \$5.1 million and \$14.3 million for the entity in the politically restricted country and the USA, respectively. The loss represents the difference between the carrying value and fair value of the remaining interest as of the transaction date

B5 EVENTS OCCURRING AFTER THE END OF THE YEAR

No events have occurred since the end of the year which have significantly affected or may significantly affect the operations of the Consolidated Entity, the results of those operations, or the Consolidated Entity's state of affairs in future years.

COVID-19

The Consolidated Entity continues to closely monitor the unprecedented global pandemic and its impact on the global and Australian economy. The expected duration and magnitude of this pandemic and its potential impacts on the economy and financial markets is unclear. Should the impact of the virus be severe or prolonged, it is expected to have an impact on the performance and position of the Consolidated Entity. The Consolidated Entity is actively managing the impacts and risks arising from the pandemic on its people and operations.

Dividend

On 25th August 2020 the Directors declared a final dividend of 9.00 cents per share unfranked, payable on 1 October 2020.

Options

Since the end of the financial year, 1,108,750 Options over unissued shares lapsed, as the EPS Performance of the Company did not meet the applicable Vesting Percentage.

JobKeeper

Changes in JobKeeper Government assistance was announced on 23 July 2020 and 7 August 2020 and further refinements may be made by the Australian Government. Management continue to monitor the Consolidated Entity's results and continued gualification for the assistance payments. Any changes to the JobKeeper gualification requirements or payout amounts do not have a material effect on the judgements and estimates underpinning the Consolidated Entity's impairment calculations as at 30 June 2020.





tements

Notes to the Consolidated financial statements

For the year ended 30 June 2020

B5 EVENTS OCCURRING AFTER THE END OF THE YEAR (CONTINUED)

The financial effect of the above transactions has not been brought to account in the financial statements for the year ended 30 June 2020.

B6 INCOME TAX

All of the Consolidated Entity's tax is calculated using tax rates and tax laws that have been enacted or substantively enacted by the reporting date. Tax is calculated by reference to the amount of income tax payable or recoverable in respect of the taxable profit or loss for the period.

Income tax analysis

| Reconciliation to effective tax rate | 2020 \$'000 | 2019 \$'000 |
|--|----------------|----------------|
| Profit before income tax | 15,611 | 12,511 |
| Income tax expense calculated at 30% | 4,683 | 3,753 |
| Deductible local taxes | (612) | (589) |
| Effect of different tax rates of subsidiaries operating in other jurisdictions | (23) | 1,745 |
| Other deductible/non assessable items | (1,916) | (329) |
| Tax losses of controlled entities recovered | - | (402) |
| Derecognition of previously recognised tax losses | - | 3,283 |
| Income tax under/(over) provision in prior years | (551) | (2,771) |
| Unused tax losses and tax offsets not recognised as deferred tax assets (i) | 7,096 | 2,441 |
| Income tax expense | 8,677 | 7,131 |

Notes

i During the financial year ended 30 June 2020, \$5.9M of unused tax losses and offsets related to USA operations, with the balance related to other jurisdictions.

During the financial year ended 30 June 2019, the Consolidated Entity carried out a review of the recoverable amount of property, plant and equipment. The review led to the recognition of an impairment loss of \$17.7 million. The Consolidated Entity also assessed the recoverable amount of goodwill and determined that \$1.0 million of the full goodwill for France in the Europe and Middle East segment was impaired. Refer to Notes B1, C5 and C6 for further details.

| Income tax recognised in the income statement | 2020 \$'000 | 2019 \$'000 |
|--|----------------|----------------|
| Tax expenses comprises: | | |
| Current tax expense | 9,033 | 10,594 |
| (Over)/ under provision in prior years – current tax | (482) | (2,124) |
| Over provision in prior years – deferred tax | (69) | (648) |
| Deferred tax expense relating to derecognition of tax losses | - | 3,283 |
| Deferred tax income relating to the origination and reversal of temporary differences and previously unrecognised tax losses | 195 | (3,974) |
| Income tax expense | 8,677 | 7,131 |

| | 2020 | 2019 |
|---|----------|--------------|
| Current tax assets and liabilities | \$'000 | \$'000 |
| | | V 000 |
| Current tax assets | | |
| The set of a second set of the | 0.470 | 4 400 |
| Tax refunds receivable | 2,179 | 1,408 |
| | | |
| | | |
| Current tax payables | | |
| | | |
| Current tax payables Income tax attributable to: | | |
| Income tax attributable to: | <u>.</u> | - |
| | <u>-</u> | - |

Notes to the Consolidated financial statements For the year ended 30 June 2020

B6 INCOME TAX (CONTINUED)

| eferred | tax | balances | |
|---------|-----|----------|--|

Deferred tax assets comprises:

Tax losses - revenue

Temporary differences

Deferred tax liabilities comprises:

Temporary differences

The gross movement of the deferred tax accounts are as follow

Balance at the beginning of the financial year

Lease accounting transition

Tax loss derecognition

Movements in foreign exchange rates

Statement of profit or loss and other comprehensive income cha

Balance at the end of the financial year

Deferred tax assets

Movements in temporary differences:

Accruals not currently deductible

Doubtful debts

Depreciable and amortisable assets

Tax losses

Foreign exchange

Deferred rent incentive

Lease asset and liability

Tax loss derecognition

Other

Deferred tax asset movements

Balance at the beginning of the financial year

Lease accounting transition

Tax loss derecognition

Movements in foreign exchange rates

Statement of profit or loss and other comprehensive (credit)/ inc

Balance at the end of the financial year





| 2 | 2020 | 2019 |
|---------------------------------------|------|---------|
| \$ | '000 | \$'000 |
| · · · · · · · · · · · · · · · · · · · | | |
| | | |
| | | |
| 3 | ,303 | 3,710 |
| | | |
| 33 | ,744 | 23,383 |
| | | |
| 37 | ,047 | 27,093 |
| | | |
| | | |
| | (20) | (1 207) |
| | (30) | (1,207) |
| 37 | ,017 | 25,886 |
| 57 | ,017 | 23,000 |
| /S: | | |
| | | |
| 25 | ,886 | 23,472 |
| 20 | ,000 | 20,472 |
| 10 | ,870 | - |
| | ,010 | |
| | - | (3,283) |
| | | (-,, |
| | 290 | 405 |
| | - | |
| arge | (29) | 5,292 |
| 5 | 、 , | , - |
| 37 | ,017 | 25,886 |
| | | , |

| 3,293 | 1,031 |
|--------------|---------|
| (70) | 4 |
| (529) | 2,926 |
| (421) | 1,654 |
| (321) | 559 |
| (5,378) | (1,470) |
| 2,687 | - |
| - | (3,283) |
| (467) | 801 |
| (1,206) | 2,222 |
| 27,093 | 24,466 |
| 10,870 | - |
| - | (3,283) |
| 290 | 405 |
| come (1,206) | 5,505 |
| 37,047 | 27,093 |



22,284

16,113

Other Information

Notes to the Consolidated financial statements

For the year ended 30 June 2020

B6 INCOME TAX (CONTINUED)

| Deferred tax balances (continued) | 2020 \$'000 | 2019 \$'000 |
|--|----------------|----------------|
| Deferred tax liabilities | | |
| Movements in temporary differences: | | |
| Depreciable and amortisable assets | (1,106) | (7) |
| Accruals and provisions not currently deductible | 1,062 | 4 |
| Lease accounting transition | (6) | - |
| Lease asset and liability | (1,363) | - |
| Other | 230 | 215 |
| Deferred tax liabilities | (1,183) | 212 |
| Balance at the beginning of the financial year | 1,207 | 994 |
| Movements in foreign exchange rates | - | 1 |
| Lease accounting transition | 6 | - |
| Statement of profit or loss and other comprehensive income/ (credit) | (1,183) | 212 |
| Balance at the end of the financial year | 30 | 1,207 |
| The following deferred tax assets have not been brought to account: | | |
| Tax losses – revenue | 16 | 16 |
| Tax losses – capital | 2,086 | 2,086 |
| Tax losses – revenue | 20,182 | 14,011 |

B7 EARNINGS PER SECURITY

Basic earnings per security (EPS) is calculated by dividing:

the profit attributable to securityholders; by

the weighted average number of ordinary securities (WANOS) outstanding during the year.

Diluted EPS adjusts the WANOS to take into account dilutive potential ordinary securities from security-based payments.

| | 2020 | 2019 |
|--|--------|--------|
| Profit attributable to securityholders used to calculate basic and diluted EPS(\$'000) | 6,934 | 5,380 |
| WANOS used in calculating basic EPS ('000) | 96,818 | 96,818 |
| WANOS used in calculating diluted EPS ('000) | 96,818 | 96,818 |

C ASSETS AND LIABILITIES

C1 CASH & CASH EQUIVALENTS

| | 2020 \$'000 | 2019 \$'000 |
|-----------------------------------|----------------|----------------|
| Cash (i) (iii) (iv) | 66,956 | 27,101 |
| Bank short term deposits (i) (ii) | 32,931 | 37,990 |
| | 99,887 | 65,091 |

Notes:

i Servcorp's unencumbered cash and investment balance is \$101.4 million as at 30 June 2020 (2019: \$66.2 million).

ii Bank short term deposits mature within an average of 114 days (2019: 90 days) and are considered cash and cash equivalents on the basis of being short term and subject to an insignificant risk of change in value. These deposits and the interest-earning portion of the cash balance earn interest at a weighted average rate of 0.91% (2019: 2.10%).

iii Included in cash balance is restricted cash of Nil (2019: \$0.9 million) held by a member of the Consolidated Entity in a politically restricted country with exchange controls.

