

SERVCORP

PROMOTIONS PRESENTS

SERVICED OFFICES

VIRTUAL OFFICES

COWORKING

FROM THE PRODUCERS OF
“DREAM BIG WITH \$25K”, ‘YOU DESERVE
SAFFIRE FREYCINET’ AND ‘THE AMAZING RACE’



REFEREE

OF THE QUARTER

**WINS \$6,000
CASH!!**

The Real Estate Agent that gets the highest amount of
Referral Points before 31/12/2016 will win \$6,000 cash

“An absolute reward 5 ★★★★★”- JLL Real Estate Agent - Winner Of The Amazing Race

SHOWING NOW AT ALL 28 PREMIUM LOCATIONS ACROSS AUSTRALIA & NEW ZEALAND

Refer via Servcorp.com.au/en/agent or Servcorp.co.nz/en/agent

Move up the Leaderboard by referring startups, enterprises, entrepreneurs to: Serviced Office sales 4 points |
Coworking Space 3 points | Virtual Office sales 2 points | Qualified leads all products 1 point.

Note - This promotion is in addition to the Standard Real Estate Agent Referral Commission & Rewards.

REAL ESTATE AGENT REFERRAL TERMS AND CONDITIONS

STANDARD TERMS

- Information and the prize and how to enter form part of these Conditions of Entry. Participation in this promotion is deemed acceptance of these Conditions of Entry.
- The promotion commences on Monday, 3rd of October 2016 and referrals need to be received by Saturday, 31st of December 2016. Referrals need to have booked and completed the tour for Serviced Office and Coworking Space or signed up to the Virtual Office First Month Free by 5:30pm AEST, Friday, 6th January 2017 to be counted towards the leaderboard.

PARTICIPANTS

- Entry is open to all registered Real Estate Agents in Australia and New Zealand.

HOW TO ENTER

- To enter the promotion, entrants must register their referral via www.Servcorp.com.au/en/agent or www.Servcorp.co.nz/en/agent or inform their relevant office manager with the details of the referred client. Accepted records include business cards and emails. Only unique referrals are qualified into the promotion.
- The referred client must acknowledge the entrant as their official referee at the point of enquiry (not after the fact).
- Every unique referral as per below counts towards the Leaderboard:

PRODUCT	POINTS AWARDED	CRITERIA
Serviced Office referral sale	4 points	Unique referral must convert into a successful office sale. 4 points for every office.
Coworking Space referral sale	3 points	Unique referral must convert into a successful Coworking Space membership sale. 3 points for every Coworking Space membership.
Virtual Office referral sale	2 point	Unique referral must convert into a sale by way of a First Month free sign-up.
Referral (SO, CO, VO)	1 point	Unique referral that converts into a qualified referral (opportunity)

THE PRIZE

- The Real Estate Agent will be notified by phone and email within ten (10) business days of the competition ending on Friday, 6th of January 2017.
- The prize is a cash prize of \$6,000 AUD, or a gift card of choice to the value of \$6,000 AUD.
- Payment of the cash prize will be made either via cheque made payable to the Real Estate Agent's official name as it appears on their Australian or New Zealand drivers license, proof of age or passport.
- In the event of a tie or a draw, the Promoter at their discretion, reserves the right to declare the final winner or withdraw the prize.

THE WINNING REAL ESTATE AGENT

- The Real Estate Agent who meets the qualification criteria and has the highest number of successful referral sales and points in the leaderboard will win the prize.
- The Real Estate Agent must make a minimum of one (1) Serviced Office referral sales to qualify to win the Grand Prize.
- The points will be calculated using Servcorp's CRM and Reporting tool.
- The winning Real Estate Agent must have permission or authority from their employer to receive the prize.

LIABILITY TERMS

- The prize is not transferrable to anyone else. Only the winning Real Estate Agent can claim the prize.
- If the prize (or part of the prize) is unavailable, the Promoter reserves the right to substitute the prize (or that part of the prize) with a prize to the equal value and/or specification.
- Entry into the promotion shall be deemed acceptance of these Conditions of Entry and is deemed approval to use the winner's name and photograph(s) for publicity purposes.
- The Promoter may at its discretion refuse to award any prize to any

entrant who fails to comply with these Conditions of Entry.

- The Promoter reserves the right, at any time, to verify the validity of entries and entrants (including an entrant's identity, age and place of residence) and reserves the right, in its sole discretion, to disqualify any individual who the Promoter has reason to believe has breached any of these Conditions of Entry, tampered with the entry process or engaged in any unlawful or other improper misconduct calculated to jeopardize fair and proper conduct of the promotion. Errors and omissions may be accepted at the Promoter's discretion. Failure by the Promoter to enforce any of its rights at any stage does not constitute a waiver of those rights. The Promoter's legal rights to recover damages or other compensation from such an offender are reserved.