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iv Included in 30 June 2020 cash balance is restricted cash of \$3m held within Servcorp Phoenicia SAL

Notes to the Consolidated financial statements

For the year ended 30 June 2020

C2 TRADE & OTHER RECEIVABLES

Current

At amortised cost

Trade receivables (i)

Less: Expected credit loss

Other debtors

Note

i The average credit period allowed on rendering of services is 7 days. An allowance has been made for estimated unrecoverable trade receivable amounts arising from the past rendering of services, determined by reference to past default experience. The Consolidated Entity has applied the expected credit loss model to account for expected credit losses and changes in those expected credit losses at each reporting date to reflect changes in credit risk since initial recognition of the assets. Receivables are assessed for impairment at each reporting date and as at 30 June 2020 the Directors believe no further provisions are required.

Expected credit loss

As at 1 July

(Increased)/ decreased provisions

As at 30 June

| Trade receivables – days past due | Current | <30 days | 31 – 60 days | > 61 days | Total |
|-----------------------------------|---------|----------|--------------|-----------|--------|
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| 2020 | | | | | |
| Trade receivables | 11,553 | 11,206 | 1,657 | 6,256 | 30,672 |
| Expected credit loss rate | 0% | 0% | 1% | 24% | |
| 2019 | | | | | |
| Trade receivables | 13,209 | 19,081 | 2,308 | 5,600 | 40,198 |
| Expected credit loss rate | 0% | 0% | 1% | 18% | |

The Consolidated Entity calculated expected credit losses based on the anticipated impact of default events arising either in the 12 months after reporting date, or the entire lifetime of the asset. The increased provisions during the year ended 30 June 2020 represents Management's judgement based on information available at the time on the impact of COVID-19 and the recoverability of its debtors. The movement of \$461,000 (2019: \$4,000) was recognised through the Consolidated statement of profit or loss and other comprehensive income during the period.



| 2020 \$'000 | 2019 \$'000 |
|------------------|----------------|
| 30,672 | 40,198 |
| (1,499) 1,917 | (1,038) |
| 31,090 | 46,420 |

| 202 | 0 2019 |
|--------|-------------------|
| \$'00 | 0 \$'000 |
| | |
| | |
| (1,038 | 3) (1,042) |
| | · · · |
| (46) |) 4 |
| | - |
| (1,499 |) (1,038) |
| | , , , |



For the year ended 30 June 2020

C3 OTHER FINANCIAL ASSETS

| | 2020 \$'000 | 2019 \$'000 |
|--|----------------|----------------|
| Current | | |
| At fair value through profit or loss | | |
| Investment in bank hybrid variable rate securities (i) | 9,213 | 7,870 |
| At amortised cost | | |
| Lease deposits | 1,523 | 1,515 |
| | 10,736 | 9,385 |
| Non-current | | |
| At fair value through profit or loss | | |
| Forward foreign currency exchange contracts | 276 | - |
| At amortised cost | | |
| Lease deposits (ii) | 44,366 | 46,583 |
| Other | 1,024 | 587 |
| | 45,666 | 47,170 |

Note:

i Australia has \$7.7 million in securities which is encumbered (2019: \$6.8 million).

ii No expected credit loss has been provided on lease deposits as, based on past experience, these are expected to be recovered in full.

C4 PREPAYMENTS & OTHER ASSETS

| | 2020 \$'000 | 2019 \$'000 |
|-------------|----------------|----------------|
| Current | | |
| Prepayments | 2,759 | 12,930 |
| Other | 4,426 | 3,207 |
| | 7,185 | 16,137 |

Notes to the Consolidated financial statements For the year ended 30 June 2020

C5 PROPERTY, PLANT & EQUIPMENT

| | Land & | Lease- | Lease- | Office | Office | Office | Office | Motor | MIP | Right of use | Total |
|---|-----------|----------|----------|------------|------------|------------------|---------|----------|---------|--------------|----------|
| | buildings | hold | hold | furniture | furniture | equip- | equip- | vehicles | at cost | | |
| | at cost | improve- | improve- | & fittings | & fittings | ment & | ment | owned | | | |
| | | ments | ments | owned | leased | soft- | leased | at cost | | | |
| | | owned | leased | at cost | at cost | ware | at cost | | | | |
| | | at cost | at cost | | | owned at cost | | | | | |
| | \$'000 | \$'000 | \$,000 | 000,\$ | \$,000 | 000,\$ | 000,\$ | \$'000 | \$'000 | 000,\$ | 000.\$ |
| Gross carrying amounts | | | | | | | | | | | |
| Balance at 1 July 2019 | 8,850 | 241,317 | 1,354 | 43,531 | 145 | 61,989 | 127 | 333 | 2,578 | | 360,224 |
| AASB16 adoption adjustment ⁽ⁱ⁾ | | (2,350) | | | | | | | | 389,955 | 387,605 |
| Balance at 1 July 2019 – restated | 8,850 | 238,967 | 1,354 | 43,531 | 145 | 61,989 | 127 | 333 | 2,578 | 389,955 | 747,829 |
| Additions | | 10,498 | | 2,947 | | 6,933 | | | (1,146) | 105,198 | 124,430 |
| Disposals/deconsolidation | | (37,546) | | (5,430) | | (6,341) | | | | (24,238) | (73,555) |
| Effect of foreign currency | 212 | 2,128 | 29 | 519 | e | 8 | e | 7 | (46) | (26,506) | (23,643) |

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| ERV | CO | DD | CO | N/ | ATT |
|-----|----|-----|----|------|-----|
| EKV | Uυ | RP. | υU | IVI. | AU |

| Balance at 30 June 2020 | 9,062 | 214,047 | 1,383 | 41,567 | 148 | 62,589 | 130 | 340 | 1,386 | 444,409 | 775,061 |
|--|-------|----------|-------|---------|-----|---------|-----|-----|-------|----------|----------|
| Accumulated depreciation | | | | | | | | | | | |
| Balance at 1 July 2019 | 738 | 140,362 | 1,226 | 25,902 | 147 | 45,950 | 127 | 218 | | | 214,670 |
| Depreciation expense | 149 | 19,858 | ~ | 4,238 | | 6,926 | | 39 | | 121,262 | 152,473 |
| Disposals/deconsolidation | | (29,745) | | (4,349) | | (5,641) | | | | | (39,735) |
| Effect of foreign currency exchange differences | 18 | 2,611 | 27 | 366 | ю | 158 | е | 5 | | (31,900) | (28,709) |
| Balance at 30 June 2020 | 905 | 133,086 | 1,254 | 26,157 | 150 | 47,393 | 130 | 262 | | 89,362 | 298,699 |
| Net book value | | | | | | | | | | | |
| Balance at 1 July 2019 | 8,112 | 100,955 | 127 | 17,629 | (2) | 16,039 | | 115 | 2,578 | | 145,554 |
| AASB 16 adoption adjustment ⁽ⁱ⁾ | | (2,350) | | | | | | | | 389,955 | 387,605 |
| Balance at 1 July 2019 - restated | 8,112 | 98,605 | 127 | 17,629 | (2) | 16,039 | | 115 | 2,578 | 389,955 | 533,158 |
| Balance at 30 June 2020 | 8,157 | 80,961 | 129 | 15,410 | (2) | 15,196 | | 78 | 1,386 | 355,047 | 476,362 |
| | | | | | | | | | | | |

Note:

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Notes to the Consolidated financial statements

For the year ended 30 June 2020

C6 GOODWILL

Allocation of goodwill to cash-generating units

Each of the following countries is a stand-alone cash-generating unit:

Japan, Australia, New Zealand, China, Malaysia, Singapore, Thailand, Belgium, United Arab Emirates, Bahrain, Qatar, Saudi Arabia, Philippines, Lebanon, Turkey, France, Germany, United States of America, Kuwait and United Kingdom.

Goodwill was allocated to the cash-generating unit in which goodwill arose. Not every cash-generating unit has goodwill allocated to it.

The carrying amounts of goodwill relating to each group of cash-generating unit as at 30 June 2020 were as follows:

| | 2020 \$'000 | 2019 \$'000 |
|-------------|----------------|----------------|
| Japan | 9,161 | 9,161 |
| Australia | 2,636 | 2,636 |
| New Zealand | 785 | 785 |
| Singapore | 706 | 706 |
| Thailand | 326 | 326 |
| China | 161 | 161 |
| | 13,775 | 13,775 |

The Consolidated Entity tested goodwill for impairment as at 30 June 2020. The recoverable amount of a CGU or group of CGUs to which goodwill is allocated is determined based on the greater of its value in use and its fair value less costs of disposal. Fair value is determined as being the amount obtainable from the sale of a CGU in an arm's length transaction between knowledgeable and willing parties. If relevant, this fair value assessment less costs of disposal is conducted by the Directors based on their extensive knowledge of the industry including the current market conditions prevailing. The value in use (ViU) assessment is conducted using a discounted cash flow methodology requiring the Directors to estimate the discounted future cash flows expected to arise from the cash generating units. When applying the ViU approach to calculate the recoverable amount for each CGU, we incorporate the use of projected financial information and a discount rate that are developed using market participant based assumptions. The cash-flow projections are based on five-year financial forecasts developed by management that include revenue projections, capital spending trends, and investment in working capital to support anticipated revenue growth. The selected discount rate considers the risk and nature of the respective reporting unit's cash flows and the rates of return market participants would require to invest their capital in our reporting units. Our methodology for determining recoverable amounts remained consistent for the periods presented.

The recoverable amount of goodwill relating to each group of cash-generating unit was determined based on value in use calculations, which use post-tax cash flow projections, covering a five-year period and terminal growth rate of 0%. For the year ended 30 June 2020, the post-tax discount rate applied to the above countries, inclusive of country risk premium, was as follows: Japan 8.3%, Australia 7.6%, New Zealand 7.6%, Singapore 7.6%, Thailand 9.1% and China 8.3% (2019: Japan 10.3%, Australia 9.3%, New Zealand 9.3%, Singapore 9.3%, Thailand 11.5% and China 10.3%). A terminal growth rate of 0% (2019: between 0.4% and 2.1%) has been applied to extrapolate the cash flow projections for each cash-generating unit.

Downside sensitivity analysis has been performed on the assumptions used in the model, including increasing discount rates by up to 10.5%. The Consolidated Entity undertook a valuation at 30 June 2020 updated for COVID-19 impacts to the business. The valuation updates included assumptions regarding revenue, operating expenses, capital expenditure and interest rates. Furthermore, refer to the Going Concern note in section A 'Basis of Preparation' for an assessment of COVID-19 impacts.

After completing the annual impairment reviews, the Consolidated Entity concluded that goodwill was not materially impaired and that no reasonable changes in the key assumptions on which the recoverable amounts are based will cause any of the CGUs to be materially impaired.

Notes to the Consolidated financial statements For the year ended 30 June 2020

C7 TRADE & OTHER PAYABLES

Current

At amortised cost

Trade creditors

Deferred contract liabilities

Deferred lease incentive

Other creditors and accruals

Non-current

At amortised cost

Deferred lease incentive

C8 OTHER FINANCIAL LIABILITIES

Current

At amortised cost

Security deposits

Non-current

Other



| 2020 | 2019 |
|--------|---------|
| \$'000 | |
| | |
| | |
| | |
| | |
| | |
| 3,894 | 8,078 |
| •,••• | |
| 19,741 | 24,039 |
| | |
| | - 8,331 |
| | - / |
| 21,120 | 19,383 |
| • | , |
| 44,755 | 59,831 |
| | , |
| | |
| | |
| | |

| - | 28,219 |
|---|--------|
| - | 28,219 |
| | |

| 2020 | 2019 |
|--------|--------|
| \$'000 | \$'000 |
| | |
| | |
| | |
| | |
| | |
| 32,744 | 25.025 |
| 32,744 | 35,025 |
| 20 744 | 25.025 |
| 32,744 | 35,025 |
| | |
| | |
| | |
| - | 530 |
| | |
| - | 530 |
| | 000 |
| | |



2020

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Notes to the Consolidated financial statements

For the year ended 30 June 2020

C9 LEASE LIABILITIES

\$'000 \$'000 The Consolidated Entity holds 118 leasing arrangements as lessee comprising leased offices as at year end 30 June 2020. These leases have been accounted for in line with AASB 16, refer to Note A - "Adoption of new and revised accounting standards" above for further details of AASB16 application and accounting policies.

Refer to note C1 for a detailed breakdown of the right of use asset amount. Information about lease liabilities and variable lease payments incurred during the year presented below:

Lease liabilities included in the statement of financial position

| Current | 104,398 | - |
|---|-----------|---|
| Non-current | 309,954 | - |
| | 414,352 | - |
| Amounts recognised in profit or loss | | |
| Interest on lease liabilities | 18,698 | - |
| Amortisation on right of use assets | 121,262 | - |
| Variable lease payment relating to COVID-19 Rent Reductions | 762 | - |
| | 140,722 | - |
| Amounts recognised in the statement of cash flows | | |
| Interest on lease liabilities (operating cashflows) | (18,698) | - |
| Repayment of lease liabilities relating to current period occupancy (financing cashflows) | (111,199) | - |
| Repayment of lease liabilities relating to future occupancy periods (financing cashflows) | (7,345) | - |
| | (137,242) | - |

| | 2020 \$'000 | 2019 \$'000 |
|---|----------------|----------------|
| Future minimum lease payments | | |
| Maturity analysis – contractual undiscounted cash flows | | |
| Less than one year | 113,997 | 152,214 |
| One to five years | 275,712 | 330,422 |
| More than five years | 60,943 | 115,348 |
| Total undiscounted lease liabilities | 450,652 | 597,984 |

Notes to the Consolidated financial statements For the year ended 30 June 2020

C10 PROVISIONS

| | 2020 \$'000 | 2019 \$'000 |
|-----------------------|----------------|----------------|
| Current | | |
| Employee benefits (i) | 7,653 | 7,620 |
| Other | 2,310 | 154 |
| | 9,963 | 7,774 |
| Non-current | | |
| Employee benefits | 1,122 | 854 |
| | 1,122 | 854 |

Note

i The current provision for employee benefits includes \$6.9 million of annual leave and vested long service leave entitlements accrued (2019: \$7.0 million).

D CAPITAL STRUCTURE & RISKS

This section outlines the market, credit and liquidity risks that the Consolidated Entity is exposed to and how it manages these risks. Capital comprises securityholders' equity and financing arrangements.

D1 CAPITAL MANAGEMENT

The Company's Audit and Risk Committee oversees the establishment of the capital and financial risk management system, which identifies, evaluates, classifies, monitors, qualifies and reports significant risks to the Board of Directors. All controlled entities in the Consolidated Entity apply this risk management system to manage their own risks.

The Company's objective when managing capital is to ensure that entities within the Consolidated Entity will be able to continue as a going concern while maximising the return to stakeholders.

The Company's overall strategy remains unchanged from the prior period. The capital structure of the Consolidated Entity consists of equity attributable to equity holders of the parent, company issued capital, reserves and retained earnings.

The Consolidated Entity operates globally, primarily through subsidiary companies established in the markets in which the Consolidated Entity operates. Operating cash flows are used to maintain and expand the Consolidated Entity, as well as to make routine outflows of tax and dividend payments.





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For the year ended 30 June 2020

D2 FINANCING FACILITIES & LIQUIDITY

The Consolidated Entity has access to financing facilities.

Bank guarantees have been issued to secure rental bonds over premises. A guarantee has also been established to secure an overdraft limit in the form of a term deposit. Details are in Note F2.

Bill acceptance, payroll and other facilities have been established to facilitate the encashment of cheques, and to accommodate direct entry payroll and direct entry supplier payments.

The Consolidated Entity has access to the following lines of credit:

| | 2020 \$'000 | 2019 \$'000 |
|---|----------------|----------------|
| Total facilities available | | |
| Bank guarantees | 37,000 | 37,000 |
| Bank overdrafts and loans | 567 | 1,078 |
| Bill acceptance/ payroll/ other facilities | 4,150 | 4,150 |
| | 41,717 | 42,228 |
| Facilities utilised at balance sheet date | | |
| Bank guarantees | 25,482 | 26,628 |
| Bank overdrafts and loans | 65 | 80 |
| | 25,547 | 26,708 |
| Facilities not utilised at balance sheet date | | |
| Bank guarantees | 11,518 | 10,372 |
| Bank overdrafts and loans | 502 | 998 |
| Bill acceptance/ payroll/ other facilities | 4,150 | 4,150 |
| | 16,170 | 15,520 |

D3 FINANCIAL RISK MANAGEMENT

The Consolidated Entity's activities expose it primarily to the financial risks of changes in foreign currency exchange rates. The Consolidated Entity enters into forward foreign currency exchange contracts to economically hedge anticipated transactions.

a. Financial risk management objectives

The financial risks that result from the Consolidated Entity's activities are credit risk and market risk (interest rate risk and foreign exchange risk).

The Consolidated Entity's corporate treasury function provides services to the business, co-ordinates access to domestic and international financial markets, and manages the financial risks relating to the operations of the Consolidated Entity.

The Consolidated Entity does not enter into or trade financial instruments for speculative purposes. The Consolidated Entity does not apply hedge accounting. The use of financial derivatives is governed by policies approved by the Board of Directors.

The Consolidated Entity's corporate treasury function reports to the Company's Audit and Risk Committee, an independent body that monitors risks and policies implemented to mitigate risk exposures.

Notes to the Consolidated financial statements For the year ended 30 June 2020

D3 FINANCIAL RISK MANAGEMENT (CONTINUED)

b. Market risk

The Consolidated Entity's activities expose it primarily to the financial risks of changes in foreign currency exchange rates. The Consolidated Entity enters into forward foreign currency exchange contracts to economically hedge anticipated transactions.

i. Foreign exchange risk

The Consolidated Entity operates internationally and is exposed to foreign exchange risk arising from various currency exposures. The Consolidated Entity's foreign exchange risk arises primarily from:

- investments in foreign operations: and
- loans and trading accounts to foreign operations.

Foreign currency assets and liabilities

For accounting purposes, net investment in foreign operations are revalued at the end of each reporting period with the movement reflected as a movement in the foreign currency translation reserve. Borrowings and forward exchange contracts not forming part of the net investment in foreign operations are revalued at the end of each reporting period with the fair value movement reflected in the Statement of profit or loss and other comprehensive income as exchange gains or losses.

Foreign currency sensitivity analysis

The following table summarises the material sensitivity of financial instruments held at balance date to movements in the exchange rate of the Australian dollar to foreign exchange rates, with all other variables held constant. The sensitivity is based on reasonably possible changes, over a financial year, using the observed range of actual historical rates for the preceding fivevear period.

Sensitivity analysis - foreign exchange risk and interest rate risk

| | Impa | act on profit | Impact on equity | | |
|----------------------------|----------------|----------------|------------------|----------------|--|
| | 2020 \$'000 | 2019 \$'000 | 2020 \$'000 | 2019 \$'000 | |
| Pre-tax gain/ (loss) | | | | | |
| AUD/ USD +4% (2019: +7%) | (1,356) | (2,621) | 574 | 1,014 | |
| AUD/ USD - 4 % (2019: -7%) | 1,303 | 3,002 | (618) | (1,161) | |
| AUD/ JPY + 8 % (2019: +7%) | (1,107) | (945) | 1,636 | 1,394 | |
| AUD/ JPY - 8 % (2019: -7%) | 807 | 179 | (1,913) | (1,611) | |
| AUD/ EUR + 3 % (2019: +3%) | (11) | (13) | 162 | 146 | |
| AUD/ EUR - 3 % (2019: -3%) | (1) | 14 | (173) | (155) | |
| AUD/ RMB + 3 % (2019: +7%) | (181) | (251) | 48 | 52 | |
| AUD/ RMB - 3 % (2019: -7%) | 84 | 287 | (54) | (60) | |
| AUD/ SGD + 3 % (2019: +6%) | (402) | (819) | - | - | |
| AUD/ SGD - 3 % (2019: -6%) | 383 | 919 | - | - | |





- risk of fluctuations in foreign exchange rates to the Australian dollar (the functional and presentation currency); firm commitments of receipts and payments settled in foreign currencies or with prices dependent on foreign currencies;



For the year ended 30 June 2020

D3 FINANCIAL RISK MANAGEMENT (CONTINUED)

b. Market risk (continued)

i. Foreign exchange risk (continued)

Forward foreign currency exchange contracts

The following table sets out the details of forward foreign currency exchange contracts in place as at 30 June 2020. These are level 2 fair value measurements derived from inputs as defined in Note D4.

| | Average excl | nange rate | Foreig | n currency | | Fair value |
|---|--------------|------------|-----------------|-----------------|----------------|----------------|
| | 2020 | 2019 | 2020 Million | 2019 Million | 2020 \$'000 | 2019 \$'000 |
| Outstanding contracts | | | | | | |
| Sell JPY | | | | | | |
| No later than one year | 74.78 | 76.70 | 650 | 800 | (102) | (304) |
| Later than one year and not later than five years | 72.19 | 74.32 | 800 | 1,000 | 214 | (282) |
| Sell EUR | | | | | | |
| No later than one year | 0.584 | 0.584 | 1 | 1 | 80 | 53 |

ii. Interest rate risk

Interest rate risk on cash or short term deposits is not considered to be a material risk due to the short-term nature of these financial instruments.

The following table summarises the sensitivity of the financial instruments held at balance date, following a movement to interest rates, with all other variables held constant. The sensitivity is based on reasonably possible changes over a financial year, using the observed range of actual historical rates. Nil impact on equity.

| | Impa | ct on profit |
|--------------------------|----------------|----------------|
| | 2020 \$'000 | 2019 \$'000 |
| Pre-tax gain/ (loss) | | |
| AUD balances | | |
| 125 basis point increase | 429 | 397 |
| 125 basis point decrease | (205) | (392) |
| Other balances | | |
| 125 basis point increase | 77 | 114 |
| 125 basis point decrease | (53) | (70) |

Notes to the Consolidated financial statements

For the year ended 30 June 2020

D3 FINANCIAL RISK MANAGEMENT (CONTINUED)

b. Market risk (continued)

iii. Liquidity risk

Ultimate responsibility for liquidity risk management rests with the Board of Directors, who have built an appropriate liquidity risk management framework for the management of short, medium and long term funding. The Consolidated Entity manages liquidity risk by maintaining adequate reserves, banking facilities and borrowing facilities.

The following table details the Consolidated Entity's expected maturity for its financial assets. The table below was drawn up based on the undiscounted contractual maturities of the financial assets including interest that will be earned.

| | Less than 1 month | 1 to 3 months | 3 months to 1 year | 1 to 5 years | 5 + years | Total | Weighted average effective interest rate |
|---|-------------------------|------------------|--------------------------|-----------------|--------------|---------|--|
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | % |
| 2020 | | | | | | | |
| Non-interest bearing | | | | | | | |
| Receivables | 32,589 | - | - | - | - | 32,589 | |
| Lease deposits | 290 | 905 | 10,979 | 21,071 | 11,359 | 44,604 | |
| Forward foreign currency exchange contracts | - | 1,278 | 1,711 | 18,499 | - | 21,488 | |
| Interest bearing | | | | | | | |
| Cash and cash equivalents | 66,956 | - | - | - | - | 66,956 | 0.64 |
| Bank short term deposits | 19,025 | 24,667 | 11 | - | - | 43,703 | 0.91 |
| Variable rate securities | 9,213 | - | - | - | - | 9,213 | 4.31 |
| | 128,073 | 26,850 | 12,701 | 39,570 | 11,359 | 218,553 | |
| | | | | | | | |

| | Less than 1 month | 1 to 3 months | 3 months to 1 year | 1 to 5 years | 5 + years | Total | Weighted average effective interest rate |
|---|-------------------------|------------------|--------------------------|-----------------|--------------|---------|--|
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | % |
| 2019 | | | | | | | |
| Non-interest bearing | | | | | | | |
| Receivables | 47,458 | - | - | - | - | 47,458 | |
| Lease deposits | 2,014 | 1,634 | 6,323 | 21,445 | 11,716 | 43,132 | |
| Forward foreign currency exchange contracts | - | 480 | 10,434 | 15,152 | - | 26,066 | |
| Interest bearing | | | | | | | |
| Cash and cash equivalents | 27,101 | - | - | - | - | 27,101 | 2.05 |
| Bank short term deposits | 27,254 | 16,011 | - | - | - | 43,265 | 2.10 |
| Variable rate securities | 7,870 | - | - | - | - | 7,870 | 4.82 |
| | 111,697 | 18,125 | 16,757 | 36,597 | 11,716 | 194,892 | |





For the year ended 30 June 2020

D3 FINANCIAL RISK MANAGEMENT (CONTINUED)

b. Market risk (continued)

iii. Liquidity risk (continued)

The following table details the Consolidated Entity's remaining contractual maturity for its financial liabilities. The table is based on the earliest date on which undiscounted cash flows of financial liabilities are contractually to be paid. The table includes both principal and interest cash flows.

| | Less than 1 month | 1 to 3 months | 3 months to 1 year | 1 to 5 years | 5 + years | Total | Weighted average effective interest rate |
|------|-------------------------|------------------|--------------------------|-----------------|--------------|--------|--|
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | % |
| 2020 | | | | | | | |

Non-interest bearing

| Payables | 3,894 | 19,382 | - | - | - | 23,276 | |
|---|--------|--------|---------|---------|---|---------|------|
| Security deposits | - | - | 32,744 | - | - | 32,744 | |
| Forward foreign currency exchange contracts | - | 1,628 | 1,342 | 18,119 | - | 21,089 | |
| Interest bearing | | | | | | | |
| Lease liability | 10,337 | 30,035 | 72,081 | 248,298 | - | 360,751 | 4.06 |
| | 14,231 | 51,045 | 106,167 | 266,417 | - | 437,861 | |

| Less than 1 month | 1 to 3 months | 3 months to 1 year | 1 to 5 years | 5 + years | Total | Weighted average effective interest rate |
|-------------------------|------------------|--------------------------|-----------------|--------------|--------|--|
| \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | % |

2019

Non-interest bearing

| Payables | 8,078 | 20,009 | - | - | - | 28,087 |
|---|-------|--------|--------|--------|---|--------|
| Security deposits | - | - | 35,025 | - | - | 35,025 |
| Forward foreign currency exchange contracts | - | 810 | 10,569 | 14,831 | - | 26,210 |
| | 8,078 | 20,819 | 45,594 | 14,831 | - | 89,322 |

c. Credit risk

Credit risk refers to the risk that the counterparty will default on its contractual obligations resulting in financial loss to the Consolidated Entity. The Consolidated Entity has adopted a policy of only dealing with creditworthy counterparties and obtaining sufficient collateral where appropriate, as a means of mitigating the risk of financial loss from defaults.

Trade receivables consist of a large number of customers, spread across diverse industries and geographical areas. Ongoing credit evaluation is performed on the financial condition of accounts receivable. The Consolidated Entity does not have any significant credit risk exposure to any single counterparty or any group of any counterparties having similar characteristics. Details of credit enhancements in the form of serviced office security deposits retained from customers are further disclosed in Note C8.

Credit risk on cash and short-term fixed deposits is limited because counterparties are banks with high credit ratings assigned by international credit rating agencies. These liquid funds are managed centrally by the Company's senior management on a daily basis.

Notes to the Consolidated financial statements

For the year ended 30 June 2020

D4 FAIR VALUE MEASUREMENT OF FINANCIAL INSTRUMENTS

Servcorp measures various financial assets and liabilities at fair value which, in some cases, may be subjective and depend on the inputs used in the calculations. The different levels of measurement are described below:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: not traded in an active market but calculated with significant inputs coming from observable market data; and
- Level 3: significant inputs to the calculation that are not based on observable market data (unobservable inputs).
- Servcorp holds Level 1 and level 2 financial instruments.

The Board of Directors consider that the carrying amount of financial assets and financial liabilities approximate their fair value other than in respect of the Company's investment in subsidiaries.

Financial instruments that are measured subsequent to initial recognition at fair value is grouped into Levels 1 to 3 based on the degree to which fair value is observable:

| | | | | 2020 | | | | 2019 |
|---|---------|---------|---------|--------|---------|---------|---------|--------|
| | Level 1 | Level 2 | Level 3 | Total | Level 1 | Level 2 | Level 3 | Total |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Bank hybrid variable rate securities | 9,213 | - | - | 9,213 | 7,870 | - | - | 7,870 |
| Forward foreign currency exchange contracts | - | 276 | - | 276 | - | - | - | - |
| | 9,213 | 276 | - | 9,489 | 7,870 | - | - | 7,870 |

There were no transfers between the fair value hierarchy levels during the year. The following table gives information about how the fair values of these financial assets are determined (in particular, the valuation technique(s) and inputs used).

| | Fair value as at 30 June 2020 \$'000 | Fair value as at 30 June 2019 \$'000 | Fair value hierarchy | Valuation technique(s) & key input(s) |
|---|---|--|-------------------------|---|
| Financial assets | | | | |
| Bank hybrid variable rate securities | 9,213 | 7,870 | 1 | Quoted prices in an active market |
| Forward foreign currency exchange contracts | 276 | - | 2 | Future cash flows are estimated based on observable forward exchange rates |





Notes to the Consolidated financial statements

For the year ended 30 June 2020

E EQUITY

This section includes details of distributions, securityholders' equity and reserves. It represents how the Consolidated Entity raised equity from its securityholders (equity) in order to finance activities both now and in the future.

E1 DISTRIBUTIONS

Ordinary distributions paid/ payable and distribution per security:

| Cents per share | Total amount \$'000 | Date of payment | Tax rate for franking credit | Percentage franked |
|--------------------|---------------------------|--------------------|------------------------------------|-----------------------|
|--------------------|---------------------------|--------------------|------------------------------------|-----------------------|

Recognised amounts

| 2020 | | | | | | |
|---------|----------------------------|-------|--------|------------|-----|-----|
| Final | Fully paid ordinary shares | 10.00 | 9,682 | 2 Oct 2019 | 30% | 60% |
| Interim | Fully paid ordinary shares | 11.00 | 10,650 | 2 Apr 2020 | 30% | 25% |
| 2019 | | | | | | |
| Final | Fully paid ordinary shares | 13.00 | 12,586 | 4 Oct 2018 | 30% | 25% |
| Interim | Fully paid ordinary shares | 13.00 | 12,586 | 3 Apr 2019 | 30% | 40% |

Unrecognised amounts

Since the end of the financial year, the directors have declared the following dividend:

| FinalFully paid ordinary shares9.008,7141 Oct 202030% | dinary shares 9.00 8,714 1 | Oct 2020 30% 0% |
|---|----------------------------|-----------------|
|---|----------------------------|-----------------|

In determining the level of future dividends, the directors will seek to balance growth objectives and rewarding shareholders with income. This policy is subject to the cash flow requirements of the Consolidated Entity and its investment in new opportunities aimed at growing earnings. The directors cannot give any assurances concerning the extent of future dividends, or the franking of such dividends, as they are dependent on future profits, the financial and taxation position of the Company and the impact of taxation legislation.

| | 2020 \$'000 | 2019 \$'000 |
|--|----------------|----------------|
| Dividend franking account | | |
| 30% franking credit available | 1,286 | 1,390 |
| Impact on franking account balance of dividends not recognised | - | 2,490 |

The balance of the franking account has been adjusted for franking credits that will arise from the payment of income tax provided for in the financial statements, and for franking debits that will arise from the payment of dividends recognised as a liability at balance sheet date.

Notes to the Consolidated financial statements For the year ended 30 June 2020

E2 CONTRIBUTED EQUITY

Movements in paid up equity

| | | 2020 | | 2019 |
|-----------------|-------------------|------------|-------------------|------------|
| | No. securities | Securities | No. securities | Securities |
| | '000 | \$'000 | 000 | \$'000 |
| Balance 1 July | 96,818 | 151,594 | 96,818 | 151,594 |
| Balance 30 June | 96,818 | 151,594 | 96,818 | 151,594 |

E3 RESERVES

Foreign currency translation reserve (FCTR)

Servcorp has controlled entities operating in 21 countries and its presentation currency is Australian dollars. The assets and liabilities are translated to Australian dollars using the exchange rate at year end; income and expenses are translated using an average exchange rate for the year. On translation of foreign operations, exchange differences are recognised in other comprehensive income and the FCTR.

Balance 1 July

Exchange difference on translation of foreign operations

Balance 30 June

E4 EQUITY SETTLED EMPLOYEE BENEFITS RESERVE

The equity-settled employee benefits reserve arises on the grant of rights to executives and senior executive management in accordance with the provisions of Servcorp's Executive Share Option Scheme. Amounts are transferred out of the reserve and into share capital when the rights vest, the options exercised and shares issued. Further information about the share-based payments to employees is set out in the Remuneration Report.

| | Balance 1 July | Issued | Vested | Forfeited | Balance 30 June_ |
|-----------------------|-------------------|-----------|--------|-----------|---------------------|
| Total rights FY20 (i) | 1,441,000 | - | - | (172,250) | 1,268,750 |
| Total rights FY19 | 295,000 | 1,281,000 | - | (135,000) | 1,441,000 |

Note

i On 29 May 2020, some Servcorp Limited unquoted options on issue were cancelled. The options were cancelled due to the option holder ceasing to be an employee of Servcorp Limited. Subsequent to year end, additional options lapsed, refer to note B5

The movements in the employee equity settled benefits reserve are as follows:

Balance 1 July

Total expense taken to reserve

Balance 30 June



| 2020 \$'000 | 2019 \$'000 |
|----------------|----------------|
| 1,406 | (6,772) |
| 11,208 | 8,178 |
| 12,614 | 1,406 |

| 2020 \$'000 | 2019 \$'000 |
|----------------|----------------|
| 242 | 199 |
| 201 | 43 |
| 443 | 242 |



Other Information

Notes to the Consolidated financial statements

For the year ended 30 June 2020

F ORGANISATIONAL STRUCTURE

This section explains how the Consolidated Entity is structured and disclosures for the parent entity.

F1 ORGANISATIONAL STRUCTURE

Subsidiary entities

The consolidated financial statements of Servcorp incorporate the assets, liabilities and results of all controlled entities. Controlled entities are all entities over which the Consolidated Entity has power to direct the activities of the entity and an exposure to and ability to influence its variable returns from its involvement with the entity.

Controlled entities are fully consolidated from the date control is obtained until the date that control ceases. Inter-entity transactions and balances are eliminated.

| Country of incorporation & principal place of business of subsidiaries | Number 2020 | Number 2019 |
|--|----------------|----------------|
| Australia | 47 | 47 |
| Bahrain | 1 | 1 |
| Belgium | 1 | 1 |
| China | 9 | 8 |
| France | 2 | 2 |
| Germany | 1 | 1 |
| Indonesia | 1 | 1 |
| Iran (i) | - | 1 |
| Japan | 4 | 4 |
| Kuwait | 1 | 1 |
| Lebanon | 1 | 1 |
| Malaysia | 4 | 4 |
| New Zealand | 5 | 5 |
| Philippines | 2 | 1 |
| Qatar | 1 | 1 |
| Saudi Arabia | 1 | 1 |
| Singapore | 9 | 9 |
| Thailand | 3 | 3 |
| Turkey | 2 | 1 |
| United Arab Emirates | 4 | 4 |
| United Kingdom | 5 | 5 |
| United States of America | 10 | 17 |

Movements in the number of subsidiaries are due to the formation and deregistration of subsidiary entities.

Note

i The Consolidated Entity had an investment in a profitable, cash producing flexible workspace business in a politically restricted country with exchange controls. Given the various sanctions imposed on the country and the current significant political risk, on 31 May 2020 the consolidated entity lost control of the entity and was deconsolidated. Refer to note B2 for details. Limitations from the imposition of sanctions have placed restrictions on the Consolidated entity's ability to operate. Effective 31 May 2020 the landlord is now operating the location. Servcorp Limited as the ultimate parent entity lost control when the landlord assumed control of the operational activities and bank accounts including making all management decisior

Notes to the Consolidated financial statements

For the year ended 30 June 2020

F1 ORGANISATIONAL STRUCTURE (CONTINUED)

The following subsidiaries are not wholly owned by the Consolidated Entity. However, the Consolidated Entity still controls these subsidiaries because it has power to direct the activities of the entity and an exposure to and ability to influence its variable returns from its involvement with the entity. These entities are fully consolidated from the date control is obtained until the date that control ceases. Inter-entity transactions and balances are eliminated. The table below sets out the Company's ownership interest:

Name of subsidiary

Servcorp Aswad Real Estate Company WLL

Servcorp Qatar LLC

Servcorp LLC

Servcorp Administration Services WLL

A Company in the Consolidated Entity exercises control over Servcorp Aswad Real Estate Company WLL, Servcorp Qatar LLC, Servcorp LLC and Servcorp Administration Services WLL despite owning 49% of the issued capital. Arrangements are in place that entitle the Company or its controlled entities to the benefits and risks of ownership notwithstanding that the majority shareholding may be vested in another party.

Name of joint venture

Etihad Towers Service Offices LLC

A company in the Consolidated Entity entered into a joint venture with Emirates Consortium LLC. The joint venture is accounted for using the equity method in the Consolidated financial statements

F2 PARENT ENTITY

The financial information for the parent entity, Servcorp Limited, is prepared on the same basis as the Consolidated financial statements.

| 2020 \$'000 | 2019 \$'000 |
|----------------|---|
| 113,415 | 135,976 |
| 42,108 | 22,445 |
| 155,523 | 158,421 |
| 10,930 | 768 |
| 10,930 | 768 |
| 144,593 | 157,653 |
| | |
| 151,594 | 151,594 |
| (4,733) | (4,733) |
| (2,268) | 10,792 |
| 144,593 | 157,653 |
| | |
| (9,317) | 19,658 |
| | \$'000 113,415 42,108 155,523 10,930 10,930 144,593 151,594 (4,733) (2,268) 144,593 |

As at 30 June 2020:

i Servcorp Limited guaranteed Company Headquarters Limited (a subsidiary) as part of a New Zealand lease.

Group Limited, pursuant to which the bank agreed to make available to the Consolidated Entity a \$37 million interchangeable facility for general corporate purposes. The liability under the deed by and between the Australian and New Zealand companies is limited to \$52 million. Refer to note D2 for details

iii There were no contingent liabilities of the parent entity.

iv There were no commitments for the acquisition of property, plant and equipment by the parent entity.

v Dividends of \$54 million were declared by a subsidiary to the parent entity subsequent to 30 June 2020.



| Principal place of business | 2020 % | 2019 % |
|-----------------------------|-----------|-----------|
| Kuwait | 49 | 49 |
| Qatar | 49 | 49 |
| UAE | 49 | 49 |
| UAE | 49 | 49 |

| Principal place of business | 2020 % | 2019 % |
|-----------------------------|-----------|-----------|
| UAE | 49 | 49 |

ii In January 2016 Servcorp Limited renewed a Corporate Guarantee and Indemnity with the Australian and New Zealand Banking





For the year ended 30 June 2020

G OTHER INFORMATION

This section provides additional required disclosures that are not covered in the previous sections.

Refer to the Remuneration Report for full details of Key Management Personnel.

G1 COMMITMENTS FOR EXPENDITURE

Capital expenditure commitments - property, plant & equipment

| | 2020 \$'000 | 2019 \$'000 |
|--|----------------|----------------|
| Committed but not provided for and payable: | | |
| Not later than 1 year | 85 | 5,682 |
| Later than 1 year but not later than 5 years | - | - |
| Later than 5 years | - | - |
| | 85 | 5,682 |

Notes to the Consolidated financial statements

For the year ended 30 June 2020

G2 RELATED PARTIES

From time to time Directors of the Company and its controlled entities, or their director-related entities, may purchase services from or provide services to the Consolidated Entity. These purchases or sales are on the same terms and conditions as those entered into by other employees, suppliers or customers of the Consolidated Entity and are trivial or domestic in nature.

All transactions with director-related entities are disclosed to the Board and reviewed to ensure they bring a benefit to the Consolidated Entity.

Mr. A G Moufarrige has an interest in and is a Director of Tekfon Pty Ltd (Tekfon). Servcorp has a lease on arm's length terms with Tekfon for the use of Tekfon's premises for storage. Servcorp utilises off-site storage facilities in many of its global locations, for storage of office furniture and retention of records. Tekfon's premises are in a suburb of Sydney, and have been utilised by Servcorp's Sydney locations and head office for storage since before the Consolidated Entity's IPO in 1999. Research confirms that the lease is at arm's length terms for similar facilities in the area. The Board, with Mr. A G Moufarrige absent, reviews the lease with Tekfon on an annual basis to ensure that the terms are at market rate or better.

A relative of Mr. A G Moufarrige has an interest in Enideb Pty Ltd (Enideb). Mr. A G Moufarrige has no interest in the affairs of Enideb. Enideb operates the Servcorp franchise in Canberra on arm's length terms. The Canberra franchise has been operating for more than 29 years, and the Canberra locations bring a benefit to Servcorp's operations. The Board reviews the terms of the franchise agreement on a regular basis to ensure that it is conducted on proper commercial terms, consistent with any other franchise operations.

Mr. A G Moufarrige has an interest in and is a Director of Sovori Pty Ltd (Sovori). Mr. A G Moufarrige has personal credit cards which, in the main, are used to pay for Servcorp expenses during his business travels. For convenience, these are paid by Servcorp whilst he travels and they are then reconciled upon his return and personal expenses are repaid to Servcorp by Sovori. The Chairman has oversight over the reconciliations.

Mr. T Moufarrige has an interest in Nualight AUSNZ Pty Ltd (Nualight) and Light Energy Australia Pty Ltd (LEA). Nualight and LEA are clients of Servcorp in Sydney, Melbourne, Perth, Adelaide, Brisbane, Auckland, London and Beijing.

Mr. T Moufarrige, has an interest in and is a Director of Ility Pty Ltd & Spigoli Pty Ltd. Mr. T Moufarrige, Ility Pty Ltd and Spigoli Pty Ltd are clients of Servcorp in Sydney and London. Services provided by Servcorp are at market terms and rates.

Mr. B Corlett was provided an office in Sydney for use as necessary in carrying out his duties as Chairman. Mr. B Corlett still uses the office and pays full market rate for any services he utilises.

Servcorp has in excess of 21,000 clients globally. From time to time a client will be an entity which is defined as a Director related party, even though the Director has had no involvement in the decision to become a client of Servcorp. The following disclosures fall into this category.

Mrs. W Graham has an involvement with Energy Capital Partners, a US-based private equity firm. Energy Capital Partners is a client of Servcorp in Sydney. Mrs. W Graham did not have any involvement in negotiation of the arrangement with Energy Capital Partners, which are at arm's length terms.

A relative of Mr. B Corlett, has an interest in TDM Asset Management Pty Ltd. TDM Asset Management Pty Ltd is a client in New York. Mr. B Corlett has no interest in the affairs of TDM Asset Management Pty Ltd nor any involvement in the negotiation of the terms of the arrangement with TDM Asset Management Pty Ltd, which are at arm's length terms.

Mr. R Holliday-Smith, has an interest in and is the Chairman of ASX Limited. ASX Operations Pty Ltd, a subsidiary company of ASX Limited, is a client of Servcorp in London. Mr. R Holliday-Smith did not have any involvement in the negotiation of the terms of the arrangement with ASX Operations Pty Ltd, which are at arm's length terms.

Mr R. Holliday-Smith, has an interest in and is the Chairman of Cochlear Limited. Cochlear Limited is a client of Servcorp in Sydney, Guangzhou and Mumbai. Mr. R Holliday-Smith did not have any involvement in the negotiation of the terms of the arrangement with Cochlear Limited, which are at arm's length terms.

The terms and conditions of the transactions with Directors and their director-related parties were no more favourable than those available, or which might reasonably be expected to be available, on similar transactions to non-director-related parties on an arm's length basis.





For the year ended 30 June 2020

G2 RELATED PARTIES (CONTINUED)

The value of the transactions during the year with Directors and their director-related entities were as follows:

| Director | Director-related entity | Transaction | 2020 \$ | 2019 \$ |
|------------------|-----------------------------------|-----------------|------------|------------|
| A G Moufarrige | Tekfon Pty Ltd | Premises rental | 94,508 | 92,807 |
| | Enideb Pty Ltd | Franchisee | 480,868 | 801,521 |
| | Sovori Pty Ltd | Reimbursements | 210,182 | 86,588 |
| W Graham | Energy Capital Partners | Client | 3,091 | 2,524 |
| T Moufarrige | Nualight AUSNZ Pty Ltd and | Client | 3,334 | 9,335 |
| | Light Energy Australia Pty Ltd | | 0,001 | 0,000 |
| | llity Pty Ltd and Spigoli Pty Ltd | Client | 35,569 | 7,144 |
| B Corlett | Bruce Corlett | Client | 64,008 | 92,105 |
| | TDM Asset Management Pty Ltd | Client | 3,346 | 6,534 |
| R Holliday-Smith | ASX Operations Pty Ltd | Client | 254,614 | 248,935 |
| | Cochlear Ltd | Client | 58,066 | 118,933 |

Amounts receivable from and payable to Directors and their director-related entities at balance sheet date arising from these transactions were as follows:

| Current receivable/ (payable) | 2020 \$ | 2019 \$ |
|-----------------------------------|------------|------------|
| Tekfon Pty Ltd | (7,920) | (15,574) |
| Enideb Pty Ltd | 29,173 | 73,347 |
| Sovori Pty Ltd | - | - |
| Energy Capital Partners | - | 215 |
| Light Energy Australia Pty Ltd | 39 | 417 |
| Ility Pty Ltd and Spigoli Pty Ltd | 5,284 | 573 |
| B Corlett | - | 6,724 |
| TDM Asset Management Pty Ltd | 314 | 1,799 |
| ASX Operations Pty Ltd | 22,312 | 20,616 |
| Cochlear Ltd | 49 | 16,546 |

The remuneration of the Directors and other key management personnel of the Consolidated Entity, is set out below in aggregate for each of the categories specified in AASB 124:

| Remuneration of key management personnel | 2020 \$'000 | 2019 \$'000 |
|--|----------------|----------------|
| Short term employee benefits | 3,856 | 4,686 |
| Post-employment benefits | 160 | 427 |
| Other long term benefits | - | 257 |
| Termination benefits | 76 | 880 |
| Share-based payments | 81 | 62 |
| Total remuneration | 4,173 | 6,312 |

Notes to the Consolidated financial statements For the year ended 30 June 2020

G3 RECONCILIATION OF PROFIT TO OPERATING CASH FLOW

For the purpose of presentation in the consolidated statement of cash flows, cash and cash equivalents includes cash at bank and short term deposits at call.

Profit for the year

Add/ (less) non-cash items:

Movements in provisions

Deferred tax expense relating to derecognition of tax losses

Depreciation of non-current assets

Share of profits/ (losses) of joint venture

Impairment of goodwill

Impairment of non-current assets

(Loss)/ gain on disposal of non-current assets

Net loss on deconsolidation of subsidiaries

Loss/ (gain) from financial assets

Amortisation of right of use assets

Increase in current tax asset

(Increase) in deferred tax balances

Unrealised foreign exchange gain/ (loss)

(Increase) in deferred lease incentives

Change in net assets and liabilities

Decrease in prepayments

Decrease/ (increase) in trade debtors and other receivables

(Increase) in current assets

(Decrease)/ increase in deferred contract liabilities

(Decrease)/ increase in client security deposits

(Decrease)/ increase in accounts payable

Net cash inflows from operating activities



| 2020 \$'000 | 2019 \$'000 |
|----------------|----------------|
| 6,934 | 5,380 |
| | |
| (2,456) | (279) |
| - | 3,283 |
| 31,211 | 27,586 |
| 383 | (627) |
| - | 1,030 |
| - | 17,769 |
| (2,659) | 196 |
| 19,429 | - |
| 81 | (105) |
| 121,262 | - |
| (771) | (4,092) |
| (11,131) | (869) |
| 5,164 | (1,598) |
| - | (578) |
| | |
| 10,171 | 1,345 |
| 15,330 | (2,483) |
| (1,656) | (86) |
| (4,298) | 342 |
| (2,281) | 4,069 |
| (2,447) | 754 |
| 182,266 | 51,037 |
| | |



Notes to the Consolidated financial statements

For the year ended 30 June 2020

G4 AUDITORS' REMUNERATION

| | 2020 \$ | 2019 \$ |
|---------------------------------------|------------|------------|
| Deloitte and related network firms | | |
| Audit or review of financial reports: | | |
| - Australia | 604,507 | 705,000 |
| - Rest of Group | 1,035,493 | 792,000 |
| | 1,640,000 | 1,497,000 |
| Other services: | | |
| - Tax consulting services | 401,007 | 25,302 |
| - ERP consulting services | 33,000 | - |
| | 434,007 | 25,302 |
| Total auditors' remuneration | 2,074,007 | 1,522,302 |

Directors' Declaration

- The directors declare that:
- they become due and payable;
- the Consolidated financial report;
- 2001, including:
 - (i) compliance with accounting standards; and
- (d) the Directors have been given the declarations required by section 295A of the Corporations Act 2001.
- Signed in accordance with a resolution of the directors made pursuant to section 295(5) of the Corporations Act 2001.

On behalf of the Directors

X

A G Moufarrige AO Managing Director and CEO Dated at Sydney this 25th day of August 2020





(a) in the directors' opinion, there are reasonable grounds to believe that the company will be able to pay its debts as and when (b) the attached financial statements are in compliance with International Financial Reporting Standards, as stated in note A to (c) in the Directors' opinion, the attached financial statements and notes thereto are in accordance with the Corporations Act

(ii) giving a true and fair view of the financial position and performance of the Consolidated Entity;



Deloitte.

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Independent Auditor's Report to the Members of Servcorp Limited

Report on the Audit of the Financial Report

Opinion

We have audited the financial report of Servcorp Limited (the "Entity") and its subsidiaries (the "Group") which comprises the consolidated statement of financial position as at 30 June 2020, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of the Group is in accordance with the *Corporations Act 2001*, including:

- (i) giving a true and fair view of the Group's financial position as at 30 June 2020 and of its financial performance for the year then ended; and
- (ii) complying with Australian Accounting Standards and the Corporations Regulations 2001.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the "Code") that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report for the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

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Key Audit Matter

Accounting for lease agreements as tenant

Refer to Notes A, C5 and C9.

The Group's current year financial statements include the first time adoption of AASB 16 *Leases* which was effective from 1 July 2019 and replaced AASB 117 *Leases*, which resulted in the recognition of right-of-use assets of \$389.9 million and lease liabilities of \$453.3 million. Upon adoption management has exercised judgement in the determination of the expected lease terms, incremental borrowing rates, and the calculation of right-of-use assets and lease liabilities.

The Group frequently enters into agreements for the leasing of new floors or renegotiates or extends existing leases. These leasing agreements typically establish base rent for the floor and contain additional terms and conditions that impact the lease costs to be recognised. These may include lease incentives received, rent review clauses, make-good provisions or other relevant terms and conditions.

Further, management have assessed the impact of negotiations with landlords as a result of the impact of COVID 19 on Servcorp's lease portfolio and, where appropriate, applied the practical expedient available under the amendment to AASB 16 *Leases* published by the International Accounting Standards Board (IASB) in May 2020, titled *Covid-19-Related Rent Concessions* (the "Practical Expedient").

Impairment of non-current assets

Refer to Note C5 and C6.

As at 30 June 2020 the Group's goodwill value totals \$13.8 million, capitalised leasehold improvements totals \$80.9 million and right of use assets totals \$355.0 million. The Group performs impairment assessments on an annual basis on goodwill, leasehold improvements and right-of-use assets.

For assets with indicators of impairment (or indicators of reversal of previously recorded

How the scope of our audit responded to the Key Audit Matter

Our procedures included, but were not limited to:

- obtaining an understanding of relevant controls management has in place to identify and accurately account for key terms and conditions of lease agreements;
- inquiring of management to identify changes to existing leases;
- on a sample basis:
 - assessing new, renewed and/or amended lease agreements including leases that have been amended due to the impact of COVID-19;
 - identifying terms that may give rise to specific accounting implications including testing whether amended leases meet the requirements for applying the Practical Expedient;
 - independently calculating the right of use asset and lease liability over the life of the agreement and comparing results to management's calculation for those leases selected for detailed analysis;
- obtaining management's calculation of the impact of transitioning to the new leases accounting standard and assessing the appropriateness of the calculations and completeness of leases included in the assessment;
- assessing management's key assumptions in determination of the future right-of-use assets and lease liabilities, including but not limited to, the expected lease terms and incremental borrowing rates of the Group;
- evaluating management's assessment on floors to be closed in the coming 18-month period and the appropriateness of the Group's accounting policy for recording any makegood provisions; and
- assessing the appropriateness of the disclosures in the Notes to the financial statements.

Our procedures included, but were not limited to:

- obtaining an understanding of relevant controls over the preparation and review of the impairment indicator assessment and value-in-use models;
- evaluating management's assessment of whether impairment indicators exist and whether management has used all available internal and external sources of information. For impairment indicators where assumptions are used, assessing these assumptions and where possible, comparing these assumptions to third party information;



Other Information

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impairment), the Group has prepared value-inuse models in order to determine the recoverable amounts of these assets to compare to their carrying values to assess whether an impairment loss (or impairment reversal) should be recorded.

The value-in-use models use forecast post-tax free cash flows discounted to present value using the post-tax weighted average cost of capital ("WACC").

The value-in-use models are sensitive to several key assumptions, which are subject to management judgement, including but not limited to, growth rates, occupancy rates, WACC, the terminal value growth rate (for goodwill) and capital expenditure.

- evaluating management's determination of cash-generating units to test that the appropriate considerations have been made in accordance with the relevant accounting standards;
- testing and evaluating the cash flow assumptions in management's value-inuse models to determine whether any impairment (or impairment reversal) identified is properly recorded and the carrying value of the assets is supportable;
- assessing the impact of COVID-19 on managements key assumptions, including, but not limited to, cash flows, occupancy rates and future market outlook;
- risk assessing growth rates, occupancy rates, WACC, the terminal value growth rate (for goodwill) and capital expenditure, by performing sensitivity analyses;
- engaging internal valuation specialists to assist in the assessment of management's cash flow forecasts and valuation assumptions including WACC; testing that the model mechanics and integrity are appropriate; and
- assessing the appropriateness of the disclosures in the Notes to the financial statements.

Other Information

The directors are responsible for the other information. The other information comprises the Corporate Governance Statement, Directors' Report and Shareholder Information and Corporate Information, which we obtained prior to the date of this auditor's report. The other information also includes the following documents which will be included in the annual report (but does not include the financial report and our auditor's report thereon): '2020 Results', 'Global Locations', 'Chairman's Message', 'CEO's Message', 'Global Expansion', 'Information and Communication Technology', 'Servcorp's Global Networking Map', 'Environmental Commitment', 'Community Service' and 'The Board and Executive', which are expected to be made available to us after the date of this auditor's report.

Our opinion on the financial report does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

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When we read the '2020 Results', 'Global Locations', 'Chairman's Message', 'CEO's Message', 'Global Expansion', 'Information and Communication Technology', 'Servcorp's Global Networking Map', 'Environmental Commitment', 'Community Service' and 'The Board and Executive', if we conclude that there is a material misstatement therein, we are required to communicate the matter to the directors and use our professional judgement to determine the appropriate action.

Responsibilities of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to override of internal control.
- · Obtain an understanding of internal control relevant to the audit in order to design audit opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.



fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the

procedures that are appropriate in the circumstances, but not for the purpose of expressing an

and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up



Other Information

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- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the financial report. We are responsible for the direction, supervision and performance of the Group's audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial report of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on the Remuneration Report

Opinion on the Remuneration Report

We have audited the Remuneration Report included on pages 40 to 51 of the Directors' Report for the year ended 30 June 2020.

In our opinion, the Remuneration Report of Servcorp Limited, for the year ended 30 June 2020, complies with section 300A of the Corporations Act 2001.

Responsibilities

The directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

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S C Gustafson Partner Chartered Accountants Sydney, 25 August 2020

Shareholder Information

and was applicable as at 26 August 2020.

CLASS OF SHARES AND VOTING RIGHTS

Ordinary shares

There were 2,299 holders of the ordinary shares of the Company. At a general meeting:

- on a poll, every member present has one vote for each fully paid share held.

Options

There were four holders of options over 160,000 unissued ordinary shares of the Company, granted to employees under the Servcorp Executive Share Option Scheme

There are no voting rights attached to the options. Voting rights will be attached to the unissued ordinary shares when the options have been exercised. The options are unquoted.

ON-MARKET BUY-BACK

There is no current on-market buy-back.

DISTRIBUTION OF SHAREHOLDERS

ORDINARY SHARES

| SIZE OF HOLDING | NUMBER OF HOLDERS | NUMBER OF SHARES | % OF SHARES | NUMBER OF HOLDERS | NUMBER OF OPTIONS | % OF OPTIONS |
|------------------|----------------------|---------------------|----------------|----------------------|----------------------|-----------------|
| 1 – 1,000 | 1,017 | 461,218 | 0.47% | - | - | - |
| 1,001 – 5,000 | 835 | 2,186,015 | 2.26% | - | - | - |
| 5,001 - 10,000 | 215 | 1,642,964 | 1.70% | - | - | - |
| 10,001 - 100,000 | 203 | 5,130,333 | 5.30% | 4 | 160,000 | 100.00% |
| 100,001 and over | 29 | 87,397,358 | 90.27% | - | - | - |
| Totals | 2,299 | 96,817,888 | 100.00% | 4 | 160,000 | 100.00% |

There were 577 holders of ordinary shares holding less than a marketable parcel, based on the closing market price at the specified date

SUBSTANTIAL SHAREHOLDERS

The following organisations have given a substantial shareholder notice to Servcorp.

| NAME | NUMBER OF SHARES | % OF VOTING POWER |
|----------------|------------------|-------------------|
| FMR LLC | 5,871,684 | 6.06% |
| Sovori Pty Ltd | 51,338,105 | 53.03% |



The shareholder information set out below is provided in accordance with the Listing Rules

• on a show of hands, every member present in person or by direct vote, proxy, attorney or representative has one vote;

OPTIONS



Shareholder Information

TWENTY LARGEST SHAREHOLDERS

| HOLDER NAME | NUMBER OF ORDINARY SHARES HELD | PERCENTAGE OF CAPITAL HELD |
|--|--------------------------------------|----------------------------------|
| BNP Paribas Nominees Pty Ltd <ioof drp="" insmt="" ltd="" mgmt=""></ioof> | 250,943 | 0.26% |
| BNP Paribas Nominees Pty Ltd <ioof drp="" invmt="" ltd="" mngt=""></ioof> | 250,000 | 0.26% |
| BNP Paribas Noms Pty Ltd <drp></drp> | 348,821 | 0.36% |
| Bond Street Custodians Limited <laman- a="" c="" d05019=""></laman-> | 261,301 | 0.27% |
| Citicorp Nominees Pty Limited | 3,958,515 | 4.09% |
| Eniat Pty Ltd | 1,800,000 | 1.86% |
| HSBC Custody Nominees (Australia) Limited | 18,005,230 | 18.60% |
| HSBC Custody Nominees (Australia) Limited - A/C 2 | 2,285,344 | 2.36% |
| JP Morgan Nominees Australia Pty Limited | 3,523,181 | 3.64% |
| MFLE Pty Ltd | 1,800,000 | 1.86% |
| Moufarrige, Alfred George | 547,436 | 0.57% |
| Mutual Trust Pty Ltd | 306,278 | 0.32% |
| National Nominees Limited | 3,730,840 | 3.85% |
| Neweconomy Com Au Nominees Pty Limited <900 Account> | 451,807 | 0.47% |
| Omnioffices Pty Ltd | 1,912,592 | 1.98% |
| Sandhurst Trustees Ltd <wentworth a="" c="" williamson=""></wentworth> | 1,604,746 | 1.66% |
| Sidekick No2 Pty Limited <r a="" c="" f="" holliday-smith="" s=""></r> | 150,000 | 0.15% |
| Sovori Pty Ltd | 42,878,077 | 44.29% |
| UBS Nominees Pty Ltd | 2,582,379 | 2.67% |
| Uvira Superannuation Pty Limited (Uvira Holdings Employees Super Fund Account) | 358,440 | 0.37% |
| Totals for Top 20 | 87,005,930 | 89.87% |

Corporate Information

DIRECTORS

Wallis Graham

Tony McGrath

Alf Moufarrige

The Hon. Mark Vaile

Chairman & non-executive Director, independent Non-executive Director, independent Non-executive Director, independent CEO & Managing Director

COMPANY SECRETARY

Gregory Pearce

REGISTERED OFFICE AND PRINCIPAL OFFICE

Level 63, MLC Centre 19-29 Martin Place Sydney NSW 2000

Telephone: + 61 (2) 9231 7500 Facsimile: + 61 (2) 9231 7665

AUDITOR

Deloitte Touche Tohmatsu Grosvenor Place 225 George Street Sydney NSW 2000

SHARE REGISTRY

Boardroom Pty Limited Level 12, Grosvenor Place 225 George Street Sydney NSW 2000

GPO Box 3993 Sydney NSW 2001

Telephone: 1300 737 760 + 61 (2) 9290 9600

Email: enquiries@boardroomlimited.com.au

STOCK EXCHANGE

Servcorp Limited shares are quoted on the Australian Securities Exchange under the code SRV.

The Home Exchange is Sydney.

ANNUAL GENERAL MEETING

The annual general meeting of Servcorp Limited will be held at 4.30pm on Wednesday, 5 November 2020 at:

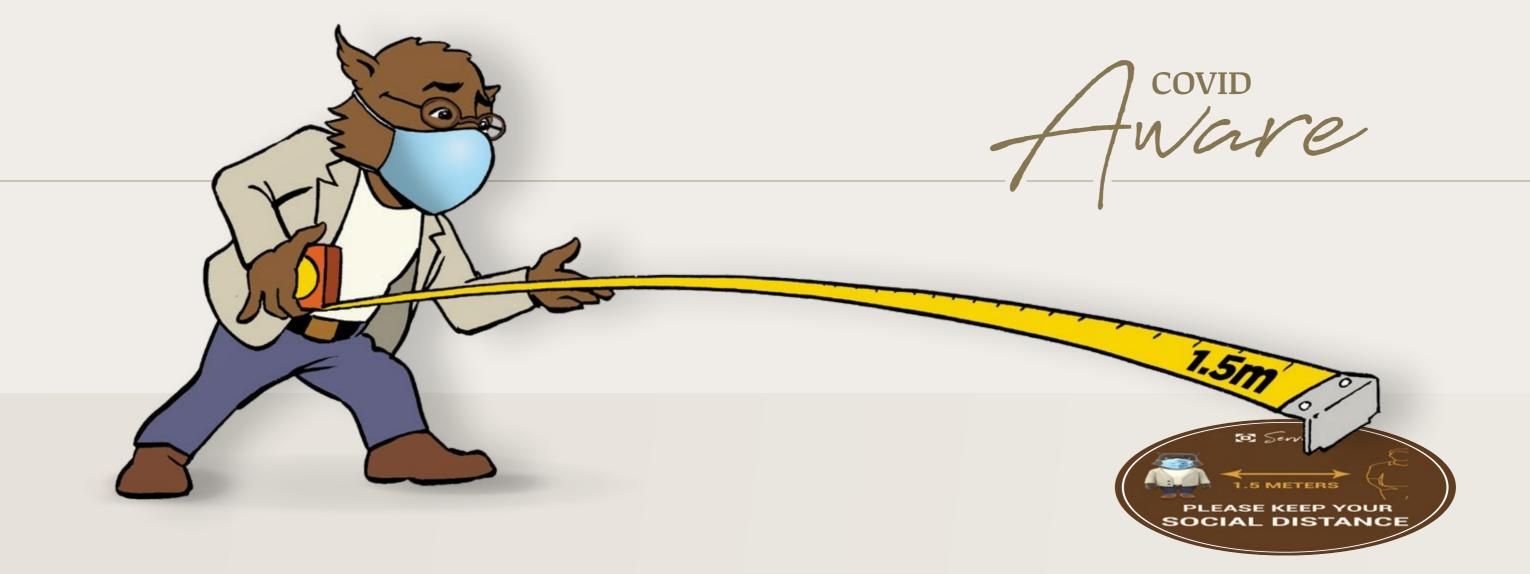
Servcorp Limited Level 63, MLC Centre 19-29 Martin Place Sydney NSW 2000

















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